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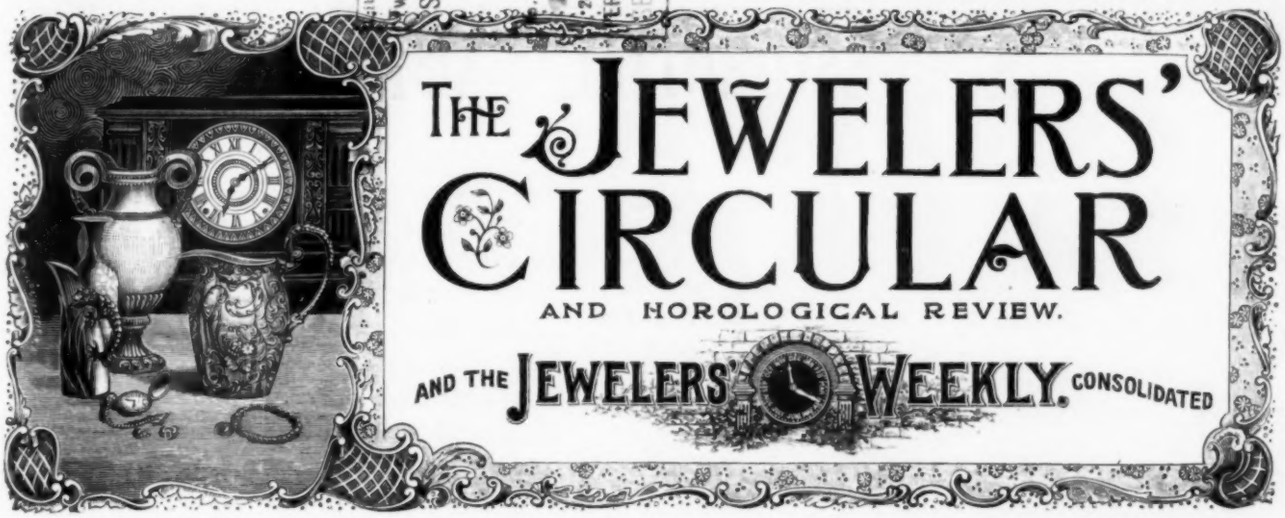

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THE JEWELERS' CIRCULAR PUB. CO.

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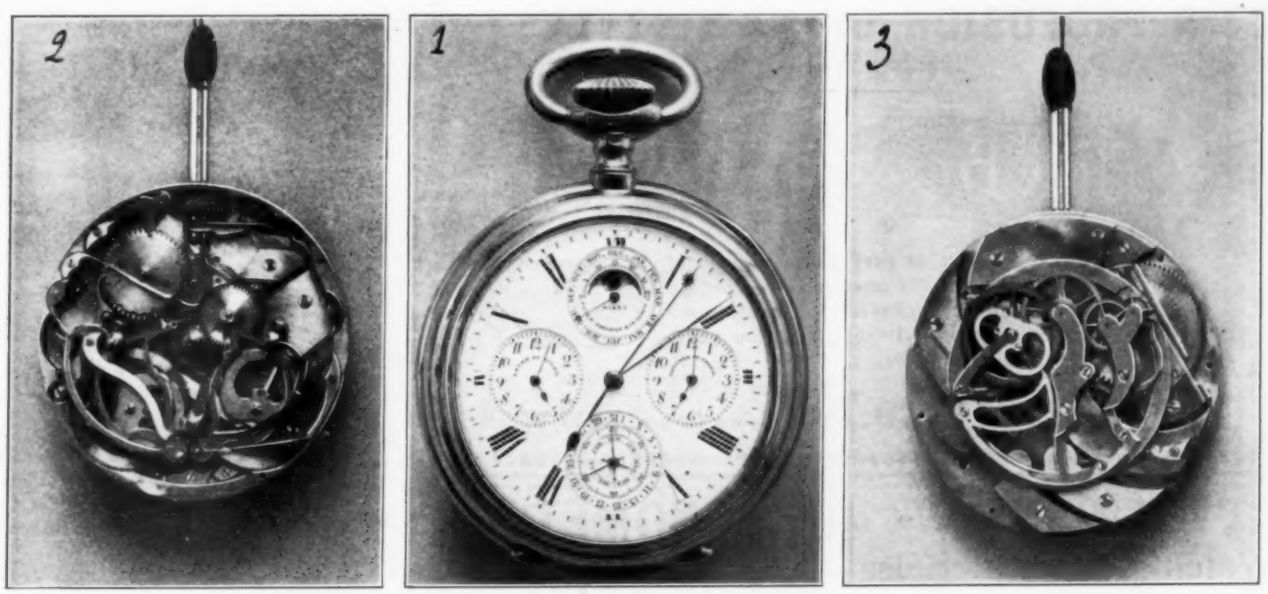
31ST YEAR. NEW YORK, WEDNESDAY, SEPTEMBER 26, 1900. VOL. XLI. No. 9.

THE DELICATE ART OF HOROLOGY.

IT has long been known that Patek, Philippe & Co., Geneva, with their unlimited resources, have ever concerned themselves with everything pertaining to the development of the timepiece. Their success in this direction is of interest to all lovers of the beautiful art of horology. Their exhibit at the Paris Exposition shows their highest achievements, notable among which is the subject of the accompanying illustrations.

Complicated watches have for more than 60 years been a specialty in which this firm have held eminent distinction, and they consider this watch to be their greatest triumph. In it they have overcome problems which were before considered insolvable and have succeeded in retaining the size of the watch within the convenient limit of a pocket timepiece, namely, 20 lignes, corresponding to the American 18 size. But two of these watches have ever been constructed; the one not here shown was purchased direct from the workshop of the firm to be added to the magnificent watch collection of A. Ponti, the celebrated amateur of Milan, Italy.

This watch, which has a perpetual calendar indicating the days of the month, the days of the week and the phases of the moon, also possesses two separate small dials, upon which are shown automatically for a given latitude the time of the rising of the sun and the time of its setting. The difficulty overcome here was great, but what comprises the merit of the piece is that, in connection with the minute hand which shows the mean time (the time we use) it carries another hand which indicates the sun's time (the true time). This hand, moving from the center, as do the hands showing the mean time, constantly travels with them and automatically places itself each day, at midnight, in the position it should occupy in order to indicate for that day the difference between the mean and true time. The variation is very great, being as much as 15 minutes in one direction or the other, and but four times in a year do these two minute hands correspond within a few seconds of each other. These dates are April 15, June 15, Sept. 1 and Dec. 25.



THE WONDERFUL COMPLICATED WATCH IN THE PARIS EXPOSITION EXHIBIT OF PATEK, PHILIPPE & CO.

The exhibit at Paris of Patek, Philippe &

F&B TRADE MARK REGISTERED

A PRESIDENTIAL CAMPAIGN

F&B REGISTERED

No. 261. Desk Set in Leatherette Case.

CUT ¼ SCALE SIZE 15 X 11

cannot draw the dealer's attention from our line of Sets.

We have the only complete line in the country of **Toilet, Manicure, Shaving** and **Desk Sets,** also **Tea Sets** in Sterling Silver. Send for one of our special catalogues illustrating these goods.

We produce only high quality goods, well made and well finished. That is our hobby, and we can supply nearly the entire wants of an up-to-date jewelry store.

Call for goods bearing the F & B stamp when ordering **Lockets, Chains, Bracelets, Link Buttons, Brooches,** and **Hair Chain Mountings.** They are the finest gold-filled and are fully guaranteed by us.

THEODORE W. FOSTER & BRO. CO.,

(Successors to FOSTER & BAILEY),

Manufacturing Jewelers and Silversmiths,

100 RICHMOND ST., PROVIDENCE, R. I.

A PROFUSION OF NEW STYLES

FOR 1900.

The "Bryant" Rings.

are the result of fifty years of careful ring making. No retailer can afford to neglect their purchase. Our trade-mark guarantees quality, style and finish. Selection packages sent any responsible jeweler.

M. B. BRYANT & CO., 7 Maiden Lane, NEW YORK.

TO ORDER

ANY GRADE OF

TRADE MARK L.&CO. PANS — WATCH CASES, — TRADE MARK L.&CO. PANS

Elgin and Waltham Movements,

DIAMONDS and JEWELRY,

From the "ALL-THE-TIME" up-to-date stock of

EST. 1866.

Lissauer & Company

12 Maiden Lane, NEW YORK.

P. O. Box 2516.

THE LEDOS MFG. CO.,

MANUFACTURERS OF

Watch Case Materials,

Crowns, Pendants, Bows, Solders, Springs, Findings, Etc.,

34-36 PEARL ST., NEWARK, N. J.

KENT & WOODLAND,

SUCCESSORS TO

WM. H. BALL & CO.,

Makers of **GOLD BRACELETS**

16 John Street, New York.

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A large stock of new Chronometers always on hand. Second-hand chronometers made up equal to new and readjusted, for sale or rent.

Repairing and readjusting Marine Chronometers for the trade a specialty.

CHARLES A. GEISSLER,

Successor to H. H. HEINRICH,

REMOVED TO 26 South St., New York.

Another lot of

STAKING TOOLS,

just in, having **54 punches** and **16 stumps,** for

$6.50 NET CASH.

Nothing like them. None so good for the money. Orders filled in rotation. Three hundred of these have already been sold and are satisfactory. We can not insure that the next lot will be at this price.

L. C. REISNER & CO.,

Importers, Exporters, Manufacturers and Jobbers
Watchmakers' Tools, Material and Supplies,

11 Chestnut St., Lancaster, Pa. 111 S. Eighth St., Philadelphia, Pa.

STERLING SILVER,
925/1000 FINE.

TOILET WARE.

HALF ACTUAL SIZE.

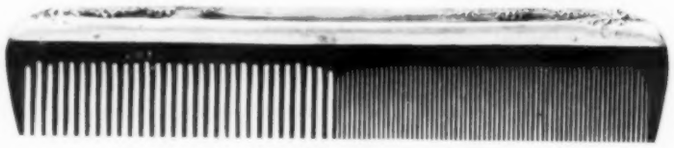
No. C-516.

This beautiful new pattern in Toilet Ware is now ready for delivery.

It will be furnished in all the regular sizes of brushes, combs, mirrors, etc., as well as the various pieces in manicure ware, and articles for desk use.

Regularly they are finished in French Gray, burnished sufficiently to bring out the full rich chasing of the design to the best advantage.

SEND FOR A SAMPLE SET.



SEND FOR ILLUSTRATIONS OF TOILET WARE TO ORDER FROM, OR SEE THE LINE OF SAMPLES THAT WILL BE SHOWN BY OUR TRAVELERS.

INTERNATIONAL SILVER CO.,

SUCCESSOR TO

SIMPSON, HALL, MILLER & CO.,

WALLINGFORD, CONN.

NEW YORK. CHICAGO. SAN FRANCISCO.

Free!

For Your Window 3 Handsome Cards

Here are three handsomely illustrated window cards of Simmons Chains that will attract lots of attention.

We will send them to you free of charge.

They will brighten up your show windows wonderfully.

They are timely for Christmas, are printed in rich colors, and measure 18 x 11 1-2 inches. These cards ought to be in your window.

We are advertising Simmons Chains in the leading magazines this November and December. Over five million people will see the advertisements just before Christmas. Those of the five million who live in your town will read the ads. and want to see the goods.

Put sign posts in your window—namely the cards. It will mean business.

It will mean besides, the chance of winning one of the

Eight Bags of Gold for Attractive Window Displays

Particulars of the Window Display Competition are in the Jewelers Circular of September 19, or will be sent on application.

Ask your Jobber for Simmons' Goods.

R. F. Simmons Co. Attleboro, Mass.

The Stuart
R. WALLACE & SONS M'F'G. Co
SILVERSMITHS.
WALLINGFORD, CONN.
226 FIFTH AVE., NEW YORK
131-137 WABASH AVE., CHICAGO.
120 SUTTER ST., SAN FRANCISCO.
63 BASINGHALL ST., LONDON, E.C.
This Pattern is made Complete in all Fancy Pieces and Table Cutlery, and is carried in Stock in Extra Triple and Sectional Plates.
Every dealer who has not "1835 R. WALLACE" Silver Plated Flat Ware represented in his Stock should send for our Illustrated Price Lists and Discounts.
"1835 R. WALLACE" TRADE MARK
COFFEE SPOON
PRESERVE SPOON
IND'L SALAD FORK
SMALL COLD MEAT FORK
OYSTER FORK

Co. contains the greatest variety of the make of one firm ever shown, all the movements being in the well known Patek, Philippe & Co. model, completed in their celebrated high standard of workmanship and finished entirely in their own workshops. Included in the exhibits are plain timepieces, both open face and hunting, in every line, from 5 to 22 lignes, all ancre escapements, minute and five minute repeaters in every line, from 9 to 20 lignes, some being constructed with a special mechanism permitting them to strike by pressing a stem which projects through the winding crown; chronographs, together with the combinations of split seconds and minute registers, from 12 to 20 lignes; one watch, exactly 12 lignes, with a perpetual calendar, showing the days of the month, the days of the week and the phases of the moon; also many watches with combinations of all these complications and others. The decorations on their ladies' watches include the highest examples of every school of art employed for decorating. The "*Art Nouveau*" is well represented, the combination of the watch and the chatelaine affording a splendid field for these themes. One piece by Lalique is, perhaps, the best he has ever produced, keeping within the restrictions of articles intended for service.

For this exhibit Patek, Philippe & Co. received the highest award possible, "Hors Concours." A. Conty, of the firm, was the member of the jury from Switzerland. The president of the jury, A. H. Rodanet, is the firm's agent in Paris, as Alfred G. Stein, the American juror, is in New York.

ELSIE BEE'S FASHIONS.

A LADY'S RAMBLES AMONG THE JEWELERS.

The glorification of gold in gowns and millinery is the great feature of the new fashions, and this means increased richness and splendor in the jewelers' wares, if the latter are not to be overshadowed and the harmony of the toilette destroyed.

*

Great is the vogue of green enamel on either gold or silver. Nearly every woman who buys a new brooch or belt clasp demands in it at least a touch of that golden green color which is just now the fad in fashion.

*

The array of dragons in the Autumn jewelry might startle even a St. George. However, they are exceedingly handsome, being elaborately carried out in the new enamel work, together with yellow and red gold. The peaceful office of the brooch is that to which this somewhat formidable *motif* is generally devoted. The dragon brilliantly enameled and pierced by a sword cross-hilted in pearls, represents one of a very showy line of chatelaines for watches, all of which are of the same design, but variously colored and jeweled. Pavé effects with pearls and colored stones appear again in the ascendant. A number of small pearls and olivines are thus combined to form the ornament of a very dainty ring, which is quite an unusual use of this species of work.

*

The costliest of new gold mesh purses bear a tiny watch in the top and the fancy for introducing these diminutive timepieces into the most unconventional environment shows no sign of decadence.

*

Newest necklaces are elaborate affairs of many and various colored stones and the richest of rose gold. One of them presents a superb *ensemble* of diamonds, pearls, sapphires, rubies and emeralds.

*

L'art nouveau exploits itself nowhere more boldly than in men's watch fobs. One example seen consists of four lines of chain in rather original pattern, a plain bar of gold at either end, and attached to this is a coin-like pendant bearing the head of Ceres, the whole being colored in antique gold effect. Another fob of old gray silver is in a curious design of elongated, angular links, with a pendant bearing the helmeted head of a Roman warrior.

*

It is perhaps the accident of harvest time that makes Ceres just now the favorite divinity among the jewelers, although Juno, Diana, Venus and the other goddesses greet one on many objects in the new wares.

*

The portrait fad grows rapidly. The critics of fashion may disparage the indiscriminate disclosure to the public of the lineaments of one's nearest and dearest, but womankind "keeps on saying nothing" and wears more portrait jewelry. The frames for brooches are light and simple —a narrow edge of gold, beaded, gad-

PEARLS.

Requisite Completeness.

If the stock from which the dealer is to make his selection is complete, the best and most careful selection is possible.

Our stock of Pearls and Precious Stones as closely approaches such completeness as can be found anywhere.

Therefore, our stock admits of the best and most careful selection.

Alfred H. Smith & Co.,

CHICAGO. 182 Broadway, N. Y. LONDON.

DIAMONDS

And Other Precious Stones.

DIAMONDS.

Wm. S. Hedges & Co.,

IMPORTERS OF

Diamonds, other Precious Stones and Pearls.

DIAMOND JEWELRY.

170 Broadway, CORNER MAIDEN LANE, New York.

26 Holborn Viaduct, London.

Diamonds, Pearls

AND FINE COLORED STONES.

FRED. W. LEWIS & CO.,

IMPORTERS AND CUTTERS, 1 MAIDEN LANE, NEW YORK.

John F. Saunders, Cutter and Importer of

DIAMONDS AND OTHER PRECIOUS STONES.

FINE PEARLS A SPECIALTY.

68 Nassau St., cor. John St., Sheldon Building, Room 16, NEW YORK.

Headquarters

for

All Makes and Grades

of

American Watches.

Oppenheimer Bros. & Veith,

IMPORTERS AND CUTTERS OF DIAMONDS,

Cor. Nassau and John Sts.,

AMSTERDAM: 2 Tulp Straat.
LONDON: 45 Holborn Viaduct.

NEW YORK.

rooned or encircled with a single row of small pearls or brilliants.

*

Most unique of new colorings yet noticed on gold is a genuine light tan, in a pair of flat, oval sleeve links set with a single diamond.

*

Small enameled wings, mounted in pairs and supporting a gem at the point of junction, figure among brooches and hair ornament in the new style.

*

Some very handsome aluminium rings for men, with a diamond or colored stone in gypsy setting, are shown. A novel variant is a ring half gold and half aluminium.

*

Entirely new in the lorgnon is a slightly curved handle.

*

Circlets of pearls around which twine ribbons of pale blue or pink enamel make very charming small brooches. A handsome thing in a man's carved ring is the head of a lion holding a diamond in its mouth.

ELSIE BEE.

Fifth Annual Meeting of the Pennsylvania Optical Society.

PHILADELPHIA, Pa., Sept. 21.—The fifth annual meeting of the Optical Association of the State of Pennsylvania was held at the Hotel Lafayette, Philadelphia, on Tuesday, Sept. 18, members being present from different parts of the State and from New Jersey. In the afternoon Dr. Kamerley, one of the leading Philadelphia oculists and a professor in the Medico-Chirurgical College, delivered a lecture on "The Appearance of the Fundus in different Diseases," illustrated by more than two dozen lantern slides made specially for this lecture. The Association have been working on these slides for nearly a year and could not exactly get the views they wanted either in this country or Europe, so had these hand painted by an artist in order to have the lecture properly illustrated.

At 7 o'clock P. M. the members sat down to a handsome collation, which quickly made way for the annual business meeting of the Association. After the president had made a short address on the work done by the Association, the present scope and what they were preparing to do the coming year, the minutes of the executive committee were read. Then followed the report of the treasurer, showing the finances to be in a very satisfactory condition. By this time, through much good form and the soothing effects of cigars and pure Schuylkill water, the members were in such a state of good fellowship that when the election of officers arrived there was no opposition whatever to the slate and the following members will hold office for the season of 1900-1901:

President, A. Martin, Philadelphia; first vice-president, H. E. Herman, Williamsport; second vice-president, J. F. Brinkerhoff, West Philadelphia; secretary, C. A. Longstreth, Philadelphia; treasurer, H. F. Freeman, West Chester, Pa.; executive committee, Christopher Huber, A. H. Peoples, J. W. Ford; auditors, R. A. Tollinger, W. F. McCaffrey.

It was decided that the Association

ould hold meetings in November, January, March and May, at which addresses on optical subjects should be delivered either by members or by outside talent, and D. V. Brown was appointed chairman to act with two others in making all the necessary arrangements for holding these meetings. The meeting then adjourned.

The Requisition to Philadelphia of Harry Henderson.

INDIANAPOLIS, Ind., Sept. 22.—An effort was made Sept. 20, in police court, to obtain the release of Harry Henderson, suspected of being the man who robbed Wm. G. Earle, Philadelphia, Pa., recently. Habeas corpus proceedings were begun by his attorneys, and to head these off the detective department placed the charge of being a known thief and loitering against him and took the case to the police court. Henderson had agreed to return to Philadelphia without requisition papers, and when the authorities there were notified of this fact they did not take the precaution of getting papers. Philadelphia detectives were sent here and found that Henderson refused to accompany them. The case was hotly fought for two hours, when the Judge decided to hold Henderson six days under a $5,000 bond, to give the Philadelphia authorities time to get the necessary papers here.

PHILADELPHIA, Pa., Sept. 22.—Ivan Asquith, a salesman for Wm. G. Earle, wholesale and retail jeweler, whose store at 13 N. 9th St. was robbed, while Mr. Earle was abroad, of a tray of 72 diamond rings, returned from his vacation to-day and will be instrumental in causing the conviction of one of the most daring diamond thieves at large. Mr. Asquith was the salesman whose attention was diverted by a pal of "Kid" Henderson's while the latter made off with the gems. Captain of Detectives Miller at once sent for Asquith, and the latter picked out the picture of "Kid" Henderson from the Rogues' Gallery as the man who committed the theft.

Henderson was arrested in Indianapolis by Detective Whitcomb, of this city. Mr. Earle immediately sent Mr. Asquith west to identify "the Kid" personally and to accompany Detective Whitcomb home.

American Factory Timekeepers Wanted in Germany.

WASHINGTON, D. C., Sept. 21.—Consul Worman, of Munich, under date of Aug. 1, 1900, says that most factories in Germany have nothing like our electric timekeepers, and an effort to introduce them into Germany, especially into South Germany, where new enterprises are constantly being launched, ought to be successful.

O. Olsen, West Duluth, Minn., jeweler, is on a visit to his old home in Halindal, Norway.

R. W. Chamberlain, Marshalltown, Ia., is having the interior of his store remodeled. There will be a new steel ceiling, the side walls newly decorated and a good deal of new furniture.

CHESTER BILLINGS & SON
SUCCESSORS TO RANDEL, BAREMORE & BILLINGS

1840 Randel & Baremore
1866 Randel, Baremore & Co.
1880 Randel, Baremore & Billings

IMPORTERS OF
DIAMONDS
OTHER PRECIOUS STONES AND PEARLS
1840 DIAMOND JEWELRY 1900

New York
58 Nassau Street
29 Maiden Lane
London, E. C.
22 Holborn Viaduct

ESTABLISHED 1841.
Carter, Hastings & Howe,
TRADE MARK
MANUFACTURERS OF
Gold Jewelry,
9, 11, 13 MAIDEN LANE, - NEW YORK.
FACTORY, NEWARK, N. J.
A. CARTER. C. E. HASTINGS. G. R. HOWE. W. T. CARTER. W. T. GOUGH.

C. G. MALLIET & CO.,
Diamond Cutters,
14 MAIDEN LANE, - - - NEW YORK.
LONDON, 50 Holborn Viaduct.
AMSTERDAM, 2 Tulpstraat.

PEARL FISHING IN AMERICA.

BY CHARLES S. CROSSMAN.

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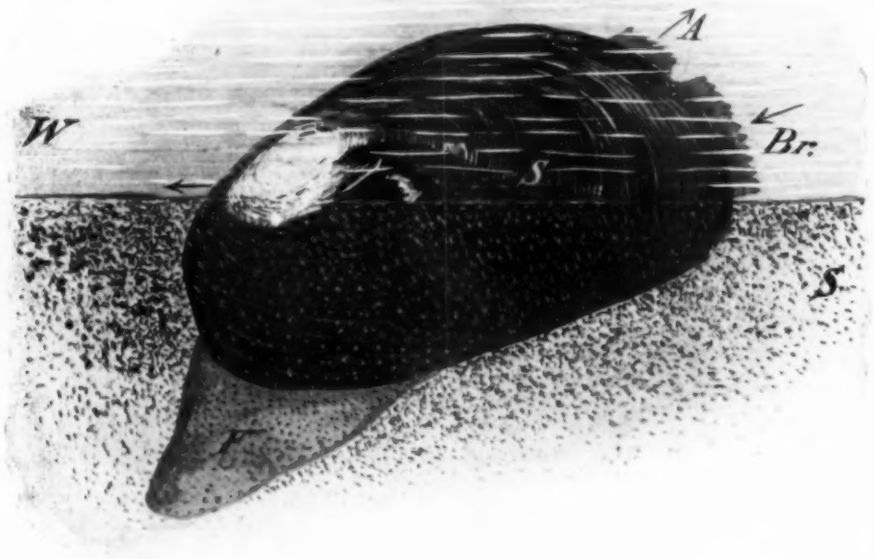
THERE are a great many diversions from the usual avocations of life that can be indulged in on a hot July day, and the writer will not say that he does not find enjoyment in them; but thinking a little outing in what, to him, was a new field, and wishing to combine business somewhat with the diversion, he went to the pearl fisheries on the Mississippi River. Having been requested by THE JEWELERS' CIRCULAR-WEEKLY, before going there, to gather some facts regarding the pearl fisheries, the writer probably spent there more time studying the details than he otherwise would have done. But the subject of fresh water pearls has been so thoroughly treated upon in the Government Fish Commissioners' reports and in scientific articles, that it is not the writer's intention to go into the technicalities of the subject, but to treat it in a lighter vein and simply tell of a few things he saw and learned while on the ground and to illustrate his few desultory lines by some views he took while there.

The pearl section of the Mississippi River lies principally between Muscatine, Ia., and La Crosse, Wis., but at the present time most of the finer pearls come from the upper part of this section, especially in the vicinity of Prairie du Chien, Wis., where most of the fishing, or, as it is called on the river, "shelling or clamming," was done the past Summer. The lower part of the section named is being fished extensively for the shells to supply the numerous button factories, located at Muscatine, Ia., and other towns along the river; but incidentally, however, a great many fine pearls have been found by clammers who were really fishing for shells only. In the smaller streams the clams are fished purely for the pearls in them; but, as the writer visited the Mississippi only, he can only actually speak of what he saw there. Inasmuch as fishing for clam or mussel shells on the Mississippi, whether for the shells or for the pearls contained in them, is carried on in the same way, the description of the method will apply to both, and will, of course, be of more interest in the present case so far as it relates to the finding of pearls.



PICTURE SHOWING POSITION OF UNIO PLOWING ITS WAY THROUGH THE BOTTOM OF A RIVER. S., SHELL; F., FOOT; BR., BRANCHIAL OPENING; A., ANAL OPENING; S'., MUD AND SAND OF BOTTOM OF RIVER; W., WATER OF RIVER. ARROWS INDICATE DIRECTION OF THE ANIMAL AND THE CURRENTS.

There are above a half dozen varieties of clams or mussels that are used by the button makers, the principal ones being the "nigger heads," "pocket books," "butterflies," "sand shells," etc. Nigger heads are the most common and contain the largest proportion of pearls. The reason for this, as given by the clammers, is that the sand shell mussels move about and, of course, are open while moving, in this way losing their pearls. The nigger heads move only by the action of the water on them. Our first illustration is that of a nigger head clam, 2 to 3 inches wide and from eight to 10 years old. It represents its position while feeding. In this connection we have copied a minute description of the pearly mussel from the U. S. Fish Commissioners' Bulletin of 1898:

The shells of the pearly mussels consist of two convex valves, which fit tight together and inclose the animals. These valves are covered with a coating of somewhat leathery matter, called the epidermis, and are joined together at the upper part or back of the animal by a hard, rather tough, horny and elongated C spring, which has a tendency to throw them open. In front of this spring, which is called the ligament, there are found, on uninjured shells, a couple of slightly corrugated elevations, one on each side, and opposite, these are called the beaks or umboes, and are the oldest part of the shell. The rounded part of the shell is the front of the anterior part, as this is always ahead when the animal is moving, and the pointed and opposite is the hinder or posterior part. In most of the heavier species there are developed interlocking or hinge teeth along the upper inner edge of the shell.

If a living mussel is taken and a thin knife is inserted at the front and hinder ends and a cut made towards the hinge, it will gape, and the animal may be examined. A thin veil of soft animal tissue, called the mantle, covers the entire inside of both valves, reaching out to their edges and joined together at the upper part of the shell. It is fastened to the shell near the border in a slightly indented furrow, called the pallial line, and by soft muscles at the upper part of it. The edge and outside of this mantle throw out a sort of milky liquid, containing carbonate of lime and animal matter, which builds up the shell, thickening it from the inside and adding to it at the edge; the brilliant nacre next to it, a layer of vertical prismatic cells outside this, and over all the protecting epidermis. The mantle is carried between the locking hinge teeth, filling the space between them like a cushion. At each end of the shell inside, near the back, will be found a mass of tough, white, muscular fibres running from valve to valve, which have been cut into by the knife, and these are the adductor muscles by which the animal closes the shell. Some of the Naiades have thin shells and no hinge teeth, the Anodontas, for example, and these almost invariably live in stagnant or slow-moving water. The Unios, the thicker shelled forms which have well-developed teeth, live for the most part in running water. The adductor muscles allow the shell to open but a short distance, so that the teeth always lock, and the mantle cushion swells when they are open and prevents them from slipping. There can be no doubt but that the hinge teeth are developed in the river mussels to prevent the valves of the shell from twisting on each other, which they would be likely to do in swift currents or in time of floods. The Anodontas, living in still water, have thinner shells and do not need any locking teeth. Within the mantle, filling a large part of the shell and hung along the hinge line, is a sort of bag which contains the vital organs, and is called the abdominal sac. This extends below and in front into a tough sort of hatchet or tongue-shaped organ that is pushed out of the shell when the animal moves, and by expanding and contracting, and moving forward and backward, the whole is plowed along in the sandy or muddy bottom, leaving a little furrow. This is called the foot. Up under the forward adductor muscle is an opening into the abdominal sac, called the mouth. It is carried through as a tube, much folded and bent back on itself in the intestinal canal, and finally empties near the posterior adductor. Surrounding this canal, as it passes along the back of the animal, is a sort of heart, which beats regularly. Fastened to the mantle and top of abdominal sac in some cases, hanging down between the two and reaching from the hinder end of the shell well toward the front, are, on each side of this sac, two curtains or flaps of the most daintily beautiful and delicate texture, and these are organs of vital importance to the mussels. They are the gills or branchiae, and answer to the gills of fishes or the lungs of land animals. Just in front of them and near the mouth, on either side of the abdominal sac and under the mantle, is another pair of flaps, somewhat triangular in our species, and extending behind, which are called the palpi, and when the animal is feeding these are constantly in motion. At the hinder part of the animal the mantle, which is not fastened together here in our species, shows two small openings, one above the other, by having its edges pressed close together between and below these openings. One or both of these is fringed, and when the animal is feeding these fringes may be seen beautifully expanded between the hinder parts of the shell. The upper is the anal and the lower the branchial opening.

When the animal feeds, the front part of the shell is usually buried in the mud or sand, leaving the hinder part of the project free into the water; the shell is opened, the branchial and anal openings are spread, the palpi forward begin a rapid flapping, which draws in a current of pure water through the branchial opening. This passes through the gills, aerating the blood, then into the mouth and along through into the intestinal canal, carrying in confervae and microscopic forms of life, which serve as food for the animal, and on out at the anal opening.

With this accurate and detailed story in our minds we now come to the point of going out to "get him," and having made arrangements over night with an experienced clammer and filled our pockets with the proper brand of cigars, "The Clammers' Best," we are soon pulling away up stream for a clam bed, to the point between "that tree on the hill" and "the middle pier of the railroad bridge." The picture illustrates our boat just before starting. The boats mostly used are flat bottomed and are about 16 feet long and five feet wide at the top and four feet at the bottom. On each side are uprights of pine stuff, with a notch in each to hold the rod to which the hooks are attached. This rod is usually a piece of ⅝-inch gas pipe with chains and hooks on them, and is called a dredge. It came into use in the Spring of 1897, and has practically superseded the hand or scissors rake and the shoulder rake which were in use up to that time, except for fishing in the ice, when a long handle or shoulder rake is still used, I am told. Being on the ground in July, I would not attempt to describe ice fishing from personal observation.

PEARL FISHER'S BOAT BEFORE STARTING.

The picture shows the hooks or crow feet in detail. They are made of pieces of No. 9 iron wire, so fastened together that the four prongs are at right angles to one another. They are four inches long and suspended from an iron bar by chains on which four or five hooks are hung. The average number of chains on a bar is about 12, with four hooks on each, making 48 hooks in all. The number, of course, depends on the length of the bar, which runs from seven to eight feet. A strong piece of one-half-inch rope is tied near each end of the bar, and in the center of it a single piece of rope is attached by which the dredge is pulled along.

We will now suppose ourselves on the river at a place in line with "that tree and the pier," and turn about and throw over our dredge and the water sail, which is a V-shaped frame with a heavy canvas covering. This ordinarily takes the boat along with the current, but sometimes the hooks get caught on the rocks and hold the boat fast until the fisherman works it loose; or, when the hooks get well loaded with clams, say, in the neighborhood of 100, the dredge becomes heavy and needs the power to carry it along. But, of course, the fisherman has a constant eye on the rope, or has it in his hand, and knows about when his dredge is loaded. He draws it up and lays the rod on the forked rack, the other dredge being thrown over. He then immediately begins to take off the clams, which soon drop off themselves after they are out of the water, and the swinging of the chains would cause some to fall.

(To be continued.)

Geo. F. Kunz Reads Scientific Papers Before Congresses in Paris.

PARIS, France, Sept. 5. — At the International Geographical Congress, among the many papers presented was one by Geo. F. Kunz on the "Production of Precious Stones in the United States, Their Mineralogic, Economic and Geographic Influence." At the International Ethnographical Congress he also read a paper on the "Folk Lore of Precious Stones," illustrated by specimens of ancient gems as well as by the known literature from vellum manuscripts of the 14th century up to the present date.

At the International Anthropological Congress, a paper was also read by Mr. Kunz on the "Occurrences of Nephrite Jade in Europe."

The Suit of Walter H. Durfee Against Bawo & Dotter.

Judge Lacombe, in the United States Circuit Court last week, denied the motion made by Bawo & Dotter, New York, to strike out an amended complaint in the action brought by Walter H. Durfee against them, alleging infringements of patents which he controls on improvements in tubular chimes. This action, as told of in THE CIRCULAR-WEEKLY June 27, was originally brought on a patent issued in 1896 to James B. Treat, of Boston, and now owned by Mr. Durfee. In the amended complaint, filed Oct. 31 or Sept. 1, the plaintiff, in addition, set up the fact that he was the owner of a patent, granted in this country to John Harrington, of England, in November, 1892, of which infringement was also alleged.

Bawo & Dotter filed their answer about the same day, denying the material allegations of the first complaint, and alleging that the features of Treat's patent were in use more than two years before it was issued. They moved last week to strike out the amendments as to the Harrington patent on the ground that it was filed at the same time or later than their answer. Mr. Durfee's attorneys denied this and Judge Lacombe refused to grant the motion.

PEARL FISHER'S HOOK, OR CROW FOOT.
[ONE-HALF SIZE.]

The Funeral of E. Gluck.

BIRMINGHAM, Ala., Sept. 21.—E. Gluck, who died in New York last week, as reported in THE JEWELERS' CIRCULAR-WEEKLY, was brought home and buried Sunday last. Deceased was one of the leading jewelers of the State, and his store is one of the best in this city. Mr. Gluck was suffering from Bright's disease and jaundice and was very ill for several days before, at the advice of his physician, he took a trip to New York for treatment. Arriving there it was found that an operation was the only hope, and it slight. It was performed and the patient died soon afterward.

KOHN & CO.
Trade
FOLLOWS THE
Flag.
IT ALSO FOLLOWS OUR LINE OF
Salable Diamond
Jewelry.
9 to 13 MAIDEN LANE

Rubies—Emeralds
GOODFRIEND BROS.,
Importers and Cutters of Precious and Imitation Stones.
9-13 Maiden Lane, N. Y.
174 Weybosset St., Providence, R. I. 10 Rue Cadet, Paris.
Lapidary Works: 93-95 William St., N. Y.
TELEPHONE, 662 CORTLANDT.

Hirsh & Hyman, Importers and Cutters of Diamonds.
40 Maiden Lane, NEW YORK.

LEO GOLDSMITH,
IMPORTER OF
DIAMONDS and PRECIOUS STONES,
65 Nassau St., ROOM 47, New York.
TELEPHONE, 4115 CORTLANDT.
Diamonds, Rubies, Sapphires, Emeralds, Opals, Turquoises, Olivines, Pearls, Etc.

W. H. BEDFORD,
22 Holborn Viaduct, London, England,
for many years buyer for RANDEL, BAREMORE & BILLINGS, is prepared to purchase and ship goods on commission, giving his clients the benefit of his twenty years' experience in buying Pearls, Diamonds and Precious Stones.

The E. Jaccard Jewelry Co. Stock Sold to H. H. Merrick.

St. Louis, Mo., Sept. 22.—The stock of the E. Jaccard Jewelry Co. was sold to H. H. Merrick, of Merrick, Walsh & Phelps Jewelry Co., to-day, at 10.30 o'clock A. M. Mr. Merrick deposited $10,000 with trustee Joe Werne as earnest money.

Both the trustee and Mr. Merrick were averse to stating what the future plans would be. It can be confidently stated, however, that the present stand of the Merrick, Walsh & Phelps Jewelry Co. will be abandoned and that the future home of the concern will be in the present quarters of the E. Jaccard Jewelry Co. It can also be stated that the new concern will not be known henceforth as the Merrick, Walsh & Phelps Jewelry Co. This is positive, as Herbert W. Phelps sold out his stock to his partners on the same day that the purchase of the E. Jaccard Jewelry Co. stock was made. It is not stated what he sold out for, but the Jaccard stock was purchased on a basis of 74½ per cent on an appraised valuation of $142,000.

It is quite probable an auction sale will precede the consolidation of the two houses. Knowing ones predict that we will in the future, as in the past, have an E. Jaccard Jewelry Co.

Rigid Rules for Watch Taxation in Nebraska.

Omaha, Neb., Sept. 24.—The Tax Commissioner has issued some rigid rules for the Omaha assessors: Where more than one article of the same kind, as watches and clocks, is given on one line, each must be valued separately, and deputies are reminded that such articles vary widely in value. Watches worth $100 must not be valued at $3. "There should be larger returns made on diamonds and jewelry, moneys and credits, bonds and stocks," say the instructions. Probably the most important instruction reads: "Remember this distinctly—that the taxpayer does not make the assessment, and should give the fair cash value of the property, not a percentage of fair cash value. Wherever possible you should see the property to be assessed."

Seth Thomas Clock Co. Win Their Suit Against Cass County.

Plattsmouth, Neb., Sept. 22.—The Supreme Court of Nebraska has handed down two decisions compelling the commissioners of Cass county to pay the Seth Thomas Clock Co. for the clock which adorns the court house tower. The clock was purchased of the company through one Wickersham, and the County Clerk issued a warrant to him in payment, but instead of sending the money on to the Seth Thomas Clock Co. he appropriated it to his own use.

The original cost of the timepiece was $980, but after paying the company that amount a second time with interest and the cost of the suit, the clock will cost the county $3,000.

H. L. Henderson has purchased the entire jewelry business of R. C. Spinks, Crockett, Tex.

Manager J. K. Platt on Bond on a Serious Charge.

COLUMBUS, O., Sept. 22.—Through a series of unfortunate circumstances manager J. K. Platt, of the Hofman Supply Co., this city, was arrested, Thursday, on the charge of passing a raised bill. The bill had been passed upon the Hofman company by some one and afterward discovered and put into a separate compartment of the cash drawer, but in some way it became mixed with the other money. Dr. W. H. Selbach, in a business transaction with the company, was paid some money and this bill was handed to him, through mistake, of course. He turned it over to his landlord for rent, and it was discovered that it was a two dollar bill raised to a ten. Without saying anything to the manager of the company the matter was turned over to the United States authorities and Mr. Platt was arrested by Deputy United States Marshal Al Bauer. He had a hearing before Commissioner Johnson, and he gave bond for his appearance before Commissioner Johnson, Tuesday next, O. S. Hofman, of the Hofman Supply Co., signing the bond of $300.

Mr. Platt said that he was very much surprised that Dr. Selbach did not return the bill when he found there was something wrong with it, instead of doing as he did. He says he knew the bill was in the drawer, but that he had no idea that it had been misplaced and put in with the other bills, and therefore he did not look closely at the money when he paid the doctor. This was two weeks or more ago, and he had never thought of it since. It seems that Dr. Selbach did not think he had the bill at all and that he denied paying his landlord with it, and this man was back of the investigation which resulted in the arrest. Other members of the company where Mr. Platt is employed corroborate him in the statements he has made, and it is thought when the authorities understand how the bill was passed out they will drop the charge. The person who passed the bill at the store may have been entirely innocent of the fact that it was bad money, and it will be a hard matter to ferret out the guilty party.

Judgments Against Hughes, McGlensey & Co.

PHILADELPHIA, Pa., Sept. 22.—Execution was issued this week against James D. Hughes, trading under the firm name of Hughes, McGlensey & Co., jobbers, 111 S. 8th St., on two judgment notes, one in favor of Vincent McGlensey, formerly of H. Muhr's Sons, for $1,000, dated Feb. 8, 1900, payable in one day, and the other in favor of Vincent and Leo McGlensey jointly, for $3,000, dated Sept. 6, 1900, also payable in one day.

Before engaging in the jobbing business Mr. Hughes for 17 years was on the road for L. A. Scherr & Co. The McGlenseys are well known to the trade in this city and Phoenixville and are half brothers to Mr. Hughes.

Suit for $187 and possession has been brought against S. Bank, Butte, Mon.

LOUIS STRASBURGER'S SON & CO.

Established 1849.

ALVIN L. STRASBURGER. SOL. KAISER.

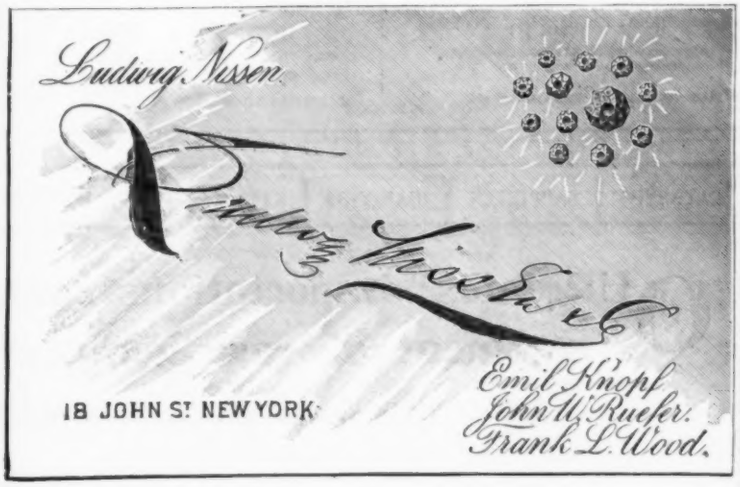
DIAMONDS,

Pearls, Emeralds,
Rubies, Sapphires.

9-13 Maiden Lane,
NEW YORK.

PARIS: 25 Boulev'd Haussmann.
CHICAGO: 103 State Street.

NISSEN



We carry the largest, finest and most complete line of Mounted Diamond Jewelry of any house in America.

OTTO K. TREIBS. PAUL E. TREIBS.

TREIBS BROS.,

68 Nassau St., New York.

139 Mathewson St.,
Providence, R. I.

CUTTERS AND IMPORTERS OF

Opals.

F. E. TREIBS,

Oberstein, Germany.

ESTABLISHED 1842.

HERMANN TREIBS. ALBERT TREIBS.
EMIL TREIBS.

D. C. DE LARA

(Formerly foreman of Ed. Van Dam),

DIAMOND CUTTER AND POLISHER

FOR THE TRADE.

Rough Recutting, Repairing
and Matching a Specialty.

OFFICE AND FACTORY:

ROOMS 303 & 304 BEEKMAN BUILDING,

101 BEEKMAN STREET,

Cor. Pearl Street, NEW YORK.

17 RUE DU TRANSVAAL,

ANTWERP.

Vrieslander & Moreels,

Commission Merchants and Brokers.

We buy Rough. Cut and Polish for
One Per Cent Commission.

CABLE ADDRESS: "CELINE," ANVERS.

BEST NEW YORK REFERENCE.
CORRESPONDENCE SOLICITED.

Write for our Weekly Letter.

C. T. Bailey's Adventure Creates a Sensation in Philadelphia.

PHILADELPHIA, Pa., Sept. 22.—The adventure in the Adirondacks, last week, when Charles T. Bailey, vice-president and treasurer of the Bailey, Banks & Biddle Co. and son of J. T. Bailey, president of this house, narrowly escaped death from a gunshot wound, created a mild sensation in the trade here when the news became known during the week.

Messages of congratulation were hurried to Mr. Bailey when it was known he was out of danger. These messages were not only from his business associates but from society folks as well. Yesterday Mr. Bailey's father received a brief note from his son, confirming the news dispatches which told of his safety and contradicting to an extent the report that his companion, Mrs. Chauncey Kerr, who was wounded by the same bullet, was fatally hurt. Mr. Bailey's note read:

"I write this in order that you may not be worried about me if you should see an account of the accident in the newspapers. My condition is not at all serious, but I regret to say that Mrs. Kerr was not so fortunate. We hear that she has been seriously injured."

Mr. Bailey is 35 years old, a widower, the father of two pretty children and the owner of a handsome fortune. There was a rumor that he was about to be engaged to Mrs. Kerr, who is a widow, and that the marriage was to have been solemnized late in the Fall, but as usual with rumors it seems to have no material foundation. The generally accepted version of the affair is that Mr. Bailey and Mrs. Kerr were with a party on a lake, 40 miles from North Creek, in the heart of the Adirondack wilderness. Mrs. Kerr and Mr. Bailey were canoeing with a guide and were hidden by a clump of bushes, when Dr. Charles T. Dade, of New York, who was one of the party, but who was shooting deer on the mainland, fired at a deer, but missed aim, the bullet hitting Mr. Bailey first, inflicting a surface wound, and imbedding itself in Mrs. Chauncey Kerr's thigh. All in the party insist that it was quite accidental. Dr. Dade is said to be prostrated at the result of his unfortunate shot and may lose his mind. Mrs. Kerr's leg had to be amputated to save her life.

Clement Weaver, of Bailey, Banks & Biddle Co., made this statement to a CIRCULAR-WEEKLY representative: "I am Mr. Bailey's uncle by marriage. Mr. Bailey's letter to his father, telling the details of the shooting, is all the information we have received. Mr. Bailey's father stated that he was sure his son would pull through as he had so much pluck. I can state positively that Mr. Bailey was not engaged to marry Mrs. Kerr. All such reports do both injustice. The Coe family, with whom Mr. Bailey and Mrs. Kerr were staying, have been intimate with the Bailey family for years. Mr. Bailey usually spent part of his vacation at their lodge at North Creek in the Adirondacks."

It is not known whether Mr. Bailey intends to return to Philadelphia or not.

The Affairs of Meyers, McNary & Co. Straightened Out.

ATTLEBORO, Mass., Sept. 22.—The tangled affairs of the chain house of Meyers, McNary & Co. have been straightened out. James Hume, the capital partner, has cut the Gordian knot. The creditors to whom $50 or less was owing have been paid off in full. The larger ones have received from Mr. Hume three and six months' notes, with option of cashing them immediately with a 10 per cent discount. The bulk of the plant has been sold to P. J. Cummings & Co., and will be moved from the Bigney building to the Wilmarth building and added to the present fine equipment of the last named firm. The insolvency petitions, joint and individual, of Robert W. Meyers and Lawrence McNary have been thrown out, it being needless for the two young men to go into bankruptcy with this settlement completed.

F. W. Sim & Co., Troy, N. Y., have changed their firm name to Sim, Peirsons & Co., and have taken in Moray G. Sim, Mr. Sim's brother. The firm began work on their new store, Sept. 17.

OLIVINES | OPALS | SCIENTIFIC RUBIES

CATSEYES | SAPPHIRES | DIAMONDS | RUBIES | EMERALDS | PEARLS | PEARL NECKS | PEARL ROPES

OUR latest importations comprise a superb assortment of rare gemmy pieces in pearls, diamonds and precious stones.

LONDON:
19-20 Holborn Viaduct. JOSEPH FRANKEL'S SONS, 68 Nassau Street, NEW YORK.

TELEPHONE, 2733 JOHN.

FANCY COLORED DIAMONDS and GEMS in PEARLS and PRECIOUS STONES.

Pearl Collarettes, Mounted with Diamond Bars.

Two Jewelry Firms in Providence Affected by Fire.

PROVIDENCE, R. I., Sept. 22.—Two jewelry firms suffered loss in a fire which occurred this morning in the building at the rear of 224 Eddy St., and some 100 of their employes, men, women and children, had to make hasty exits through the dense smoke in the burning building to save their lives. One of these, E. H. Robertson, was quite badly injured in jumping from a fire escape.

The fire started in the shop of William Sweeney & Co., mattress manufacturers, who occupy the first and second floors of the building. Owing to a delay in ringing the first alarm the blaze had gained great headway when the fire department arrived. The nature of the materials used in the making of mattresses made the smoke very dense, so that it was almost suffocating in the jewelry shops on the upper floors. These were J. P. Burlingame & Co. and the M. F. Williams Mfg. Co. Fortunately the fire was in a portion of the building farthest from the stairways and the occupants of the factories had opportunity to run out into the open air. This they did without making any attempt to secure their personal belongings, so that the individual losses in this respect will probably reach quite a figure, though not included in the estimates of the damage done.

The M. F. Williams Mfg. Co. estimated that they had $8,000 worth of goods, stock and jewelry in the process of manufacture. All of this was damaged by smoke and water, and though not, of course, a total loss, none of it remaining undestroyed can be used as intended for almost immediate shipment for the filling of urgent orders. The firm place the amount of their loss at between $5,000 and $6,000. J. P. Burlingame & Co. were considerably more fortunate, their damage amounting to only about $100.

Fine Tower Clock for High School of Cleveland.

CLEVELAND, O., Sept. 22.—The Webb C. Ball Co. are putting a fine new tower clock in the Central High School building. The clock is a gift of Mrs. John D. Rockefeller, who was a graduate of the school in the class of 1865. The clock has a 14-foot pendulum and Dennison gravity escapement. The dials are made of cement, in which iron figures are embedded, the figures being gilded with gold. The surface of the cement will be covered with black smaltz. Such a dial is practically indestructible from the action of the elements, and makes a very rich ornamentation to the clock tower. Similar dials were placed on the clock in the Hickox building, 10 years ago, by Mr. Ball, and they are perfect to-day. In the rotunda of the High School building a white marble dial three feet in diameter will be placed, bearing the name of the donor of the clock and the year, "1865." The lettering will be in gold and the figures and hands of sterling silver oxidized. Dials will also be placed in the rooms of the principal and assistant principal. These dials will be operated by electric contact with the tower clock. The clock was built by the E. Howard Clock Co.

EICHBERG & CO.,
IMPORTERS AND CUTTERS OF
DIAMONDS,
65 NASSAU STREET (Prescott Building), NEW YORK.

J. HEILBRONN & S. MARCHAND
Cutters and Importers of Diamonds,
Paris Office, 47 Rue le Peletier.
Amsterdam Office, 2 Tulp Straat.
26 JOHN STREET, NEW YORK.

STERN BROS. & CO.,
IMPORTERS AND CUTTERS OF
DIAMONDS,
CUTTING WORKS: 138-142 West 14th St., N. Y.
68 Nassau St.,
CHICAGO, 149 State Street. LONDON, 29 Ely Place.
NEW YORK.

Eliassof Bros. & Co.
IMPORTERS AND JOBBERS OF
DIAMONDS, WATCHES, JEWELRY,
ALBANY OFFICE: 62-64 STATE ST.
9-11-13 Maiden Lane, New York.

MANUFACTURERS OF
LARGEST and LATEST ASSORTMENT IN PEARL PENDANT & Scarf-Pin Mountings
L. ADLER & SON,
49 Maiden Lane, New York.

BONNER & CO.,
Manufacturers of
FINE DIAMOND MOUNTINGS,
49 JOHN STREET, NEW YORK.

The Peculiar Check Operations of Henry B. Nesbitt.

BALTIMORE, Md., Sept. 22.—Henry B. Nesbitt, alias Brandon Nesbitt, a clever forger and check swindler arrested at Halifax, N. S., on a charge of forgery and of passing a bogus check, is also wanted by the Police Department of this city. A warrant is out for him here on the charge of having passed a forged check for $150 on John W. Mealy, Son & Co., jewelers, 9 S. Charles St., and with working a "con" game on Alex C. Woods, by which he secured $100.

The first known of the slippery gentleman here was when he appeared at Rehoboth Beach and made the acquaintance of a party of young men among whom were Edward Mealy, son of John W. Mealy, jeweler, and Alex. C. Woods. He claimed to greatly admire young Mealy's watch and said he would like to purchase one just like it. When he arrived in Baltimore, on Aug. 29, he had the following letter of introduction to Mr. Mealy, Sr., from his son:

"DEAR PAPA—This will introduce to you Mr. Harry B. Nesbitt, who has been a very good friend to me down here. He wants to buy a watch as near like mine as possible. Please give him the best price you can on it, and oblige,

"Your son,

"EDDIE."

A postscript to the letter not written by young Mealy and presumably added by Nesbitt read: "He has a draft I know is all right."

Nesbitt went to the jewelry store, picked out a $50 watch and gave Mr. Mealy a check on the Bank of Columbia, S. C., for $150, made payable to him and signed "F. W. H. Bowsen." Mr. Mealy not having the change, gave him $50 cash and a check on the Third National Bank for the remaining $50. Nesbitt hurriedly left. This aroused Mr. Mealy's suspicions and he hurried to the bank and stopped payment of the check he had given. He then telegraphed to the bank at Columbia, S. C., about the check he had cashed and got a reply that it was no good. Nesbitt next hurried to see Alexander C. Woods, who had returned to the city, told him he wanted to have a check cashed and got him to add his indorsement to a check for $100 drawn on the Columbia, S. C., bank and signed "Henry W. McKey." He got it cashed at the Farmers' and Mechanics' National Bank.

Nesbitt then pushed along and called on the Hennegen-Bates Co., jewelers, 13 E. Baltimore St. He left a small plated ring worth about 25 cents to be repaired, paid $1 for the work to be done, and, by his request, was given a receipt for the ring. His object was to get the company's signature, and he succeeded. He bought a trunk and several other articles from Samuel Hunt's Sons, 26 E. Baltimore St., and offered Mr. Mealy's check, which was refused. He then paid cash and he directed that the articles be sent to the Altamont Hotel, but he never called for them.

When arrested he had in his possession a check on the Old Town Bank, of Baltimore, for $100, dated Aug. 14, signed "Hennegen-Bates Co.;" a check for $50 on the Union Bank, of Halifax; a receipt for $10 from the Hennegen-Bates Co.; a draft for $150 on the Faneuil National Bank, of Boston, drawn in favor of Brandon Nesbitt and signed W. N. V. Nesbitt, dated Sept. 14, and also a number of blank checks of various banks in the United States and Canada. If the Halifax authorities should not insist in holding and prosecuting Nesbitt, the Baltimore authorities will demand him. United States requisition papers would then be required.

Jewelers Should Beware of This Suspicious Fellow.

The members of the New York trade are cautioned to be careful should they be visited by a young man who has been going around the "Lane" and ordering goods under circumstances that have appeared suspicious to the firms on whom he called. The young man is described as about 28 or 30 years old, black hair and mustache, thin face, gray eyes and slender, hairy hands. He parts his hair in the middle, wears a black derby hat and is shabbily dressed in a black serge coat and vest and gray trousers. During the past week Moritz Weil, 37 Maiden Lane; Zimmern, Rees & Co., 17 Maiden Lane; J. B. Bowden & Co., 1 Maiden Lane; Hodenpyl & Sons, 170 Broadway; M. J. Averbeck, 19 Maiden Lane; Hayden W. Wheeler & Co., 2 Maiden Lane, and a number of other merchants have been visited by a young man described as above, who stated he wished to buy jewelry for cash. In some of these places the customer said he represented J. V. Mardin & Sons, Bridgton, Me.; in others, A. J. Rand & Co., Holyoke, Mass., and in others still J. F. Roberts, De Land, Fla. His general carriage, appearance and apparent unfamiliarity with the lines of goods which he wished to look at caused suspicion in nearly every instance.

Investigation showed there is no such concern in Bridgton, Me., as J. V. Mardin & Sons; A. J. Rand, but no A. J. Rand & Co., of Holyoke, Mass., and it is believed there is no such concern as J. F. Roberts in De Land, Fla. The man referred to C. B. Rogers, Whiting Paper Co., and others, who claim they do not know him. He selected goods in various places and asked that they be kept for him until Saturday, but did not call for them.

Nearly all of the firms on whom he called told a CIRCULAR-WEEKLY reporter they had given him no goods and that none had been missed. The general impression is that the man is either slightly insane or is a professional sneak thief, who tried in this manner to get an opportunity to steal some jewelry.

Manufacturing Opticians of California Reported to Be Organizing.

SAN FRANCISCO, Cal., Sept. 19.—The manufacturing opticians of California have informally agreed to initiate some sort of an organization to protect themselves against retail jewelers who handle optical goods more for the convenience of their customers than as a matter of business. It is denied, however, that any real organization has as yet been effected, notwithstanding repeated reports to the contrary. All the leading houses of this city and some of the larger houses in the interior are interested in the matter. A meeting will be held in about two weeks to perfect a permanent organization.

We are now showing the prettiest and most salable line of

LADIES' WATCHES

on the market. The kind you can make a profit on. They are simply IRRESISTIBLE when you consider the three essential points: Quality, Appearance and PRICE. That's the whole story. "It's up to you." Send for samples before it is too late.

WE ARE THE LARGEST DISTRIBUTORS OF

DUEBER-HAMPDEN WATCHES

IN AMERICA.

RAILROAD WATCHES (the kind that pass inspection) A SPECIALTY.

Corrected price-lists every thirty days. Yours for the asking.

No Goods Sold at Retail.

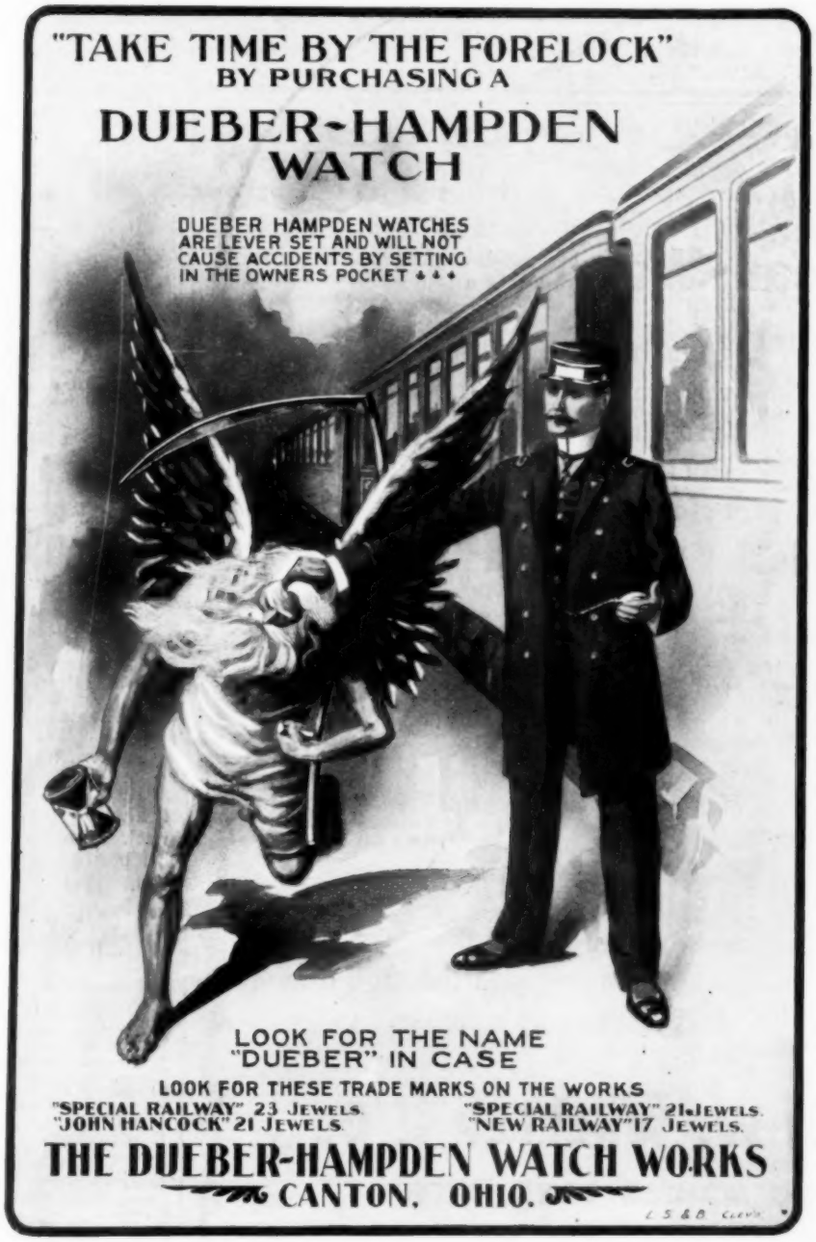
John W. Sherwood & Co.

No. 3 Maiden Lane, New York.

THE DUEBER HERALD

THE ADVOCATE OF HONEST BUSINESS METHODS.
DEVOTED TO THE RETAIL JEWELRY TRADE.

VOL. II CANTON, OHIO, SEPTEMBER, 1900. No. 4.



These advertisements are now running in the Locomotive Brotherhood Journals, and will no doubt largely increase the sale of the above watches. We hope all dealers will send in their orders as soon as possible.

The Texas Flood Sufferers.

The Jewelry Trade Continue to Come to Their Aid with Subscriptions.

The situation at Galveston, Tex., improved greatly during the past week. Martial law is no longer necessary and the city authorities are again in control.

Owing to the number of different relief funds for the stricken city to which jewelry firms subscribed generously, a full list of the subscribers from this trade is impossible to obtain, though the lists published in THE CIRCULAR-WEEKLY last week and here are almost complete.

CHICAGO JEWELRY TRADE LIBERAL WITH CONTRIBUTIONS.

CHICAGO, Ill., Sept. 22.—At a meeting of the Chicago Jewelers' Association, Sept. 18, the committee on external relations, consisting of W. G. Prall, M. N. Burchard and F. A. Hardy, were requested to visit the trade and solicit funds for the relief of the Texas storm sufferers. The committee have performed their duty and up to this writing $1,085 has been secured from the trade, which was immediately turned over to the Mayor of Chicago, with the express request that it be used for the general relief along the Texas coast of sufferers from the flood. Following is the list of subscribers to date:

We, the undersigned, hereby agree to pay the sums set opposite our respective names for the relief of Texas sufferers, and that the money donated be sent to the Mayor of Chicago to be used at his discretion.

CHICAGO, Sept. 18, 1900.

Names.	Amount.
Otto Young & Co	$100 00
Benj. Allen & Co	$50 00
Gorham Mfg. Co	50 00
Juergens & Andersen Co	50 00
Lapp & Flershem	50 00
Elgin National Watch Co. (Office):	
G. V. Dickinson	$7 00
J. M. Cutter	10 00
Wm. Geo. Prall	10 00
L. Kreuger	2 00
Campbell	1 00
J. Morse	1 00
J. A. Weldon	1 00
J. R. Perry	2 00
A. V. Webster	1 00
C. H. Hulburd	15 00
	50 00
Hyman, Berg & Co	20 00
Towle Mfg. Co	25 00
Sprochnle & Co	10 00
M. F. Barger & Co	10 00
Western Watch Case Mfg. Co	10 00
George Weidig	10 00
L. Seligman Jewelry Co	10 00
S. Buchsbaum & Co	10 00
Goldsmith Bros.	10 00
Cash	5 00
"	3 00
"	1 00
F. J. Essig	5 00
D. Bieman	3 00
Wm. Thorson	1 00
Warren Owen	1 00
Dennison Mfg. Co	50 00
F. A. Hardy & Co	50 00
A. C. Becken	50 00
H. F. Hahn & Co	50 00
Spaulding & Co	50 00
C. H. Knights & Co	25 00
Stein & Ellbogen Co	25 00
Louis Manheimer	25 00
M. A. Mead	25 00
B. F. Norris, Alister & Co	25 00
A. L. Sercomb	25 00
C. D. Peacock	25 00
E. V. Roddin & Co	25 00
R. Wallace & Sons Mfg. Co	25 00
F. Lewald & Co	10 00
The Crescent Watch Case Co	10 00
F. E. Morse Co	10 00
A. Hirsch & Co	10 00
F. H. Noble & Co	10 00
M. S. Fleishman Co	10 00
H. M. Carle	10 00
Cash	5 00
F. C. Happel Co	5 00
Cash—C. J. Dodgshun	5 00
Martin E. Meyer	5 00
Shrader-Wittstein Co	20 00
Gordon & Morrison	10 00
J. R. Davidson	5 00
Cash	1 00
Total	$1,085 00

The list will be further circulated and the names reported as they appear from week to week. A total fund of $150,000 has been raised in Chicago thus far.

The following are additional subscriptions received by the Jewelers' Association and Board of Trade, after THE CIRCULAR-WEEKLY went to press last week:

R. Edward Kirk, care Wm. B. Kerr & Co.	$5 00
S. O. Bigney & Co	10 00
John W. Steele	10 00
Julius Bernstein	25 00
Henry Freund & Bro	25 00
Jewelers' Relief Association, Max J. Lissauer, Pres.; A. J. G. Hodenpyl, Treas.	300 00
Lissauer & Co	25 00
Hodenpyl & Sons	25 00
L. Heller & Son	5 00
L. Witsenhausen	5 00
L. S. Meyer & Bro	5 00
H. Z. & H. Oppenheimer	25 00
Louis Wolfsheim & Co	5 00
Freudenheim Bros. & Levy	10 00
Jacobson Bros.	25 00
Schwarzkopf & Dorer	10 00
S. Valfer & Co	5 00

THE EXPERIENCE OF MRS. MORRIS O. NOBBE.

NEWARK, N. J., Sept. 22.—Mrs. Nobbe, the wife of Morris O. Nobbe, of Fred Allen & Co., Galveston, Tex., is among the

American Watches.

Diamonds.

Jewelry.

Our representatives are now showing over their respective territories larger and better stocks in every line than ever before. Our customers will appreciate this, as they look over these stocks.

Dealers who are not customers may wish to see our line; a word from them may enable us to send our traveler to call on them, and when this is impossible a memorandum package will be sent.

Mail orders solicited. We wish to serve you through our travelers or by express.

HAYDEN W. WHEELER & CO.,

TWO MAIDEN LANE, N. Y.

Telephone, 8 Cortlandt.

50 HOLBORN VIADUCT, LONDON.

GORHAM SILVER *WON THE* GRAND PRIX *AT* PARIS.—*COSTS NO MORE.*

Business not Politics

Is our idea in making the new SILVER CAMPAIGN TOKEN shown in the accompanying illustrations. We believe that it will sell rapidly during the excitement of the canvass this fall. It is a fac-simile of a silver bar made at the U. S. Assay Office, New York City, and shows the texture of the silver as it comes from the moulds. The quality, however, is reduced from pure silver as issued by the Assay Office to that of the Government coin 900-1000 fine.

On the obverse are the figures 16 to 1 in relief and 129.29, the latter figures indicating the value of an ounce of silver at the above ratio. In the background appears the motto, "Good enough for our fathers, good enough for us."

The reverse contains an extract from a speech made by Mr. Bryan, at Zanesville, Ohio, September 4th, 1900.

On the end is stamped the weight of the token, 412½ grains, the equivalent of a Government Dollar.

It will make a novel and interesting souvenir of the

Presidential Year of Nineteen Hundred

We propose to sell it to the **JEWELRY TRADE** at $9.00 a dozen.

TO RETAIL FOR ONE DOLLAR EACH.

No Order Filled for less than One Dozen

There will be no expense for boxing or engraving, every buyer will want to carry it away in his pocket. It will be talked about. Your customers will ask for it. It gives you a profit. It will sell rapidly. It will keep you up with the times.

TRADE MARK
STERLING

GORHAM MANUFACTURING COMPANY

BROADWAY AND NINETEENTH STREET

BRANCHES: 21-23 Maiden Lane, New York. Chicago, 131-137 Wabash Avenue. San Francisco, 118-120 Sutter Street. WORKS: Providence, R. I., and New York

VISITING BUYERS are cordially invited to inspect our wares, as displayed at our New York Salesroom,

41 UNION SQUARE.

STERLING 925 FINE

Jno. W. Reddall & Co.,

TRADE-MARK.

THIS TRADE-MARK REPRESENTS:

STERLING SILVER ONLY.
WARES WELL PROPORTIONED IN WEIGHT AND OUTLINE.
PRODUCTS OF SKILLED SILVERSMITHS.
UNIFORMLY HIGH FINISH.
PRICES CONSISTENT WITH YOUR PROFIT AND OURS.
PROMPT AND COURTEOUS SERVICE.

J. B. & S. M. KNOWLES CO.,
91 SABIN STREET,
PROVIDENCE, R. I.

ESTABLISHED 1852.
INCORPORATED 1891.

The Mauser Mfg. Co.,

Silversmiths.

Office and Factory, 14 East 15th Street, NEW YORK.

TRADE MARK
"Watch Our Ads."

BRANCHES:
CHICAGO, 126 State Street; Jack Stanley, Representative.
NEW YORK, Gill Bldg.; Louis B. Cummings, Representative.

FREUDENHEIM BROS. & LEVY,

Importers of Diamonds,
Manufacturing Jewelers,
Jobbers in American Watches,

54 Maiden Lane, New York.

survivors of the Galveston flood, who have reached this city. Mrs. Nobbe and her two young children arrived in this city Sunday morning, and are staying with Mrs. Nobbe's brother, William J. Wirtz, 239 E. Kiney St. She tells a thrilling story of the experience she went through. Her husband was saved and she and her children are safe, but her home in Galveston, which was on Tremont St., is a partial wreck, and her husband's business is completely ruined. The following is an account of Mrs. Nobbe's experience as she gave it to a local reporter:

Her house was built a number of feet above the street, and was a strong, well constructed place, almost new, to which is probably due the fact that it was not all destroyed. Mrs. Nobbe says that when the storm began at noon on Saturday, Sept. 8, they did not think of any danger. Before long, however, the water had risen to the level of the porch. They tore up the parlor carpets and took all the valuable things up stairs. In an incredibly short time the water had risen so as to cut off all escape from the house. They took refuge on the second floor on the side of the house next the wind, thus taking the precaution of protecting themselves against the possibility of roofs being blown down on them. It was not until the darkness settled that Mrs. Nobbe became thoroughly frightened, but then, she says, the howling and the moaning and the blackness unnerved her. It was not long before the roof was off, the windows blown in and planks and debris were crashing through the house. In the darkness they heard a crash and screams of horror and they soon discovered that it was a neighbor's house falling to pieces. Mrs. Nobbe had a stock of provisions and was able, after the storm abated, to distribute these supplies among some of the survivors, who were almost starved. She says carts were taken past the house filled with dead bodies, which were dumped into the bay. Many of the bodies floated back and were washed up in the street. By Wednesday they had secured passage to Houston, and Thursday they left that place for St. Louis, leaving Mr. Nobbe in Texas, and came directly to this city.

THE EXPERIENCE OF JEWELER O. H. ROSS.

WAXAHACHIE, Tex., Sept. 19.—O. H. Ross, president of the Ross Jewelry Co., of this city, arrived from Galveston last week. To a correspondent Mr. Ross stated that the horrors of his experience on the waters before reaching Galveston, and while there, would remain with him until his dying day. Mr. Ross was a passenger on the Mallory steamship *Comal*, and left New York, Sept. 2. His boat passed through the storm prior to reaching Galveston, and before they arrived in that city over 300 bodies were passed by the ship. When they finally did reach Galveston it was only to encounter a scene of desolation and misery that was beyond human description. After a number of fruitless efforts to get away from the stricken island, Mr. Ross and seven others finally succeeded in chartering a schooner and were taken to Texas City. They then

The Century.

MADE IN
ALL WEIGHTS.

COMPLETE LINE
OF FANCY PIECES.

DOMINICK & HAFF, Silversmiths,
860 Broadway, New York.

MOUNT & WOODHULL,

FORMERLY WITH LATE FIRM OF RANDEL, BAREMORE & BILLINGS,

.... IMPORTERS OF ....

Diamonds, Other Precious Stones, Pearls, Etc.,

.... MAKERS OF ....

FINE DIAMOND JEWELRY,

26 MAIDEN LANE (SOUTHWEST CORNER NASSAU STREET), NEW YORK.

JOHN C. MOUNT. ADDISON W. WOODHULL.

SCHULZ & RUDOLPH,

....Importers and Cutters of....

..DIAMONDS.. ....AND OTHER.... PRECIOUS STONES.

SOLE AGENTS FOR THE CELEBRATED

JULES JÜRGENSEN COPENHAGEN, WATCHES AND CHRONOMETERS.

28 John and 65 Nassau St., New York.

FOBS SILK, EGYPTIAN SCARABS, JADE, SARD., BLOODSTONE.

GEO. O. STREET & SONS,

...Established 1837...

24 JOHN STREET, NEW YORK.

CHICAGO OFFICE, 103 State Street.

TRADE S MARK.

PATEK, PHILIPPE & CO., GENEVA, SWITZERLAND,

MAKERS IN THE HIGHEST QUALITY OF

Fine, Plain, Complicated And Decorated Watches

HAVE ADDED TO THEIR MANY RECOMPENSES AND DISTINCTIONS,

HORS CONCOURS,

AT THE PARIS EXPOSITION.

walked three miles to reach the railroad and finally arrived at Houston.

ADDITIONAL CONTRIBUTIONS FROM PROVIDENCE.

PROVIDENCE, R. I., Sept. 22.—Contributions toward the relief of the sufferers in the Texas hurricane by firms and individuals in the jewelry and allied trades in this city, in addition to those reported in THE CIRCULAR-WEEKLY last week, have been made as follows:

Hamilton & Hamilton, Jr.	$25 00
Mrs. H. Crins	25 00
Die Department, Gorham Mfg. Co.	18 50
Charles E. Hancock Co.	10 00
Employes of Charles E. Hancock Co.	31 50
J. Briggs & Sons Co.	25 00
Vennerbeck & Clase	10 00
The Hosmer Co.	5 00
Employes of The Hosmer Co.	11 00
H. S. Tanner	5 00
Employes of The Gorham Mfg. Co. (in addition to the $18.50 above mentioned)	327 00

The following letter of acknowledgment from the Mayor of Galveston has been received by the Jewelers' Association and Board of Trade:

MAYOR'S OFFICE, Walter C. Jones, Mayor.
GALVESTON, Tex., Sept. 21, 1900.

MR. D. L. SAFFORD,
Sec. Jewelers' Association and Board of Trade, New York.

DEAR SIR:—I beg to acknowledge receipt of your esteemed favor of the 17th, enclosing check for $3,000 as a contribution from the members of The Jewelers' Association and Board of Trade for the benefit of the storm sufferers of this city.

Please convey to the Association and the Board of Trade the heartfelt thanks and gratitude of this distressed people for their noble generosity and for their kind words of sympathy.

Yours truly,
(Signed) W. C. JONES,
Mayor.

The finance committee of the Jewelers' Association and Board of Trade yesterday decided to send the balance of the fund collected for the Galveston sufferers, amounting to $665.50, direct to Miss Clara Barton, of the Red Cross Association, at Galveston, to be used as in her judgment she deems best.

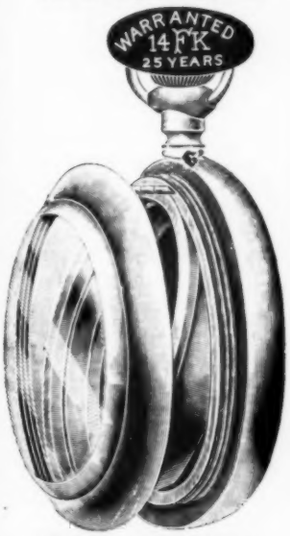
A Jeweler Arrested for a Diamond Robbery.

MAYSVILLE, Ky., Sept. 18.—A sensation was created here this afternoon when it became known that Herbert W. Cunningham, a jeweler in the employ of P. J. Murphy, had been arrested while attempting to leave the city. Cunningham came here from Bloomington, Ill., about five weeks ago, highly recommended. This morning he claimed to Mr. Murphy that his sister in Bloomington had died and that he was going to leave his employ and return home. He started out to paint the town and finally rounded up at the Chesapeake and Ohio depot to take a train for Cincinnati. In the meantime Murphy missed a diamond ring valued at $75. Cunningham's trunk was searched and a quantity of jewelry was found.

Parish & Drake Declared to Be Bankrupt.

COLUMBUS, O., Sept. 19.—William E. Parish and Edward G. Drake, trading as Parish & Drake, were adjudged bankrupts, Monday, in the Circuit Court, by Judge Thompson, and were restrained from disposing of any of their stock. A claim was made that the business had already been sold for $4,600.

12 Size, $12.50.



16 Size, $15.50.

18 Size, $16.00.

NEW THIN MODELS

Solid Back
Screw Bezel Cases,

IN **Fahys Montauk,**
20 year,

AND **Fahys 14 F.K.,**
25 year,

STANDARD GRADES.

Also made in Sterling Silver:
12 Size, $6.00.
16 Size, $6.50.
18 Size, $8.00.

Prices quoted are subject to regular Catalogue discounts.

These styles and sizes are also made in Solid Gold 14 K.

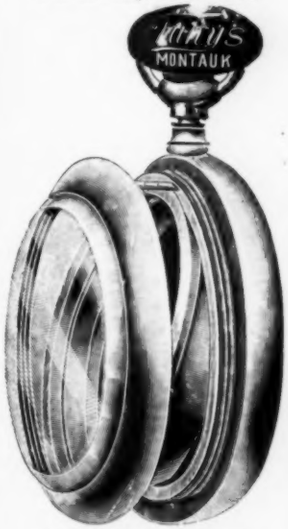
B.W.C.CO.
TRADE-MARK.

Your Jobber has them.

JOSEPH FAHYS & CO.

FAHYS BUILDING,
NEW YORK.

12 Size, $10.50.



16 Size, $11.00.

18 Size, $11.50.

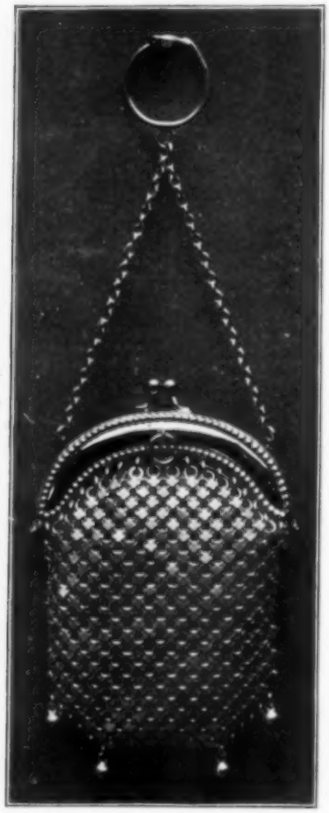
Fish-Scale Purses

...AND...

Chatelaine Bags

...IN...

STERLING SILVER.



This is the popular mesh for this season. We make all sizes, from the smallest to the largest. This is not a cheap article, but good enough for the finest trade.

We make all styles of **chain purses** and **bags.**

Popular goods at popular prices, also the stylish **crochet purses** and **bags** with steel beads.

Remember, we make the only **Golf Spoon** on the market.

A postal brings samples.

CODDING & HEILBORN CO.

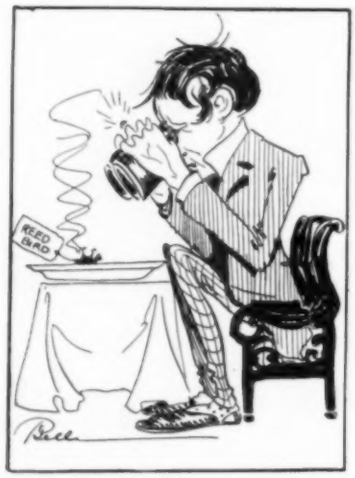
Novelty Smiths,

NORTH ATTLEBORO, MASS.

NEW YORK:
No. 11 Maiden Lane.
(SAMPLES ONLY.)

Philadelphia Jewelers' Club Members Eat Reed Birds.

PHILADELPHIA, Pa., Sept. 19.—As a delightful confusion of wit and humor, mirth and music, reed birds and wines, the third annual reed bird dinner of the Philadelphia Jewelers' Club will linger in the memory of the 70 or more guests of this organization. The dinner was given last night at "The Orchard," the Summer headquarters of the Philadelphia Athletic Club. The impromptu smoker which followed hours later at the club house, 1225 Chestnut St., and lasted until gray dawn put an end to the festivities which no description can even remotely depict.



PRESIDENT HUTCHINS'S SERVE.

There was nothing formal in the dinner—no menus, no toasts, no favors, and everything was confounded at the smoker in a way that added no end of zest to the occasion. At the "Orchard" two tables, parallel, ran the full length of the dining room. Three orchestras were provided that there be no cessation to melody. J. Warner Hutchins, the affable president of the club, presided at Table "A," with Col. John L. Shepherd, of New York, at the other end as guest of honor. A coterie of such congenial spirits as "Del" Lee, Wm. P. Sackett, Wm. H. Long, L. P. White, Howard Roberts, Wm. G. Earle and John Brandt were grouped together at the president's table. President Hutchins welcomed the guests. He told them why they were there, and he congratulated the committee who had charge of the dinner, and everybody said "Aye! Aye!" quite genially until the committee men almost blushed with delight. Mr. Hutchins closed eventually, and all yelled: "Bully, Warner! You did splendidly!"

Col. Shepherd then made a speech and said nice things about everybody and the trade generally. Howard Roberts, of the Keystone Watch Case Co., who is regarded as the orator of the club, made a truly eloquent address. The applause had not yet subsided when Del Lee, Otto Eisenlohr, D. Briechman and L. P. White started the Jewelers' Club favorite song, which must forever remain a mystery to the uninitiated. Those who knew the chorus joined in at the fitting periods with hearty good will, and at its close everyone laughed and drank to the health of his vis-à-vis. Richard Lily, a professional minstrel, sang some ballads, but the guests contributed the bulk of the entertainment.

It is estimated that more than 2,000 reed birds were devoured, two dozen being apportioned to each guest. Other things and liquids were consumed also in great quantities, but no one is as yet speculative enough to estimate on the quantities of other dainties and delicacies which were required to satisfy the hungry jewelers.

The jewelers had gone down to Essington in a body on the 6.30 o'clock train from the B. & O. station at 24th and Chestnut Sts. They returned on the 10.18 o'clock and at once proceeded to the club house, orchestras and all. Among those who attended the dinner were: A. G. Lee and two guests; Wm. P. Sackett and one guest; J. Warner Hutchins and two; Harry Bodenheimer, of Fink, Bodenheimer & Co., and five; Wm. H. Long, of J. E. Caldwell & Co., and one; John Stoneham and two; L. P. White and eight; T. Zurbrugg and three; Howard L. Roberts, manager of the Keystone Watch Case Co., and two; E. B. Midlen and two; H. Euler and two; J. L. McManus, A. C. Rockhill, H. J. Andrews and one; H. B. Stanger, F. Bloch and one; Matthew Stratton and two; Wm. G. Earle and one; J. E. Cadwallader, D. Lillie and two; Charles F. Duffy, of Enos Richardson & Co., and two; Wm. J. Bruehl and one; T. J. Mooney and one; William L. Fullerton and one; J. A. Lehman and Newton B. Elting, of Jung, Staiger & Klitz.

THE CLUB QUARTETTE MAKES A HIT.

To the Jewelers and Silversmiths of America.

You are respectfully invited to visit our factory and salesroom at No. 7 Eddy Street, Providence, R. I., also our salesroom, No. 860 Broadway, New York, where a select line of the goods which we manufacture can be seen. Our display is now more complete than ever before and represents many ideas which will be shown for the first time. Newer goods of such character as to merit the patronage of the trade from a commercial and artistic standpoint will be constantly added.

We entertain no doubt of your support when the above is realized, and the fact that our line has now assumed such proportions that **alone** it is complete enough to supply every demand which may be made upon the trade, entitles us to your consideration. Our stock on hand is such that immediate delivery is assured in all important branches.

For Weddings— Hollow Ware.

Complete lines, from Tea Sets and the larger Dishes, Pitchers and Love Cups to the tiny Celery Dips, are shown in many designs.

For Weddings— Flat Ware.

JOSEPHINE,
HOPE,
QUEEN,
1776,
LAFAYETTE,
YORK.

Made in all weights of ounce goods, also the entire line of Fancy Serving Pieces.

WASHINGTON.

Made only in Teaspoons and the smaller Fancy Serving Pieces, no die being cut larger than the teaspoon handle, yet forty different knives, forks or spoons are furnished, each in exact proportion.

For Personal Gifts— Toilet Articles.

IMPERIAL (new, never illustrated),
NEW LORELEI,
RECAMIER,
HOPE,
MARGUERITE,
COLONIA,
POMPADOUR,
BEAD (in pearl, plain and stamped),
PERFECTLY PLAIN
(in burnished, satin finished and flat chased).

Complete in all Brushes, Combs, Mirrors and Manicure Pieces.

IRIS. Made only in Brush and Comb.

Our standard of weight and quality shall be maintained, while the price of every article will be adjusted to a figure consistent with the true value of each.

TRADE MARK.

Howard Sterling Co., Providence and New York.

112 Kearny Street, San Francisco, Cal.

Sample Lines at all Commercial Centres at regular intervals.

DAY, CLARK & CO.,

MAKERS OF

Fine Jewelry,

14 K. ONLY.

23 MAIDEN LANE,

Trade-Mark

NEW YORK.

IMPORTED NOVELTIES IN GUN METAL, PEARL, IVORY, AGATES, ETC.

Follmer Clogg & Co
makers of
High Class Umbrellas
for Jewelry Trade
414 Broadway N.Y.

KETCHAM & McDOUGALL,

MANUFACTURERS OF

GOLD AND SILVER

THIMBLES

ESTABLISHED 1832.

M&D

TRADE-MARK.

No. 149

Pat'd Nov. 20, '94

And the improved

Automatic Eye-Glass Reel.

SEND FOR CATALOGUE C.

37 MAIDEN LANE, NEW YORK.

HENRY GINNEL & CO.,

31 Maiden Lane, New York,

distribute probably more **WALTHAM** and **ELGIN** movements than any other house in the world; hence their stock is new and fresh, a fact to be appreciated by the watchmaker.

Remember that gold cases sold by us will be fitted with either a Waltham or an Elgin movement, as preferred, in any grade desired.

PITZELE & BASCHKOPF,

Makers of..... FINE DIAMOND MOUNTINGS,

12 Maiden Lane, - - - - - New York.

Our Styles and Prices Can't Be Beat.

CALL AND BE CONVINCED.

No. 202. No. 205.

Importations at the Port of New York.

Weeks Ended Sept. 22, 1899, and Sept. 21, 1900.

	1899.	1900.
China, Glass and Earthen Ware:		
China	$92,662	$107,079
Earthen ware	26,104	12,366
Glass ware	36,173	35,395
Optical glass	1,628	1,459
Instruments:		
Musical	22,134	12,546
Optical	13,744	16,099
Philosophical	2,568	4,320
Jewelry, etc.:		
Jewelry	29,955	10,539
Precious stones	336,258	298,472
Watches	14,306	19,946
Metals, etc.:		
Bronzes	5,167	2,713
Cutlery	34,119	27,769
Dutch metal	37	6,244
Platina	10,285	5,495
Plated ware	.....	237
Silver ware	1,215	1,067
Miscellaneous:		
Alabaster ornaments	356	1,073
Amber	7,087	3,142
Beads	3,391	1,480
Clocks	9,245	5,272
Fans	7,216	5,553
Fancy goods	14,285	10,145
Ivory	14,218	23,327
Ivory, manufactures of	.....	627
Marble, manufactures of	11,186	14,523
Statuary	2,456	5,902

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended Sept. 22, 1900.

The U. S. Assay Office report:

Gold bars exchanged for gold coin	$208,736 60
Gold bars paid depositors	55,333 44
Total	$264,070 04

Of this the gold bars exchanged for gold coin are reported by the Sub-Treasury as follows:

Sept. 17	$26,102
" 18	26,138
" 19	25,972
" 20	95,8[illegible]1
" 21	26,341
" 22	10,303
Total	$208,727

Several Providence Jewelers Threatened by Fire.

PROVIDENCE, R. I., Sept. 24.—Fire broke out in the electroplating establishment of William F. Quarters, third floor of 129 Eddy St., last night, but the blaze was gotten under control before much damage was done. The fire is supposed to have originated in some acid which may have escaped from some one of 12 carboys which were standing on the floor in Mr. Quarters's shop. Mr. Quarters estimated the damage to his stock and machinery at not more than $500.

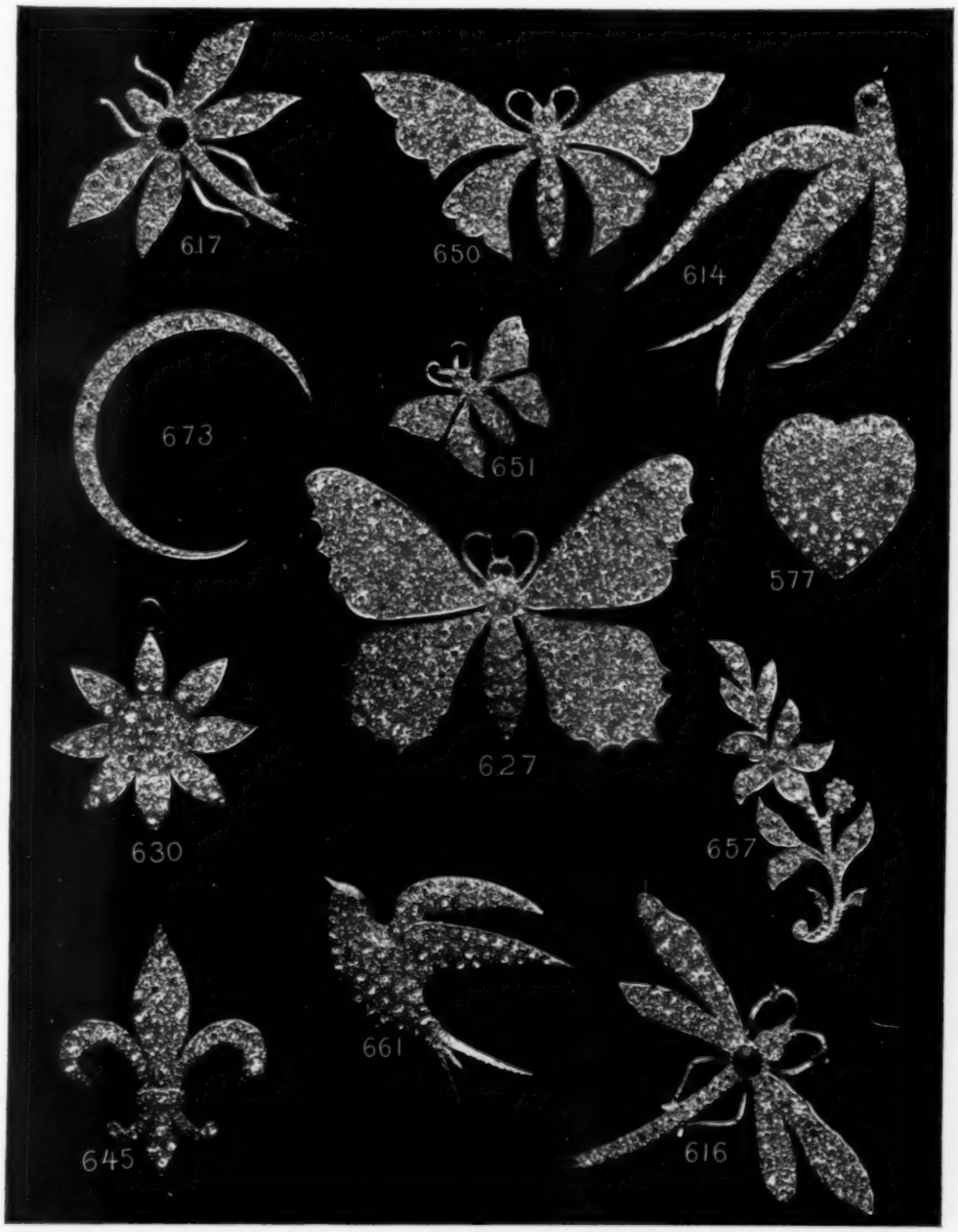
Located in the same building were the jewelry shops of D. F. Adams, Geo. N. Babington, S. E. Budlong & Co., Crossin & Co., John M. Fraser & Co., Timothy D. Pratt and Simmons & Paye, A. S. Cumerford Co., platers, and N. B. Evans & Co., tool makers. The good work of the Protective Department prevented anything more than a very slight loss by water.

Death of Chas. L. Barton.

MITCHELL, Ind., Sept. 21.—Chas. L. Barton, for many years a leading jeweler of this place, and a war veteran, is dead of heart disease. He was 65 years old. Mr. Barton was at home talking with his wife, when he fell to the floor, dying instantly.

Imitation Diamond Jewelry

ESPECIALLY DESIGNED FOR THE JEWELRY TRADE.



These are not the kind that find their way into this market from abroad; they are far superior in design, quality and workmanship. The stones are set by expert diamond setters (not pasted in) and have the appearance of platinum front goods.

Made of sterling silver, bright cut front and 18 k. gold plate in back. We will cheerfully send a few pieces, express prepaid, of the above styles, which are only a few of a hundred or more designs. These goods are exact reproductions of the genuine article.

STERLING 925/1000

FISHEL, NESSLER & CO., Silversmiths and Jewelers.

WORKS: 81-85 Crosby Street. SALESROOM: 588 Broadway, NEW YORK.

PEARLS

WHITE, FANCY COLORED, BAROQUE

"American Pearls" are our specialty and we have the largest assortment to select from in the country. Write to us when you have a customer for anything in the PEARL line; we shall promptly send a selection package. Our prices the lowest.

BUNDE & UPMEYER, PABST BUILDING, MILWAUKEE, WIS.

12,359.

MIRRORS

....OF....

Latest Pattern.

OPTICAL GOODS

of every description

IMPORTED BY

SUSSFELD, LORSCH & CO.,

37 & 39 Maiden Lane, New York.

Providence.

J. L. Crandall & Co. are now represented in the west by C. H. Welch, the same territory formerly covered for this firm by A. L. Crook.

Thomas B. Cory, formerly of Cory & Reynolds, is president of the Providence Base-ball Club, which has just won the Eastern League championship.

George J. Smith & Co., jobbers, New York, are manufacturing jewelry in this city. A. T. Allen is in charge of the plant here, which is located on Dorrance St.

Crees & Court, die sinkers and designers, formerly at 59 Page St., have secured increased facilities by removal to the Billings building, 21 Eddy St. Another tenant on the same floor is E. B. Ingraham, Agt., maker of stud backs, formerly at 862 Broad St.

The regular monthly meeting of the directors of the Manufacturing Jewelers' Board of Trade for the transaction of routine business was held Friday, at the rooms of Secretary Morton, Wilcox building. A. R. Crosby, of Smith & Crosby, Attleboro, acted as temporary chairman, in the absence of president Dutee Wilcox and vice-president E. S. Horton.

An interesting incident in connection with the big fire which occurred at Narragansett Pier, two weeks ago to-day, in which C. F. Sulzner, jeweler and watch repairer, was one of many sufferers, has come to light, not being reported at the time of the fire, on account of the confusion which naturally prevailed. It seems that it became apparent at an early stage in the conflagration that the Burns block, the long, low wooden building in which Mr. Sulzner's store was situated, would certainly be burned, and the jeweler was one of the first to begin moving to a place of safety as much as possible of his stock of goods. The end of the block nearer the big hotel Rockingham caught fire while this was being done and the work of removal was necessarily exceedingly hurried. When the fire was gotten under control about two-thirds of the Burns block remained uninjured, and the next day Mr. Sulzner opened shop again in a vacant store in the same building further down the "Beach row." In the stock of goods which had been saved was discovered an elegantly jeweled watch, said to be worth $3,000. The timepiece was the property of one of the wealthy Summer residents of the Pier. It had been left at the jewelers' to be adjusted, and was uninjured.

Howard T. Daughaday, lately Ryder &

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

J. B. BOWDEN & CO.,

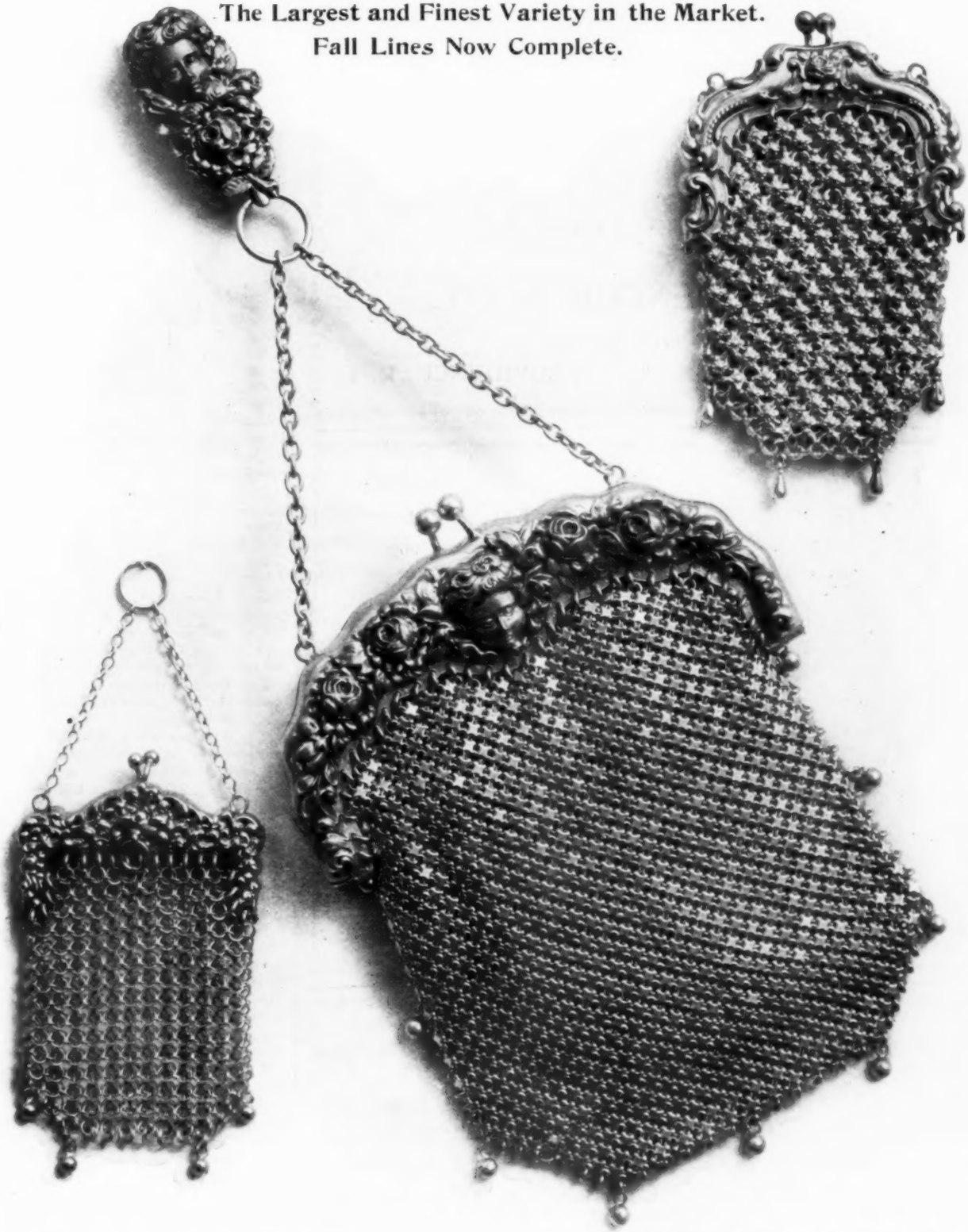
1 Maiden Lane, NEW YORK.

Silver Chain Chatelaine Bags and Purses,

Made in COAT of MAIL, RING, DOT and FLEUR-DE-LIS MESH.

The Largest and Finest Variety in the Market.

Fall Lines Now Complete.



Whiting & Davis, Manufacturers. { New York, 14 John Street. Factory, Plainville, Mass.

Our orders prove that some Jobbers are doing business.

Do you handle our line? If not, why not?
There's money in it for the live, up-to-date Jobber.
We make Gold Rings, Brooches, Studs, Scarf Pins, Screw Ear-Drops, Charms, Baby Pins and Eyeglass Chains.

E. L. SPENCER & CO.,
53 Aborn Street,
PROVIDENCE, R. I.
New York Office:
9-11-13 Malden Lane.

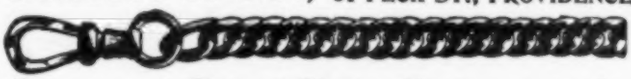
"B. A." gold shell collar buttons are guaranteed as follows: "We will replace every 'B. A.' button which for any reason proves unsatisfactory." This guarantee is on the back of each card and our trade-mark embossed on the front.

GOLD TRADE MARK B SHELL. REGISTERED

B. A. BALLOU & CO.,
Providence, R. I.

WM. SMITH & CO., GILL BLDG., 9-13 MAIDEN LANE, N.Y. 61 PECK ST., PROVIDENCE, R. I.

ESTABLISHED 1854.



MANUFACTURERS OF

Gold, Silver and Rolled Plate Chains and Jewelry.
Novelties in Gold and Silver Bracelets. Also a large line of Chain Trimmings.

BLANCARD & CO.
Our line of **SETTINGS, FOX-TAIL CHAINS, GALLERIES AND HOLLOW BALLS** stand in the front ranks when QUALITY and finish are considered. Send for catalogue.
45-47 JOHN STREET, NEW YORK.

Daughaday, and formerly salesman for several jewelry manufacturers in this city, is now with E. L. Spencer & Co. Mr. Spencer left last week for a western trip, which will include a visit to the coast, and Mr. Daughaday will call on the jobbers of this section of the country, as well as have a general oversight of the business here.

A quarterly dividend of 1½ per cent upon both the preferred and common stock of the Gorham Mfg. Co. has been declared, payable to registered holders Oct. 1, 1900.

Imports at the Port of Providence during the past week included one package of glass stones from Havre, two packages of imitation precious stones and one package of glass ware from Bremen and eight packages of statuary from Genoa.

The Attleboros.

Louis C. Luther, of J. W. Luther & Co., was last week elected president of the Oak Hill Club.

Mr. and Mrs. Robert B. Macdonald have issued invitations for the wedding of their younger daughter, Miss Hattie, on Oct. 3.

The new corporation who have bought the Attleboro local paper have elected Joseph M. Bates, of Bates & Bacon, their president.

Invitations are out for the wedding of Arthur E. Rhodes, of Rhodes Bros., to Miss Emma Mae Perry, daughter of Albert E. Perry.

Howard C. Saunders, the North Attleboro refiner, and Charles P. Keeler, of McRae & Keeler, Attleboro, have the sympathy of the trade in the loss each of his father, last week.

A hearing will take place either the latter part of this week or early next week at which a settlement will be reached in regard to the contested will of the late Oscar M. Draper.

The Attleboro United Workmen, whose membership list is conspicuously made up of jewelry manufacturers and their employes, sent $175 by wire last week to the Mayor of Galveston.

Harold E. Sweet, of the R. F. Simmons Co., was last week appointed by the Attleboro selectmen to fill a vacancy on the school board caused by the resignation of A. Francis Walch, late of Walch & Horton, jobbers.

In the steam plants of the Attleboro jewelry factories great difficulty is being experienced in getting good coal, the subject being one of universal comment. Attempts are being made with varying success to substitute coke, and much criticism is heard of the grade of fuel sent here by some of the largest dealers.

Charles H. and William C. Tappan, of the D. F. Briggs Co.; Sidney O. Bigney, of S. O. Bigney & Co.; James A. Bigney, of Regnell, Bigney & Co.; Arthur A. McRae, of McRae & Keeler; David E. Makepeace; and Frank H. Sadler, of F. H. Sadler & Co., will put their fast trotters into the meet in connection with the annual Attleboro fair, the first week in October.

David E. Makepeace, Thomas W. Williams, with the American Watch Case Pendant Co., Charles M. Robbins, of the C.

Warning to the Trade!

WE HAVE COMMENCED SUIT AGAINST A. E. FRANCIS, MAKER OF ENGRAVING MACHINES, CLEVELAND, OHIO, THROUGH OUR ATTORNEYS, MESSRS BENNETT & SILVERMAN, OF NEW YORK CITY, AND LOUIS J. GROSSMAN, CLEVELAND, OHIO. THESE SUITS WILL BE VIGOROUSLY PROSECUTED AND TO THE FULLEST EXTENT OF THE LAW.

We respectfully call the attention of the trade to the fact that our machine is built under patents belonging exclusively to us. Having spent years of time, and thousands of dollars in costly experimenting, we have succeeded in bringing out a machine which marks a great advance in the art of engraving.

We shall maintain our rights against all who unlawfully **make** or **use** machines and devices infringing our patents. At the same time we absolutely guarantee to all purchasers of Eaton-Engle Engraving Machines the protection afforded by our ample capital and wide experience.

YOU TAKE NO RISK IN BUYING AN EATON-ENGLE; IF YOU BUY ANOTHER MAKE, WELL——

THE EATON & GLOVER COMPANY,

87 Nassau Street,

NEW YORK.

THE "FLORENCE"

OUR NEW
FLATWARE
PATTERN
NOW READY
FOR THE
FALL TRADE.

Frank M. Whiting & Co.

NORTH ATTLEBORO, MASS.

1128 BROADWAY, NEW YORK.
220 SUTTER STREET, SAN FRANCISCO.

TRADE MARK.

Sterling Silver Goods Only.

M. Robbins Co.; Frank W. Weaver, of F. W. Weaver & Co.; J. Thomas Inman, of J. T. Inman & Co., and William L. King, with E. D. Gilmore & Co., have been made committee in charge of the big annual banquet of the Attleboro Republican Club. Sidney O. Bigney, of S. O. Bigney & Co., has been placed in charge of a big flag raising and McKinley demonstration on Thursday of this week.

Through the persistence of a reporter, publicity is given to the table of aggregates of North Attleboro despite the attempts of the assessors to keep them secret. They show a falling off of the number of firms and corporations in the past year: a marked decrease in the aggregate value of the town's personal estate, which is only balanced by an increase of $16,000 in total valuation. The tax rate remains the same. The list of dwellings shows a gain of two. This is an astonishing revelation of anti-expansion in the face of the truly wonderful strides ahead made by Attleboro in the same length of time, where everything increased but the undesirable things, and where over a hundred new dwellings testify to the demand of the jewelry shop hands for good homes.

Canada Notes.

Wm. Gibson, Ingersoll, Ont., has given a bill of sale to E. R. Hutt.

Geo. W. Markle has registered as proprietor of the Brantford Plating Co., Ont.

The official time inspector of the C. P. R., R. J. E. Scott, was in Toronto last week.

Tobias & Co., jewelers, Montreal, have dissolved, and Mrs. Joseph Tobias has registered as J. Tobias & Co.

F. E. Luke, of the Toronto Optical Parlors, visited Uxbridge, Sept. 21, and Whitby, Sept. 18, professionally.

J. Wilfred Shore, of Ambrose Kent & Sons, Limited, Toronto, was married in Belleville on the 18th inst. to Miss Annette Maud Lockett.

Toronto Silver Plate Co., 570 King St., W., Toronto, were awarded the contract for manufacturing the base ball trophy for the Toronto piano manufacturers.

H. G. Levitus, vice-president of the Montreal Optical Co., is back again in Toronto, and says he had good results from his trip through the lower provinces.

In the class just finished at the Canadian College of Optics, Toronto, the following students were in attendance: Geo. F. Watcher, Thedford, Ont.; A. Parmal, Ottawa, Ont.; S. W. Duff, Wallaceburg, Ont.

A meeting of the Retail Merchants' Association was held last week in Toronto, at which E. M. Trowern, general secretary, placed the details of the recent appeals of the departmental stores before the meeting. He showed the necessity of completing the work of preparing the evidence to be presented before the Royal Commission and the expense necessary to carry it out, and a resolution was carried urging a subscription of $5,000 for the purpose of compiling and producing the evidence.

No. 3351.

No. 3344.

No. 3348.

Hand-Carved Rings.

THESE are only a very few of our beautiful hand-carved diamond mounted rings.

This line has been pronounced by connoisseurs as the finest line of rings ever shown in either the European or American market.

We also carry the largest and finest mounted diamond goods in this country.

C. P. GOLDSMITH & CO.,

33 Gold St., New York.

No. 3349.

No. 3347.

No. 3352.

No. 3343

No. 3350.

ALL FOR $1.00

A BOOK THAT IS
A Salesman,
A Sales Price-List,
A Cost Price-List,
A Sample Line of

OPTICAL GOODS,
TRIAL CASE, FRAMES, ETC.,
PHOTOGRAPHIC GOODS,
OPTICAL TOOLS AND MACHINERY,
MAGNIFIERS, READERS,
OPERA AND FIELD GLASSES,
SPECTACLE AND EYEGLASS CASES.

7 Catalogs handsomely and durably bound in 1.

We rebate the dollar on receipt of a ten-dollar cash order, or your money back if you want it.

E. KIRSTEIN SONS CO., Rochester, N. Y.

Send for it; you'll need it before the year is out.

DOLLARS

EXPANSION

16 TO 1

SENSE

It is the possession of **DOLLARS** and **SENSE** which places America far in the lead of the nations—and our American jewelers are right in the van. A ratio of **16 TO 1** will about show the extent of the expansion of their **DOLLARS** by the use of their **SENSE** in laying in for this Fall a line of such new and self-selling patterns of Gold Jewelry as we are showing.

HENRY FREUND & BRO.,

The Jewelry House,

Call on us when in New York, or wait for our representatives, or send for selection package.

9-11-13 MAIDEN LANE, NEW YORK.

ALOIS KOHN & CO., SOLID GOLD CHAINS, 4 MAIDEN LANE, Near Broadway, N. Y.

We call the attention of the Trade throughout the country to our line of

LORGNETTE AND GUARD CHAINS.

Will send Samples on Memorandum on receipt of satisfactory reference. Correspondence Solicited.

FRESH WATER PEARLS

BOUGHT AND SOLD.

Also PEARLS POLISHED and all possible improvements made. Pearls damaged by setting restored.

JOHN HAACK, Room 53, 11 John St., New York.

Office Hours: 1 to 3.

SPECIALTY-Pearl Drilling-SPECIALTY

JOHN J. OCHS.

New York, 21 State St., Room 101.

Newark, N. J., 34 Chestnut St.

News Gleanings.

Curtis & Co., Centralia, Wash., have dissolved.

W. R. Stark has opened a new stock of jewelry in Silver City, Idaho.

Ben Miller, Leavenworth, Kan., has given a warranty deed for $100.

E. A. Douglass, Guthrie, Okla., has given a realty mortgage for $700.

A bankrupt stock of jewelry is to be opened for sale at Riverside, Ia.

It is reported that Capt. Mount will open a jewelry store in Shenandoah, Ia.

J. E. Geiwitz has opened a jewelry store in La Crosse, Wis., at 3d and Main Sts.

C. L. Porter, Moline, Kan., has given a warranty deed for a consideration of $400.

R. F. Reeves has succeeded to the entire jewelry stock of R. F. Reeves & Co., St. Louis, Mo.

Jos. Romdenne, Elk River, Minn., has returned from an extended trip through Wisconsin.

E. A. McMahan has sold out his jewelry business located at Anthon, Ia., to William Eberle.

Raymond Conrad has moved his stock of jewelry from the old location in Brush, Col., to Pony, Mon.

G. H. Ludwig, of Ludwig & Hunziker, Walla Walla, Wash., has given a realty conveyance for $2,000.

The Berg Hardware Co., Townsend, Mon., have opened a jewelry department, in charge of C. F. Day.

R. E. Graber has decided to discontinue his jewelry business in Fort Worth, Tex., and is selling out at auction.

Mr. Mullaney, Oakville, Ia., has been looking over the field at Fremont, Ia., with a view to opening a jewelry store.

C. Stevenson, of St. Charles, Minn., has gone to Madelia, Minn., where he has accepted the management of Bill Bros.' jewelry store.

J. R. Anderson, Wadena, Minn., moves Oct. 1 into new quarters, which will be handsomely fitted up with new fixtures throughout.

M. Grimmer, who has been connected with the jewelry store of A. F. Robertson, St. Cloud, Minn., for five years, has gone to Kalispell, Mon., where he enters the employ of Philip Jacoby.

The jewelry store of Marsh & Bullen, Ashton, S. D., was recently entered and robbed of $600 worth of goods. One of the robbers in his flight came across a farm house whose occupants were absent. Here he changed his clothing and continued his flight. He was tracked for the theft of the clothing and caught, some of the stolen jewelry then being in his possession. He was at once sentenced to 25 days for the theft of the clothes, and upon the expiration of that sentence will be held for the robbery of the store at Ashton.

E. E. Dryden, Castana, Ia., has put in a stock of jewelry.

W. R. Kennedy has opened a new stock of jewelry in Silver City, Utah.

Ole Bratvett will re-engage in the jewelry business at Kenyon, Minn.

The stock of T. W. Humphrey, Billings, Mon., has been sold at auction.

Fred Pease plans to put in shortly a general jewelry stock at Dunlap, Ia.

W. B. Kennedy has removed his entire stock from Mercur to Eureka, Utah.

Jacob H. Cabathuler, Davenport, Ia., has given a chattel mortgage for $1,000.

A. D. Norton, Gloversville, N. Y., has been enjoying a sojourn at Canada Lake.

Charles Rath, Leadville, Col., has given a chattel mortgage on fixtures amounting to $500.

W. J. Freeman has purchased his brother's business on Campbell St., Augusta, Ga.

C. A. Coffin, jewelry and hardware dealer, Allen, Neb., has given a realty mortgage for $2,200.

Fred H. Fry has closed out his stock of jewelry in Fort Worth, Tex., and will move to Mexico.

J. R. Lucas, Rockwell City, Ia., has been appointed watch inspector for the Milwaukee Railroad.

Fred Wahler, Algona, Ia., has accepted a position with the Pfeffer Co., Cedar Falls, Ia., as jeweler.

George H. Spielman, Henning, Minn., was married recently at Le Sueur, Minn., to Miss Nina Pullman.

Mr. Wood, Fredericksburg, Ia., has bought a stock of goods at St. Ansgar, Ia., whither he has removed.

Irving Oppel, of G. A. Oppel & Sons, Little Falls, N. Y., and wife have been enjoying an outing at Oneida Lake.

H. G. Earley, Northville, N. Y., has been making many improvements in his store, and has put in acetylene gas.

J. M. Langendorf, of New York, has accepted a position as watchmaker for the B. L. Gates Jewelry Co., Waterloo, Ia.

Alfred Lemoine, Fort Plain, N. Y., has returned from his visit to the Paris Exposition, and is "on deck" ready for Fall business.

Jesse W. Hall, Cazenovia, N. Y., has the sympathy of his many friends, he having been ill since last May and unable to visit his store.

Ankeny & Carmichael, Corning, Ia., have dissolved by mutual consent, and W. B. Ankeny will continue the business in the old location.

A. L. Bank, Hamilton, Mon., has bought the building on Main St., known as the Tammany and will remodel it for his jewelry store.

Chas. Mathews, formerly in the jewelry business at Brockport, N. Y., is now employed as watchmaker by Geo. H. P. Stone, Ilion, N. Y.

Geo. E. Fulton, formerly in the jewelry business at Johnstown, N. Y., is now in the employ of Harry Jennings, Ilion, N. Y., as watchmaker.

F. W. C. Folkers, La Crosse, Wis., has moved a stock of goods to West Salem, Wis., where he has opened. He has also bought the business of Charles Weingarten.

J. L. Hastings, Mohawk, N. Y., is making some radical changes and improvements in his store and putting in new wall cases and show cases.

I. H. McConkey, Johnstown, N. Y., has increased the depth of his store about 15 feet to accommodate his enlarged stock and fast increasing business.

Sim, Peirsons & Co., Troy, N Y., will remove to a new store at 1st St. and Broadway, as soon as the necessary changes and improvements can be made.

Chas. Bickelmann, Schenectady, N. Y., will shortly add about 20 feet to the depth of his store and put in additional show cases and wall cases of the latest pattern.

Petit & Carson expect to open their new store at New Rochelle, N. Y., about Oct. 1st. The cause of the delay has been their inability to get their fixtures in sooner.

"Dick" Anderson, of Anderson & Houghton, Little Falls, N. Y., has been on a western pleasure and recreation trip for the past five weeks, extending as far west as Portland, Ore.

Ed. P. Gainor, Troy, N. Y., has recently completely transformed his store by a new outfit of mahogany wall cases and show cases so that it is hard to recognize the old "Franklin Square" store.

A. J. Metzger, who has been jeweler for the Diamond Sign, Little Falls, Minn., has gone to St. Paul for a month. After that he will leave for California where he expects to embark in business for himself.

PLATE No. 220. VIENNA DECORATION.
Can be retailed at $4.50 each.

Specialties in Art Pottery,
Curios and Bric-a-Brac for Jewelers,
Cut Glass, Limoges Enamels,
Ivory Carvings, Marble Statuary,
French Regulators and Paris Novelties.

Goods from OUR OWN factories and from a THOUSAND others as well.

RUSSIAN ROSE BOWL, No. 2905 3.
Can be retailed at $2.50.

L. Straus & Sons,

42 TO 46 WARREN STREET, NEW YORK.

FACTORIES AND PURCHASING OFFICES:

Limoges, France. Carlsbad, Bohemia. Rudolstadt, Thuringia.
Steinschoenau, Bohemia. Paris, 21 Rue de l'Echiquier.

Cut Glass Works, 59th Street and North River, New York City.

Geo. F. Cross & Bro., Gadsden, Ala., have moved to their new store.

In a fire in Springfield, Tenn., Sept. 18, Patterson's jewelry store was destroyed.

Ryland & Rankin, Lynchburg, Va., have opened their branch store in Lake Charles, La.

C. A. Smith has sold his stock in Emmetsburg, Ia., to C. G. Thyle and Harry Pfiffner.

In a fire in Sabetha, Kan., recently, H. W. Tatagher's jewelry store was badly damaged.

A. L. Woodruff, of Moriah Centre, N. Y., will open a jewelry store in Glens Falls, N. Y.

Among the losers in the fire in Spring Lake Beach, N. J., was R. S. Shindle, jeweler; loss $2,000.

Wm. Eberle, Mapleton, Ia., has purchased the E. A. McMahan stock of jewelry, Anthon, Ia.

The postponed sale in bulk of the Baker Jewelry Co., bankrupts, Horton, Kan., will take place on Oct. 3.

J. F. Baloun, of St. Louis, Mo., has purchased the jewelry store of Mrs. M. Morris, Warrenton, Mo.

The Meyers bankrupt stock of millinery and jewelry, Galena, Kan., has been sold to J. S. Kinsley for $1,250.

The employes of the Trenton Watch Co., Trenton, N. J., held a successful outing at the Driving Park, Sept. 15.

George Jennings, Carrollton, Ala., has gone to Columbus, Miss., to go with the jewelry firm of Mrs. A. M. Jobe.

Howard Tourner, jeweler, Terre Haute, Ind., has closed his place of business and has removed to Bloomington, Ind.

The Johnson jewelry stock, in the Oium building, Madison, Minn., has been sold to C. O. Querna, New Richland, Minn.

Pike & Cole, jewelers and dealers in dry goods, White River Junction, Vt., have dissolved copartnership and Mr. Cole has removed to Boston.

G. H. Lee has just purchased the interest of his brother, C. I. Lee, of Kansas City, in the jewelry store of C. I. Lee & Co., West Plains, Mo.

Alex. Johnson has resigned his position as head clerk at the Hotel Orleans, Esterville, Ia., to engage in the jewelry and stationery business for himself at Bloomington, Wis.

Lemuel C. Porter, for 15 years head of the manufacturing department of the West Silver Co., Taunton, Mass., has severed his connection with that firm and removed with his family to Racine, Wis.

J. A. Sommers, jeweler, Hinsdale, Ill., has purchased the jewelry business of H. F. Bode, Downers Grove, Ill., and has opened a jewelry business. H. A. Eberhardt will be in charge of the store as manager.

Charles Q. Erisman, formerly with C. H. Kachlein, Lafayette, Ind., has formed a partnership with C. H. Ankeny under the name of Ankeny & Erisman. Both gentlemen have gone to New York to buy goods.

The jewelry store of A. E. Henry, Rockford, Ill., was robbed early one recent morning, goods to the value of about $150 being taken. Entrance was effected by breaking in a window at the rear of the building.

Burglars operated at Wakeman's jewelry store, Fishkill Landing, N. Y. All the jewelry in the store, together with four watches belonging to villagers and about $4 in the money drawer, was taken. The jeweler's loss will probably be $100.

At a Court of Bankruptcy held before referee Nathan B. Smith, in Pulaski, N. Y., Sept. 18, a final settlement was made in the estate of Higgins Bros., lately engaged in the jewelry business, in Oswego. A second dividend of 3 1-3 per cent was declared.

Charles T. Higginbotham, the new superintendent of the Illinois Watch Co. factory, Springfield, Mass., has assumed his duties. Mr. Higginbotham comes from Thomaston, Conn., where he formerly was superintendent of the Seth Thomas Clock Co. factory.

Nelson N. Davis, with C. C. French, Erie, Pa., the past three years, has resigned his position and opened a jewelry and optical store, at 1007 State St., Sept. 17. Mr. Davis has been in the jewelry and optical business since 1883, at which time he entered his father's store as an apprentice. Mr. Davis holds a certificate of graduate optician from the Julius King Optical Co.

Doubly Attractive to Jewelers.

Our showrooms at this season are doubly attractive to jewelers. Our clock department—the finest in the world—is, of course, the main attraction, but the other departments in which are shown the exquisite bits of fine china and art goods are close seconds.

A recent importation of choice bits of Old Paris, Old Sevres, Capo di Monte, Old Vienna and other makes should interest the trade at this time. We can show you some things you cannot match on this side of the "pond."

BAWO & DOTTER,

ELITE CLOCKS AND ELITE CHINA,

26 to 32 Barclay Street,

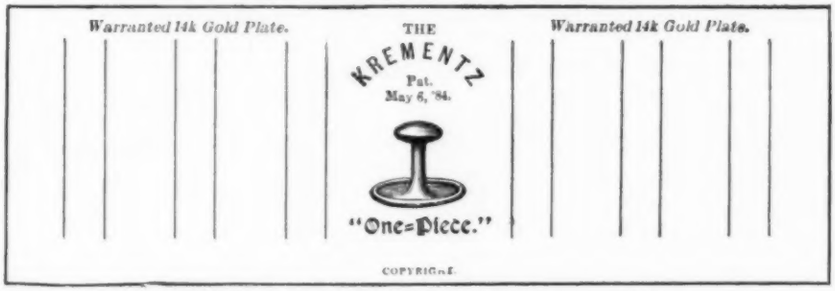
NEW YORK.

Got our 1900 Hall Clock Catalogue? If not, get one.

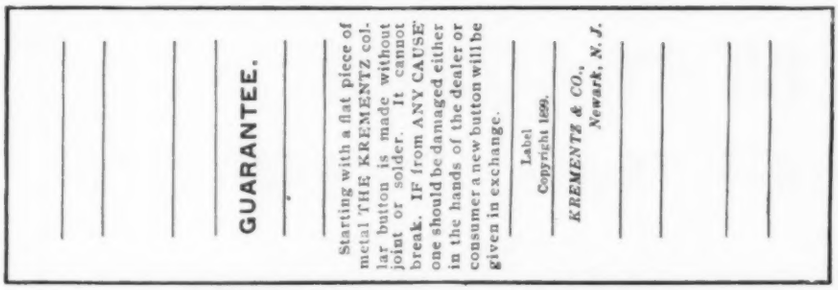
The Giant of Collar Buttons

HOW TO AVOID IMITATIONS.

The Krementz One-Piece Rolled Gold Plated Collar Button is always sold on a card like this:



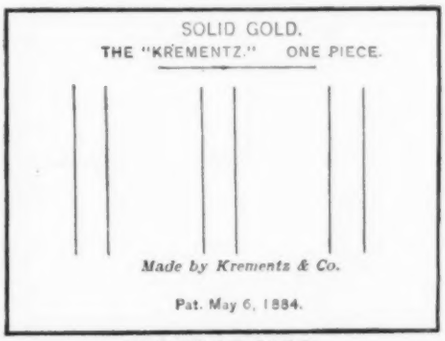
FRONT OF CARD, printed in light green ink.



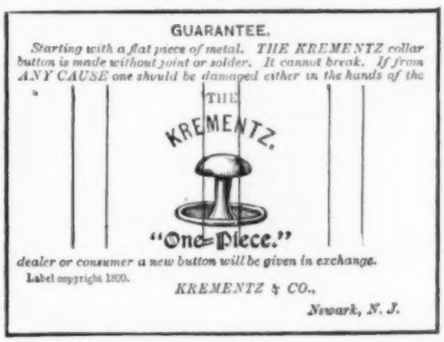
BACK OF CARD, printed in light green ink.

Facsimile of front and back of cards used for Rolled Gold Plated Krementz One-Piece Collar Buttons.

The Krementz One-Piece Gold Collar Button is always sold on a card like this:



FRONT OF CARD.



BACK OF CARD, printed in light green ink.

We receive many imitations of the Krementz One-Piece Collar Buttons for exchange under our guarantees, showing that dealers are frequently deceived in purchasing the former. Note our copyright labels as above printed in light green ink.

Krementz One-Piece Collar Buttons are stamped as follows, ON BACKS:

Patent sustained by United States Supreme Court.

QUALITY AND CONSTRUCTION HAVE MADE OUR REPUTATION.

KREMENTZ & CO., 49 Chestnut Street, NEWARK, N. J.

PARKS BROS. & ROGERS, 20 Maiden Lane, New York.
Selling Agents to Jobbing Trade.

Write for our booklet: "The Story of a Collar Button, with Illustrations."

LEATHER GOODS.

Sterling Silver and Gold Mounted.

"L'Art Nouveau," "The New Art,"
Paris Exposition Reproductions.

Original and Exclusive Leathers.

IVORY GOODS.

ONE QUALITY. THE BEST.

From the Tusk to the Finished Product.
Every conceivable article for the Toilet Table.
Importers of Raw Ivory from the London and Antwerp Sales.

TRADE MARK

DEITS
MAKERS OF FI
IVORY, EB
14 East 17th Street,

EBONY GOODS.

A continuation of our original standard.

ONE QUALITY. THE BEST.

Reputation established—Carefully maintained.
Goods that jewelers sell with confidence.

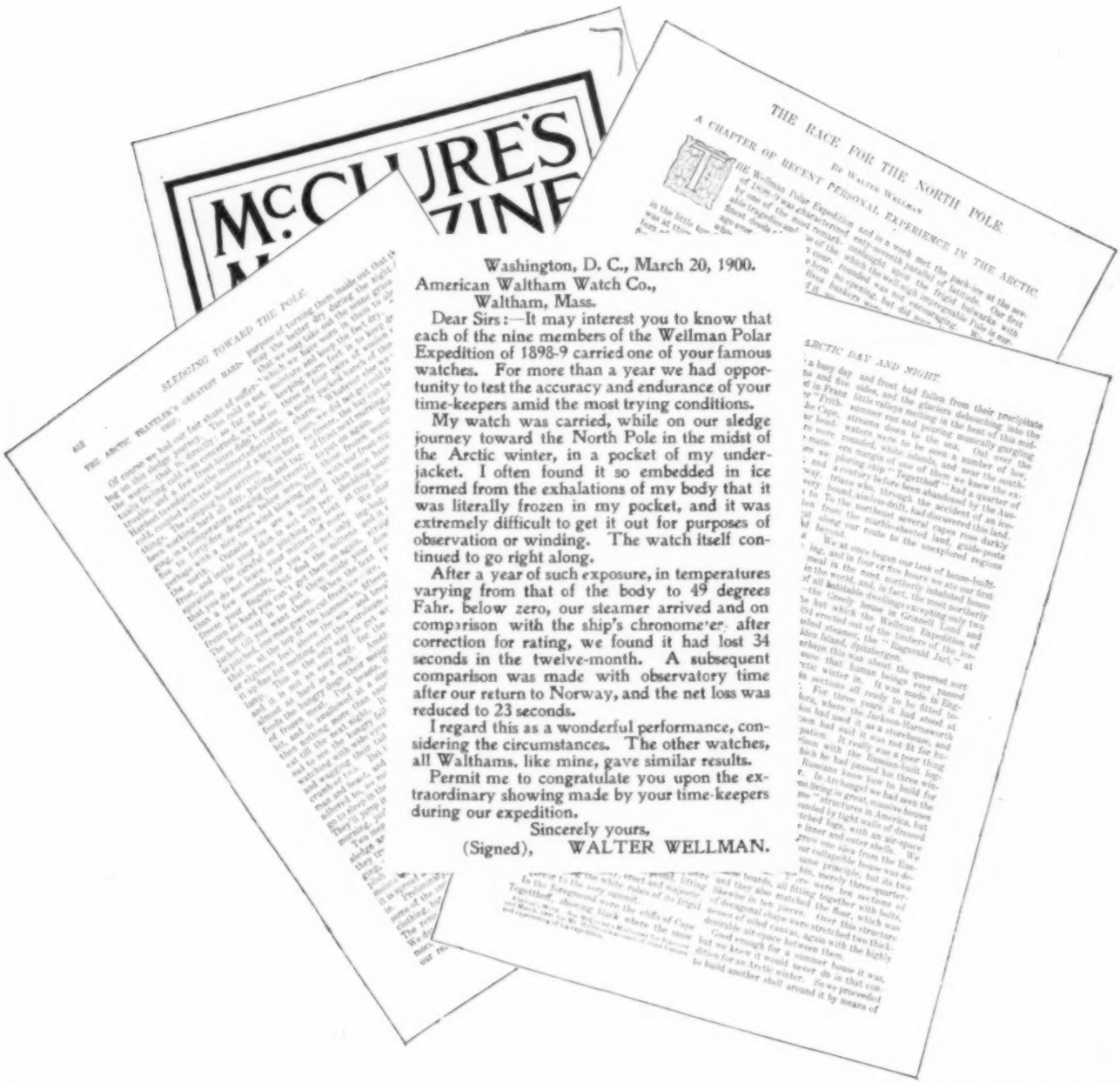
SILVER GOODS.

L'ART NOUVEAU DESIGNS.

Purses and bags—Fish Scale and Mail Mesh.
Original and Exclusive.
Unlimited Variety.

H BROS.,
E LEATHER GOODS,
ALSO
NY AND SHELL,
NEW YORK.

WALTHAM WATCHES



Washington, D. C., March 20, 1900.

American Waltham Watch Co.,
Waltham, Mass.

Dear Sirs:—It may interest you to know that each of the nine members of the Wellman Polar Expedition of 1898-9 carried one of your famous watches. For more than a year we had opportunity to test the accuracy and endurance of your time-keepers amid the most trying conditions.

My watch was carried, while on our sledge journey toward the North Pole in the midst of the Arctic winter, in a pocket of my under-jacket. I often found it so embedded in ice formed from the exhalations of my body that it was literally frozen in my pocket, and it was extremely difficult to get it out for purposes of observation or winding. The watch itself continued to go right along.

After a year of such exposure, in temperatures varying from that of the body to 49 degrees Fahr. below zero, our steamer arrived and on comparison with the ship's chronometer after correction for rating, we found it had lost 34 seconds in the twelve-month. A subsequent comparison was made with observatory time after our return to Norway, and the net loss was reduced to 23 seconds.

I regard this as a wonderful performance, considering the circumstances. The other watches, all Walthams, like mine, gave similar results.

Permit me to congratulate you upon the extraordinary showing made by your time-keepers during our expedition.

Sincerely yours,
(Signed), WALTER WELLMAN.

ARE CARRIED ALL OVER THE WORLD.

THE JEWELERS' CIRCULAR AND HOROLOGICAL REVIEW. AND THE JEWELERS' WEEKLY. CONSOLIDATED

PUBLISHED EVERY WEDNESDAY BY
THE JEWELERS' CIRCULAR PUB'G CO.,
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A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association.

Our editorial columns will contain our own opinions only, and we will present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE JEWELERS' CIRCULAR-WEEKLY are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

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Terms of Subscription, Postage Prepaid.

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England and Colonies,	16s.
France and Switzerland,	20 fr.
Germany,	16 marks
Single Copies,	.10

New Subscribers can commence at any time.

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THE JEWELERS' CIRCULAR-WEEKLY IN EUROPE.

Among the places in Europe where it is on file are the following:

LONDON—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.
PARIS—Hotel de L'Athene, Rue Scribe.
LEIPZIG—Handels-Zeitung für die gesamte Uhren Industrie.
BERLIN—Deutsche Uhrmacher Zeitung, Jager Strasse, 73.
GENEVA—Journal Suisse D'Horlogerie.
AMSTERDAM—Continental Club, Hotel Amstel.
ANTWERP—Diamond Club, Rue de Pelican.

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Advantage of Concerted Action by Creditors.

NO better example of the effective work that can be done by concerted action of creditors need be cited than the settlement of the affairs of the E. Jaccard Jewelry Co., St. Louis, Mo., noted in another column of this issue. No better proof, either, of the efficiency of the present bankruptcy law when taken advantage of by creditors acting under one organization could be found than this settlement. The various changes in the situation since the E. Jaccard Jewelry Co. asked for their first extension in March, need but to be recalled for a full understanding of the complications that would have arisen through individual action by the creditors under the old State laws. Hardly had this concern got into a position to pay their debts than an application for a receiver was made to the Public Administrator of St. Louis on the claim of Urane Cuendet, a sister of the late Eugene Jaccard, but this proceeding was absolutely blocked by the creditors' petition to put the concern into bankruptcy, which was acceded to by the debtor company. Instead of legal proceedings by 20 or 30 different creditors on different lines, as would have been the condition some years ago, the affairs of the creditors have been managed by a committee of five of the most able merchants in the jewelry trade, who have carefully and conscientiously worked until they have surmounted every difficulty in their way and finally finished by obtaining for the creditors a settlement which gives them 100 cents on the dollar of all claims. Two things alone are responsible for the results: First, the greater number of the creditors were all in one organization, the Jewelers' Association and Board of Trade; and, second, under the Bankruptcy law as it exists to-day these creditors were able to elect a trustee who managed the business for the good of both the insolvent estate and the creditors at large and obtained every cent for them that was to be had. While it may be a source of deep regret to 20 or 30 attorneys in St. Louis that they were by this proceeding kept out of large, fat fees that would probably have eaten up a great part of the insolvent estate, it is, nevertheless, a source of congratulation to the jewelry trade that the Bankruptcy law, when properly taken advantage of, makes the extremity of the attorneys the opportunity of the merchant creditors. Great credit should be given to the committee for their able and successful handling of the affairs and to the officers of the Jewelers' Association and Board of Trade, who have ably seconded them in this work. This, the largest case that has come under the management of the Jewelers' Association and Board of Trade since the enactment of the Bankruptcy law, has, by its outcome, proved conclusively that such an organization has been needed for a long time.

Some Diamond Figures.

SEVERAL years ago this journal, in a jocular spirit, placed a value upon a ton of diamonds, and the little joke was quoted, in all seriousness, in newspapers, almanacs and other publications of ready but not always reliable reference. *The Engineering and Mining Journal* has made some serious calculations and measurements in the same line which are perhaps more interesting than valuable. The first measurement taken was of diamonds sufficient to fill a space of 75 cubic inches, the time being July of the present year. The diamonds were what a coal operator would call "run-of-mine;" that is, they were of all sizes, mixed together just as received from the works where they were separated from the blue ground matrix but had been cleaned by boiling in acid. Three measurements were made, the first giving 14,617 karats, the second 14,666 and the third 14,860; the average being 14,713 karats. According to these measurements 1,000,000 karats of diamonds of average size would make:

	Cub. inches.	Cub. feet.	Cub. meters.
First	5,131	2.97	0.0841
Second	5,114	2.96	0.0838
Third	5,047	2.93	0.0827
Average	5,097	2.95	0.0835

Conversely, taking the average, a cubic foot of diamonds would weigh 336,700 karats, and a cubic meter 11,976,000 karats. Assuming them to run about the De Beers average, a cubic foot would be worth about $2,215,500, and a cubic meter $78,802,000. During the 11 years ended June 30, 1899, the mines of the De Beers Co. produced, in round figures, 25,098,000 loads of blue ground, averaging 16 cubic feet each. This is equivalent to 18,851,000 metric tons. The diamonds saved from the blue ground were 24,476,000 karats, including all sizes, and the amount realized for the stones was $161,152,303. This is an average return of $6.58 per karat. The average recovery was 1.3 karats per metric ton and the average yield in money was $8.55 per ton of blue ground. The blue ground extracted during the 11 years would make a cube with sides 740 feet or 226 meters long; while the diamonds recovered would be represented by a cube with sides 50 inches, or 1.27 meters long. The ratio in size of the diamond cube to the blue ground from which it was taken would be about 1 : 178 in the length of one side of the cubes, or 1 : 6,000,000 in total bulk.

Trans-Atlantic Voyagers.

FROM EUROPE.

A. J. Van Gelder, New York, returned to-day on the *Oceanic*.

Leopold Stern, of Stern Bros. & Co., New York, returned last week on the *Umbria*.

Chas. H. Crump, of the Shreve, Crump & Low Co., Boston, Mass., returns early next week.

A. J. Grinberg, of the Adolph Grinberg Co., New York, returned Saturday on the *Deutschland*.

Loring Andrews, of the Loring Andrews Co., Cincinnati, O., returned last week on the *Majestic*.

W. N. Le Cato, of the Gorham Mfg. Co., New York, returned last week on the *St. Paul*.

Simon Frankel, D. J. Frankel and David L. Glück, of Jos. Frankel's Sons, New York, returned yesterday on the *Kaiser Wilhelm der Grosse*.

BUYERS' INFORMATION BUREAU.

Questions as to the makers of certain lines of goods, where to buy certain lines, where certain kinds of work are done, the owners of certain trade-marks and other matters relating to the buying branch of a jewelry business will be cheerfully answered under this department. The reader cannot ask too many questions.

FREDERICK, Md., Sept. 14, 1900.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Will you please write us who makes the "Puritan" pattern tea spoon? An early reply will oblige, Respectfully,
BLOCHER BROS.

ANSWER:—Frank W. Smith, Gardner, Mass.

ALBANY, N. Y., Sept. 21, 1900.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Will you kindly send us an address of a firm who makes solid gold animal charms?
Respectfully,
R. P. THORN & SONS.

ANSWER:—For animal charms we refer correspondents to Geoffroy & Co., 860 Broadway, New York.

BOSTON, Mass., Sept. 20, 1900.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
The Phelps & Bartholomew Co. claimed you would furnish us with information in regard to who were the jobbers for clocks in New England. Kindly give us this information if in your power, and oblige, Yours respectfully,
R. D. CHANDLER.

ANSWER:—The principal jobbers in clocks in New England are: Nelson H. Brown, 90 Franklin St., Boston, Mass.; D. Pratt's Son, 53 Franklin St., Boston, Mass.

RICHMOND, Va., Sept. 18, 1900.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Kindly advise us who makes cheap white stone brooches and new fads in sterling charms and trinkets. Yours truly,
JULIUS MEYER'S SONS.

ANSWER:—We have mailed to correspondents a copy of our recently classified Vest Pocket Directory. On pages 48, 117 and 119 they will find some names marked.

JAMESBURG, N. J., Sept. 12, 1900.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Please let me know where I can purchase a "Columbus 1492" clock. Yours,
JOSEPH L. EWING.

ANSWER:—The "Columbus 1492" clock was made by the Bostwick & Burgess Mfg. Co., Norwalk, O. It sold at $1. We do not know whether the company are still in business.

WINSTON, N. C., Sept. 13, 1900.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Will you kindly give us the names and addresses of several good manufacturers of black silk guards—mounted and unmounted—and greatly oblige,
Very respectfully,
W. T. VOGLER & SON,
W. E. V.

ANSWER:—Among these manufacturers are Waite, Thresher Co., 61 Peck St., Providence, R. I., and Regnell, Bigney & Co., Attleboro, Mass.

PAWTUCKET, R. I., Sept. 1, 1900.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Can you send me the address of the people manufacturing a silver polish, "The Pink of Perfection"? Yours truly,
W. H. ELLIOTT.

ANSWER:—J. A. Wright & Co., Keene, N. H., and 3 Maiden Lane, New York, are manufacturers of a silver polish which they call "Perfection." We cannot trace any polish called "Pink of Perfection," and would not be surprised if it is Wright's polish that correspondent is looking for.

ON MEMORANDUM

CROSS & BEGUELIN

Importers and Cutters of Diamonds and Precious Stones

43 Rue de Mesiay, PARIS *Telephone, 2188 Cortlandt* *17 Maiden Lane, NEW YORK*

Last Week's New York Arrivals.

THE CIRCULAR-WEEKLY has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 11 John St., cor. Broadway, a bulletin which every member of the trade is cordially invited to copy.

BALTIMORE, MD., M. Bernheimer (Bernheimer Bros.), Marlborough.
BESSEMER, ALA., Julius Jaffe, at C. G. Alford & Co., 11 John St.
CHICAGO, ILL., Miss R. Meerbaum (Mandel Bros.), 450 Broome St.
KNOXVILLE, TENN., A. G. Hope (Hope Bros.), Rossmore.
LEWISTON, ME., J. H. Crowley (The B. Peck Co.), Everett.
MURFREESBORO, TENN., W. R. Bell, Sinclair.
NATCHEZ, MISS., H. Frank, Marlborough.
READING, PA., Miss Purvin (Dives, Pomeroy & Stewart), 2 Walker St.
TAMPA, FLA., H. Kistenmacher, Morton.
WASHINGTON, D. C., Mrs. J. C. Nourse (Woodward & Lathrop), 488 Broadway.
WORCESTER, MASS., A. J. Moir (John C. MacInnes Co.), 55 White St.

Syracuse, N. Y.

Edwin G. Seymour has been spending the last week in Buffalo and Rochester.

Andrew Backer has removed to a new location at Butternut and N. Salina Sts.

Herbert C. Watts, accompanied by his wife, left Saturday for a short stay at Great Bend, Pa.

Eugene B. McClelland has returned from a week's stay at the Fifth Avenue Hotel, New York.

Mrs. Margaret Marie Gleason, wife of jeweler George A. Stoecker, died Thursday evening last of consumption. Mr. and Mrs. Stoecker were united in marriage in February last.

The Goldsmiths Stock Co., Toronto, have issued their annual watch price list, including Waltham watch movements and American Watch Case Co. (Toronto) cases. It is neatly gotten up and fully illustrated.

The *Southern Review of Commerce* for Sept. 2 prints an article on Blancard & Co., manufacturers of settings, galleries, etc., which is highly complimentary to that concern. In a recent canvass of the jewelry trade by their representatives, this paper states, it was found that the diamond mountings manufactured by Blancard & Co. have no superior, and the quality of the material and workmanship and the uniform beauty of finish and design have given these articles a popularity which they justly deserve.

New York Notes.

A. J. Renkl, the well known jeweler of Augusta, Ga., is now spending a short time in New York, selecting his Fall stock.

Adelphi Silver Plate Co., of New York, were incorporated last week with a capital of $50,000. John Schimpf, John Schimpf, Jr., and William Schimpf, Brooklyn, are the directors.

Frank James, of New York, has been incorporated, to manufacture and deal in umbrellas, parasols, and canes; with a capital of $16,000. Frank James and Leopold B. Pollock, New York, are the directors.

A petition in involuntary bankruptcy was filed, Friday, against the firm of M. Schultz & Bro., manufacturers of gold leaf at 152 E. Houston St., who recently made an assignment. It is alleged that the concern owes Baer Bros. $475, J. Rheinfrank & Co. $47, and I. N. Burdick $5.

The latest arrivals from Europe in the jewelry trade are S. Frankel and Jos. Frankel, of Jos. Frankel's Sons, and David L. Glück, of the same house, who came back yesterday on the *Kaiser Wilhelm der Grosse*. Messrs. Frankel and Gluck have been in London for the past six months, at the London office of that concern, 19-20 Holborn Viaduct.

Through an error of information, THE CIRCULAR-WEEKLY, Aug. 29, in the list of horological awards at the Paris Exposition, published the name of Jules Jürgensen among those who received a gold medal for their watches. In justice to Mr. Jürgensen, it should be stated that his award was even higher than published, namely a *grand prix*, the highest distinction that it is possible for a competitor to obtain.

Manz & Co. have succeeded Chas. Bachem & Co., manufacturing jewelers, 41 Maiden Lane. The partners of the new firm are M. Manz and M. Bachem, the son-in-law and son, respectively, of Chas. Bachem, whose firm made an assignment, July 25. The claims of the largest creditors of this firm have been bought up in the interest of Mr. Manz on a basis of 10 per cent of their value.

Davidson Bros., composed of I. and H. Davidson, have purchased the entire manufacturing plant of the Cornell-Hall Mfg. Co., formerly of Wrentham, Mass., and have added to this plant the latest improved machinery for manufacturing chains and collar buttons. Their factory will now be located at the southwest corner of 127th St. and Third Ave., New York, where they will manufacture a complete line of gentlemen's jewelry, white stone goods, etc. As soon as the factory is in running order a representative of this firm will call on the trade.

Isaac Kaufman, the jewelry peddler who, as told in THE CIRCULAR-WEEKLY two weeks ago, was arrested, Sept. 6, on a charge of smuggling a large quantity of precious stone jewelry, was to have been examined before U. S. Commissioner Hitchcock, Thursday, but when the time came the case was postponed until to-morrow. Kaufman arrived from Europe on the *Lahn* and was taken into custody after Customs Inspector Donohue had found about 50 pieces of jewelry and loose diamonds concealed in his clothing. An action to confiscate the jewelry has been commenced.

The Jersey City police last week arrested Thomas Tuski, 13 years old; Joseph Williams, 12 years old, and his brother, John Williams, 10 years old, whom they charged with breaking into William Parker's jewelry store, at 56 Newark Ave., and stealing $500 worth of goods. The booty was buried in the yard at the rear of the store. Justice Hoos committed them to the women's prison at the Oakland Ave. station, but from this the boys escaped Thursday night. John and Joseph Williams were brought back by their father, and Tuski escaped.

Much concern was expressed last week at the apparent disappearance of Chas. R. Randall, a watchmaker and jeweler, who had offices on the 9th floor of the Fahys building, 54 Maiden Lane. Randall did not appear at his office during last week and no one seemed to know his whereabouts. It was alleged that he had also moved from his home, Union Ave., Brooklyn. His safe and bench were still in the office, but no one knew whether his stock and the watches of his customers were in the safe or not. A number of creditors and customers who had left watches with him called at his office during the week, and, discovering he was not there, endeavored to find him. A CIRCULAR-WEEKLY reporter was unable to find any one who had seen or heard from Randall since his disappearance.

Abraham Wolberg, who makes his living by selling diamond jewelry to private parties, particularly to politicians, was ar-

TABLE SERVICE.

WE HAVE STEMWARE SETS IN PLAIN, ENGRAVED, ETCHED, CUT, AND GOLD DECORATION.

C. DORFLINGER & SONS,

915 Broadway, NEW YORK. 36 Murray Street,

1851. 1900.

THE CHATHAM NATIONAL BANK, NEW YORK.

CAPITAL STOCK, - - - $450,000
UNDIVIDED PROFITS, - - - 974,518

GEO. M. HARD, President.

H. P. DOREMUS, Cashier. *W. H. STRAWN, Ass't Cashier.*

rested, Sept. 18, at the Vanderbilt Hotel, 42d St. and Lexington Ave., on a charge of larceny preferred by Isidor Lassner, 68 Nassau St. Wolberg lives in Jersey City and for a long time has been getting goods on memorandum from New York jewelers and selling them to his political friends. On Aug. 24 he obtained from Isidor Lassner two diamond pendants worth $675 on memorandum, but failed to report on them. He had also about the same time obtained from the complainant's brother, Joseph Lassner, with Nordlinger & Mamluck, of 24 John St., about $1,800 worth of jewelry on which he had not reported. Isidor Lassner swore out a warrant in Jersey City on Sept. 15 and his brother swore out one in New York on Sept. 17 for Wolberg's arrest. Isidor Lassner met the accused in front of the Vanderbilt Hotel on the evening of the 18th and asked him about the jewelry. He explained that he had been sick and expected to settle up shortly, but this being the same explanation he had been giving for about a month past, Lassner called a Central Office detective and had Wolberg taken into custody. Wolberg was taken before Magistrate Cornell and was held for examination to-day. Besides the charges by Isidor Lassner and Joseph Lassner, a warrant is out against Wolberg on another charge preferred by A. Lounsbury & Son, 11 Maiden Lane, from whom, it is alleged, he obtained a pendant worth $300.

Christopher Eichle, who was found dead last week in the hallway of 516 W. 47th St., under circumstances that led to the arrest of his wife on suspicion that she was responsible for his death, was well known as a chain maker in the jewelry trade. Mr. Eichle had worked for Alois Kohn & Co., 4 Maiden Lane, for about 23 years, and was one of the best and most thorough workmen in their shop. The deceased was a German and came to this country about 25 years ago. He had learned his trade abroad, and soon found work in the shop of John A. Riley, manufacturing jeweler, from which he went to Alois Kohn & Co. There were few men in the manufacturing chain business who did not know him, and many now in business for themselves worked beside him in the shop at one time or another. He was known as a quiet, good natured and easy going man, a thorough workman and was universally popular with his fellow employes and his employers. He was in fairly good circumstances and was making about $20 a week at the time of his death. The woman under arrest is his third wife, whom he married but a short time ago. The employes of A. Kohn & Co. attended in a body the funeral services, which were held Thursday afternoon at the home of the deceased's brother, 546 W. 42d St. The interment was at the Lutheran Cemetery.

I. Rosenzweig, diamond setter, and J. W. Weinstein have leased offices in the Prescott building, 65 Nassau St., where they will hereafter carry on business.

Marie Louise Cadmus, daughter of D. V. P. Cadmus, with Chas. F. Wood & Co., died at Summit, N. J., Saturday last, of typhoid fever. Miss Cadmus contracted the disease at St. James Port, L. I., during the Summer, and had been ill for a number of weeks. The funeral services were held Monday evening at 8 o'clock from the residence of M. E. Wooden, 133 Gates Ave., Brooklyn. Miss Cadmus was a young lady extremely talented in many directions and universally loved by her relatives and associates. Her ability as a musician has been more than once noted in these columns. Mr. and Mrs. Cadmus have the heartfelt sympathy of their many friends throughout the jewelry trade in the affliction which they are suffering.

R. F. Simmons Co. Plan to Help Christmas Trade.

A progressive policy to help the Christmas trade has been inaugurated by R. F. Simmons Co., Attleboro, Mass., the well known chain manufacturers. The readers of THE JEWELERS' CIRCULAR-WEEKLY have seen the advertisements of this concern in recent issues, and will be interested in learning the plan as a whole. This plan is briefly as follows:

The Simmons Co. have engaged ample space in several of the leading popular magazines, as *The Munsey*, *McClure's* and *Frank Leslie's*, and have prepared attractive advertisements to appear in the November and December issues. Five million readers among the buying public will read in these advertisements of the merits of the Simmons chains, and are urged to ask their dealers for them. Three handsomely illustrated window cards also have been prepared, appropriate to Christmastime, and these are now being sent free, on request, to all retail jewelers, to use in brightening up their Christmas window displays. Then, in order to stimulate interest in these window displays, the Simmons Co. have offered "Eight Bags of Gold," amounting to $225, as prizes, for the most attractive displays in which their three cards and Simmons chains are made a prominent feature.

This idea as carried out in its entirety is undoubtedly an excellent one. In a word, R. F. Simmons Co. have planned to stimulate a general demand for Simmons chains on the part of the buying public and to help the retailer make attractive window displays by giving him the three attractive cards and by offering the stimulus of liberal prizes. One of the strong points about this plan is, of course, the fact that Simmons goods are known among the trade as reliable standard goods that are worthy of the progressive methods that are being made by the manufacturers to help the retailer's business as well as their own.

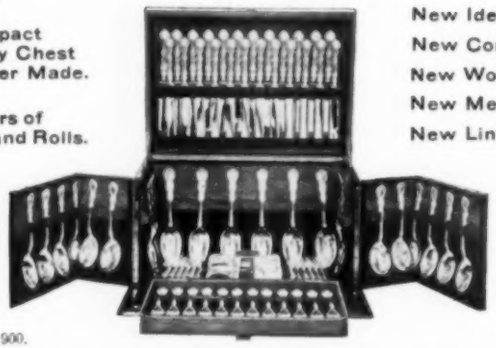
Auction of the E. Jaccard Jewelry Co. Stock.

ST. LOUIS, Mo., Sept. 25.—Eugene R. Cuendet has purchased an interest in the Merrick, Walsh & Phelps Jewelry Co. John H. French, auctioneer, will arrive to-night to make arrangements for the auction of the E. Jaccard Jewelry Co. stock. [See page 12, of this issue.—ED.]

ESTABLISHED 1875.

The Best and Most Compact Display Chest Ever Made.

Original Makers of Flannel Bags and Rolls.



New Idea.
New Construction.
New Wood Finish.
New Metal Mountings.
New Lining.

Patented July 10, 1900.

AMERICAN MOROCCO CASE CO.,

THEO. G. WALPUSKI, Proprietor. 131 West 31st, New York.

The
Mercantile National Bank
OF THE CITY OF NEW YORK,
BROADWAY AND DEY STREET,
Solicits Accounts from the Jewelry Trade.

IF YOU CAN'T visit our salesrooms to see our line of

DIAMOND JEWELRY, GOLD JEWELRY, GOLD-FILLED JEWELRY, SILVER NOVELTIES, EBONY TOILET GOODS, LEATHER GOODS, ETC,

or wait until our sales-man calls on you ... . **YOU CAN** order from our catalogue,

which illustrates over 7,500 articles which we carry in stock; it has 100 pages, each page a photograph made directly from the goods. It is the handsomest catalogue issued this year by any firm in the jewelry trade. Every page contains information useful to the wide-awake jeweler. Anyone failing to use it places himself at a disadvantage with his competitor.

Our office force is already busy with orders; we would like to book your order for holiday goods before the rush season.

M. J. AVERBECK

(Formerly AVERBECK & AVERBECK),

Manufacturers of Gold Jewelry and Silver Novelties,

IMPORTERS OF DIAMONDS,

19 MAIDEN LANE, NEW YORK.

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1900.

THE JEWELERS' CIRCULAR-WEEKLY

VEST POCKET DIRECTORY

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IN THE

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"Coudersport, N. Y."

"Your VEST POCKET DIRECTORY just came in the mail as our Mr. Jas. A. Montgomery was starting east. It will be quite useful to him while in New York.
"MONTGOMERY BROS.,
"Los Angeles, Cal."

"I find the printed addresses convenient.
"HARTFORD OPTICAL CO.,
"W. T. Stevens, Mgr. "Hartford, Conn."

"I find it very convenient to refer to.
"W. C. MORGAN,
"Fort Ross, Cal."

"POCKET DIRECTORY received. Very handy; accept thanks.
"S. THOMAS & BRO.,
"Charleston, S. C."

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In all cases if answers are to be forwarded, 10 cents extra to cover postage must be enclosed.

Situations Wanted.

WANTED — Position by good watchmaker; Greater New York only; city reference; good tools; can engrave. Address, "Johnson," care Jewelers' Circular-Weekly.

SALESMAN, at leisure after Dec. 10, desires position; well acquainted with New York dry goods and jobbing trade. Address, "Experience," care Jewelers' Circular-Weekly.

YOUNG LAD, 18 years of age, wants situation; two years' experience; watch cases preferred; first-class recommendations. Address, M. E. R., care Jewelers' Circular-Weekly.

WANTED—Position in jeweler's office; a long experience in general office work; best of references can be furnished. Address, "Confidential," care Jewelers' Circular-Weekly.

SITUATION WANTED by young man; can repair clocks and jewelry, take care of stock and be generally useful around store. Address, "Young," care Jewelers' Circular-Weekly.

YOUNG MAN, 22; can do fine job and clock work, common watch work; three years' experience; wants steady job to finish trade; best references. Address, Lock Box 315, Logansport, Ind.

PERMANENT POSITION—Married man, 29; honest, reliable; thorough on clocks, jewelry, hard-soldering and general watch repairing; fair salesman; neat stock keeper; best references. Will H. Fish, Carbondale, Ill.

FIRST-CLASS WATCHMAKER, 20 years' experience, competent on fine and complicated watches, desires to make a change; only permanent position considered. Address, "Permanent," care Jewelers' Circular-Weekly.

BOOKKEEPER—Competent man who understands his business desires engagement; over 20 years with last employer (firm dissolved); unquestionable references. Address, M. R., care Jewelers' Circular-Weekly.

WATCHMAKER, competent and reliable jeweler, engraver and salesman, desires permanent situation; 20 years' experience; finest recommendations; married; southern or eastern States. Address, G., care Jewelers' Circular-Weekly.

A YOUNG MAN, 22, wishes a position with a wholesale jewelry or manufacturing house, where he can advance; has had six years' experience in the jewelry line; can speak English and German. Address, A. E., care Jewelers' Circular-Weekly.

A WATCHMAKER, practical, experienced on fine and complicated work and employed by a wholesale house in Maiden Lane, New York, would like to go south this Winter, or permanently if agreeable. Address, "Waltham," care Jewelers' Circular-Weekly.

YOUNG MAN of 24, American, single and ambitious, now with a Maiden Lane house, wishes position with a diamond importer or manufacturing jeweler; can keep double or single entry set of books, or do corresponding; have had some experience on the road. Address, W. B., care Jewelers' Circular-Weekly.

Help Wanted.

WANTED—A first-class jeweler and engraver; unmarried. Address, C. H. Drake, Choteau, Mont.

WANTED—A first-class watchmaker and jewelry repairer; state references, age, experience, nationality and salary expected. N. Kaiser, Atlanta, Ga.

WANTED—A young man having had some experience in retail jewelry house; one who can engrave and make himself generally useful. Address, 222 Fifth Ave., Pittsburgh, Pa.

WANTED—Experienced jewelry and watch traveler who has an established trade in New York city and suburbs; call personally. R., L. & M. Friedlander, 30 Maiden Lane, New York.

WANTED, in a western city, a good all-around man who thoroughly understands jewelry work, can assist in watch work and wait on customers; will pay $20 to $25 a week to a thoroughly practical man. "Ogden," care Jewelers' Circular-Weekly.

Notice to Salesmen.

Wanted, experienced jewelry salesmen to represent us in all States west of Ohio, with Side Line of Alarm Clocks to be sold in lots of 100, assorted if desired. Retailers never bought clocks as low as you can offer them. Address, "Alarm," care Jewelers' Circular-Weekly.

Business Opportunities.

I BUY JEWELRY STOCKS.—Retailers wishing to dispose of surplus or entire stock of diamonds, watches and jewelry will find me a quick, cash, strictly confidential buyer. Gus. Bronner, 22 and 24 Lispenard St., New York City.

I HAVE two good-paying jewelry stores; will sell one; but little cash required. Address, Batesburg Jewelry Store, Batesburg, S. C.

A GOOD WATCHMAKER with $2,000 can secure partnership in a retail jewelry business in town of 5,000. Address, "X. 14," care Jewelers' Circular-Weekly.

FOR SALE—21-year-old business stand, stock and fixtures; doing fine business; amount, $1,200 to $1,500; satisfactory reason given. Address, H. G. Litton, Somerset, Ky.

A RARE OPPORTUNITY—A long established and successful jewelry business in the city of Birmingham, Ala., is offered for sale, owing to the death of the proprietor. For particulars address or apply to the executrix, Mrs. E. Gluck, 107 N. 20th St., Birmingham, Ala.

For Sale.

NICKEL plate glass (side) show cases, in good order, at one-third cost, to close jeweler's estate. Mrs. Sarah C. Butler, Hudson, N. Y.

FOR SALE—The good will and fixtures of an old established jewelry store; fine opportunity for up-to-date jeweler; population, 7,000; one other jeweler. Address at once, F. H. Seashols, St. Mary's O.

ONE each, wheel cutter, 3 slide rest, universal face plate, index point, index plate; all Webster-Whitcomb tools; also one Idler pulley and a plating dynamo; best offer takes them. Address, "Monte," care Jewelers' Circular-Weekly.

Miscellaneous.

PEORIA Manufacturing Jewelry and Engraving School will commence Sept. 1; write for terms. S. W. Eckley, Peoria, Ill.

WANTED—Jeweler's hand flatting mills; also polishing lathe and scales. Address, H. J., care Jewelers' Circular-Weekly.

ROLLING MILL wanted with rolls 10 or 12 inches diameter, by 16 to 24 inches face. "Britannia," care Jewelers' Circular-Weekly.

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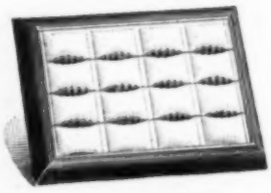

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For	42 or 48 rings,	size 11¾ x 7⅞,	-	$2.00
	28 "	" 11⅜ x 5⅞,	-	1.75
	30 "	" 8¾ x 5¾,	-	1.75
	24 "	" 9¾ x 5⅞,	-	1.75
Bevel Frame	12 "	" 8 x 5¾,	-	1.25
	8 "	" 9⅜ x 1¾,	-	1.00

C. A. TROESCHER, (Established 1871 as The New York Morocco Case Co.), **85 NASSAU STREET, NEW YORK.**

Boston.

C. A. W. Crosby & Son are having a new front constructed for their store.

O. Kapitké, formerly with H. N. Lockwood, of Bromfield St., this city, is now with the E. Schall Co., Hartford, Conn.

Charles Harwood, of Harwood Bros., who has been an invalid for a number of months, is slowly convalescing at his home in Swampscott.

George W. Hazen, the City Hall Ave. jeweler, who has been ill for about a month, is reported as much improved and able to be out once more.

Among the visitors here the past week was J. H. Leyson, who has two fine stores in the west, one in Butte, Mon., and the other in Salt Lake City.

Walter B. Snow, Boston representative of the Courvoisier-Wilcox Mfg. Co. and Poole Silver Co., has been in Montreal and Toronto on a business trip during the past week.

The wedding of George Pettee, of the bookkeeping department of D. C. Percival & Co., is announced to take place in Jamaica Plain, Oct. 11, the bride being a resident of that suburb.

The E. Howard Clock Co. are putting up a fine new clock in the steeple of the Centre Congregational Church of Chelsea, replacing a timepiece of less reliable character. It has four 5-foot dials.

Harry Harwood, of Harwood Bros.' establishment, has gone out to the Pacific coast on an outing trip, which contemplated brief sojourns in the principal cities en route, and a tour of the orange grove districts of southern California.

Buyers in town during the past week included: A. D. Wilbur, Weymouth; Mr. Willis, of Brown & Willis, Fitchburg; C. F. Dyke, Yarmouth, N. S.; C. H. Monroe, Searsport, Me.; H. M. Hutchings, Westbrook, Me.; George H. Wood, Lowell.

A. E. Myers and T. Frank have formed a partnership with the firm name of Myers & Frank, and have purchased the fixtures of the Wilson store on Hanover St., where they will carry on a retail jewelry business, having put in an entirely new stock of goods.

Nelson F. Humphrey, who was in Brazil the greater part of last year in the interests of the diamond house of J. B. Humphrey and who brought back with him some of the finest diamonds ever seen in Boston, has returned with engineers to develop the claim prospected by him on his previous trip.

Dr. W. A. Earle was the speaker at the September meeting of the New England Association of Opticians, held at Young's Hotel, the evening of Sept. 18. There were 25 members present, and the meeting very successfully opened the Fall and Winter season of the Association. Three applications for membership were received.

John A. Coville, chief watch inspector of the Boston & Maine Railroad, who employ upwards of 20,000 men, has just completed the semi-annual inspection of timepieces in required use. There were about 8,000 watches to examine, and he had the assistance of 28 sub-inspectors. Experts have pronounced it the most thorough and successful inspection ever conducted in this country.

JULES JÜRGENSEN,

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Plain and Complicated **Watches and Chronometers**

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THE "GRAND PRIX,"

AT THE

PARIS EXPOSITION.

SOLE AGENTS,

SCHULZ & RUDOLPH,

28 JOHN STREET and
65 NASSAU STREET,

New York.

Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their confreres.

Traveling men calling on Davenport, Ia., jewelers the past week were: LeRoy Cram, Benj. Allen & Co.; Alex. Strauss, Jacobson Bros.; W. F. Adams, Simpson, Hall, Miller & Co.; L. W. Bruns, Juergens & Andersen Co.; J. Rothschild, Ingomar Goldsmith & Co.; C. L. Krugler, Jr., Champenois & Co.; Charles E. Bride, Bride & Tinckler; G. W. Bliss, Krementz & Co.; F. L. Carpenter, Frank M. Whiting & Co.; G. King, King, Raichle & King; R. W. Harvey, for Frederick S. Mills; A. S. Wormood, Illinois Watch Co., and M. Wolfe, for Fred. Kaufman.

Travelers visiting Toronto, Can., last week were: E. A. Woodmancy, Potter & Buffinton; A. R. Harmon, Canadian representative of Robbins & Appleton.

Harry Ulmer, lately a traveling salesman for D. V. Brown, wholesale optician, Philadelphia, Pa., has accepted a position with George F. Applegate, of Trenton, N. J.

The following traveling men interviewed the jewelers of Portland, Ore., the past week: D. Schwab, L. Adler & Son, New York; Zach A. Oppenheimer, New York, and M. A. Mead, M. A. Mead & Co., Chicago.

Among the eastern travelers in San Francisco last week were: Mr. Cobb, Daggett & Clap Co.; Mr. Franklin, L. Tannenbaum & Co.; Mr. Rowbotham, C. P. Goldsmith & Co.; Mr. Gubbins, The Illinois Watch Case Co.; E. Block, Louis Stern & Co., and Lou Fay, R. F. Simmons Co.

Among travelers in St. Louis, Mo., last week were: A. A. Wood, Wilcox & Evertsen; J. M. Morrow, American Watch Case Co.; George Goldberg, W. & S. Blackinton; Geo. L. Paine, E. I. Franklin & Co.; Leo Goldsmith; R. Guntzberger; Jere Milleman, Hayden Mfg. Co.; Albert L. Stearns, Roy Watch Case Co.; F. L. Pettee, Waterbury Clock Co.; A. Singleton, Adams & Singleton; Frank V. Kennon, John T. Mauran Mfg. Co.; J. Huebner, E. Huebner & Sons; J. W. McClannin, International Silver Co.; Richard Merker, Bates Bros. Co.; J. Rothschild, Ingomar Goldsmith & Co.; E. C. Stone, Battin & Co.; Leony P. Biller, Heintz Bros.

Recent travelers in Omaha, Neb., among the retailers were: H. H. Jacobson, Jacobson Bros.; F. H. Allen, D. Wilcox & Co.; Thomas E. Rogers, Riker Bros.; Chas. De Wolfe, Landers, Frary & Clark; D. W. Wiser, Heintz Bros.; F. W. Stewart, Julius King Optical Co.; Mr. Pierce, Bay State Optical Co.; K. H. Clark, Towle Mfg. Co.; Steve Smith, manufacturer's agent, Kansas City, Mo., who has been making this territory for 25 years, and looks as young as when he first started in. Visitors to the wholesalers were: Mr. Fairbrother, B. K. Smith & Co.; Mr. Richards, Richards, Hill & Co.; Mr. Richardson, Payton & Kelley; A. Spaulding, Allsopp Bros.

Traveling men in Indianapolis, Ind., last week included: Carl Rosenberger, Fishel, Nessler & Co.; Howard D. Phelps, The Phelps & Bartholomew Co.; Ed. A. Manheimer, Illinois Watch Case Co.; Mr. Bly, Silver Plate Cutlery Co.; Max H. Kling; Herbert W. Van Houten, for C. Sydney Smith; Mr. Heyman, Stern Bros. & Co.; R. H. Shailer, E. N. Welch Mfg. Co.; W. A. Lamb, Geo. H. Fuller & Son Co.; Geo. A. Schaefer, Regnell, Bigney & Co.; Frank W. Collum, J. D. Warren & Co.; Mr. Platt, Theodore W. Foster & Bro. Co.; V. Hirsh, Hirsh & Hyman; Mr. McCormick, R. L. Griffith & Son Co., and representatives of J. T. Inman & Co. and S. A. Bennett; I. E. Beach, International Silver Co.

The travelers in Kansas City, Mo., last week were: Willard H. Wheeler, Hayden W. Wheeler & Co.; R. Guntzberger; J. M. Morrow, American Watch Case Co.; Leo Goldsmith; M. F. Thornton, Edward Todd & Co.; F. R. Horton, Carter, Hastings & Howe; Mr. Reed, Reed, Braillard & Co.; Robt. Welch, Welch & Miller; Wm. I. Rosenfeld; Frank E. Whitmarsh, Alvin Mfg. Co.; Mr. Singleton, Adams & Singleton; Benjamin Eichberg, Eichberg & Co.; R. B. Lester, Andrew K. Shiebler & Son; Thos. G. Rogers, Riker Bros.; Rudolph Noel, Albert Lorsch & Co.; Geo. L. Brenning, Dennison Mfg. Co.; D. J. Byers, Cincinnati Gold and Silver Refining Co.; J. P. Norton, Whiting Paper Co., and C. W. Jenks, Los Angeles Art Leather Co.

The following traveling salesmen passed through Detroit, Mich., last week: W. R. Angus, Goodnow & Jenks; Mr. Browne, Reeves & Browne; William H. Wheeler, Hayden W. Wheeler & Co.; F. L. Pettee, Waterbury Clock Co.; Walter Shute, Day, Clark & Co.; A. W. Levy, Byron L. Strasburger & Co.; Mr. Bliss, Krementz & Co.; F. R. Krugler, The H. A. Kirby Co.; J. R. Goodwin, Carter, Hastings & Howe; M. D. Smith, S. B. Champlin Co.; Lawrence H. Smith, Bippart & Co.; Urban W. Frink, The Howard Sterling Co.; Jack Thompson, Bioren Bros.; Charles Lochner, Hayes Bros.; T. E. Bowne, E. Ira Richards & Co.; W. J. Carrow, Mandeville, Carrow & Crane; E. C. Stone, Battin & Co.; Frank E. Wallis, Thos. W. Adams & Co.; Frank L. Wood, Ludwig Nissen & Co.; LeRoy C. Fairchild, The Hartford Sterling Co.; I. W. Friedman; F. D. Smith, N. E. Whiteside & Co.; Mr. Lawton, Harris & Lawton.

The following were in Minneapolis and St. Paul, Minn., last week: Harry Bliss, Bliss Bros.; E. A. Dorrance, Simons, Bro. & Co.; Leo Goldsmith; K. D. Yeaton, S. Sternau & Co.; Mr. Manheimer, for Louis Manheimer; Ed. Eckfeldt, Eckfeldt & Ackley; Mr. Young, Wm. B. Kerr & Co.; Frank L. Carpenter, Frank M. Whiting & Co.; Paul Smith, Whiting Mfg. Co.; S. Heller, L. Heller & Co.; I. Richter, Doran, Bagnell & Co.; Mr. Fish, Chapin & Hollister Co.; C. B. Osgood, Dennison Mfg. Co.; Mr. Coe, C. H. Knights & Co.; Wm. Barker, R. Wallace & Sons Mfg. Co.; Mr. Marx, Kossuth Marx Jewelry Co.; F. H. Wilkinson, for A. Wittnauer; Mr. Rothschild, Rhodes Bros.; Mr. Potter, J. M. Fisher & Co.; F. C. Somes, S. O. Bigney & Co.; G. Rodenberg, S. & B. Lederer Co.; Mr. Goldberg, W. & S. Blackinton; Mr. Pearce, Bay State Optical Co.; Mr. Cook, Fontneau & Cook; I. C. Nichelson, Flint, Blood & Co.; W. C. Wood, Meriden Britannia Co.; S. Glidden, Harvard, Buck & Co. and The J. W. Grant Chain Co.; H. W. Glenn, Glenn & Whipple; H. Reichman, Jos. H. Fink & Co.; J. M. Morrow, American Watch Case Co.; Mr. Boice, White & Major.

Representatives of wholesale houses calling on Syracuse, N. Y., jewelers the past two weeks included: Henry Fein, L. H. Keller & Co.; W. R. Cattelle, Henry E. Oppenheimer & Co.; H. E. Slater, Champenois & Co.; W. S. Gardner, The Bassett Jewelry Co.; J. Leonard Snow, Snow & Westcott; Chas. T. Dougherty, Wm. L. Sexton & Co.; Mr. Ellis, S. O. Bigney & Co.; A. H. Oakley, Thornton Bros. and Walter E. Hayward; V. L. Burgesser, Krementz & Co.; Frank L. Wood, Ludwig Nissen & Co.; A. N. Dorchester, Chapin & Hollister Co.; J. Goldberg; C. F. Goodwin, International Silver Co.; E. W. Dellar, William S. Hicks' Sons; C. D. Hintze, Enos Richardson & Co.; Garrett G. Freer, E. A. Bliss Co.; James N. Stanley, Landers, Frary & Clark; Anson D. Manning, D. Wilcox & Co.; Mr. Bixby, for Frank W. Smith; S. Glenn Walmsley, for Hermann Baum; J. E. Simonson, A. J. Hedges & Co.; H. C. Barnum, Shafer & Douglas; Walter R. Shute, Day, Clark & Co.; Geo. B. Potter, Emil Weissbrod & Sons; Benj. Westervelt, New England Watch Co. and S. & A. Borgzinner; C. M. Dillon, Meriden Cutlery Co.; E. C. McCarter, Wilcox & Wagoner; C. F. Mott, J. B. Bowden & Co.; W. Royal Berth, Gorham Mfg. Co.; Fred. J. Foster, Unger Bros.; E. A. Porter, International Silver Co.; Mr. Marsten, Manning, Bowman & Co.

Travelers in Pittsburgh, Pa., the week of Sept. 17 were: Gus Hofmann, The Ansonia Clock Co.; Abel King, I. Emrich & Co.; J. Fred. Crane, Mandeville, Carrow & Crane; E. F. Kent, S. B.

THE GENUINE ARE LABELED

FRANCE.

BEWARE OF IMITATIONS.

ASK YOUR JOBBER FOR THEM.

SUSSFELD, LORSCH & CO.,

LORSCH BUILDING,

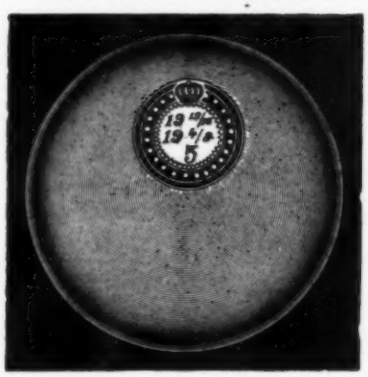
37-39 MAIDEN LANE, NEW YORK.

21 RUE DE L'ECHIQUIER, PARIS.

The TRUE BLUE

BEADED LABEL

Watch Glasses.



The Travelers of A. Wittnauer.

F. G. ROVER
is now in the Middle States.

F. H. WILKINSON
is now in the West.

A. C. ECKERT
has been with the house over eleven years and is now in the Southern States.

LONGINES Watches.

AGASSIZ Watches.

J. C. BIGALKE
has been with the house over twelve years; is now on his regular tour of the larger cities.

Mr. A. H. Felix, who has been connected with this house for the past twenty-five years, is now at our office in Geneva.

Awarded Grand Prize at the Paris Exposition.

The above gentlemen are showing in their respective territories the finest productions in Artistic Watches ever seen in America.

Their lines consist of a wonderful assortment of Chatelaine and Ladies' Watches in the "Art Nouveau," which is meeting with such success at the Paris Exposition.

They also have a complete line of the celebrated LONGINES and AGASSIZ Watches.

ESTABLISHED 18-6.

A. WITTNAUER,

Sole Importer and Manufacturer of the Celebrated

LONGINES and AGASSIZ WATCHES,

NEW YORK and GENEVA.

Champlin Co.; C. N. Perley, Alling & Co.; Wm. Hanauer, Julius Becker & Co.; P. M. Layman, Riker Bros.; George A. Stockder, The J. D. Bergen Co.; Herbert W. Van Houten, for C. Sydney Smith; W. H. Gregory, Strobell & Crane; L. Schmidt, P. W. Lambert & Co.; Mr. Woods, Woods & Chatellier; Benj. Schloss, A. Wallach & Co.; Frank F. Gibson, for William Kinscherf; Mr. Heyman, Stern Bros. & Co.; Geo. R. Angus, Goodnow & Jenks; Mr. Bleecker, Wm. S. Hedges & Co.; R. H. Schley, Sloan & Co.; C. W. Noyes, Ehrlich & Sinnock; W. S. Dudley, Rogers, Smith & Co.; Geo. W. Beardsley, Geo. W. Shiebler & Co.; James O. Otis, Harvey & Otis; C. Perret, Jules Racine & Co.; Mr. Weidmann, Engelfried, Braun & Weidmann; Geo. H. Remington, Waite, Mathewson & Co.; W. D. Sinnock, Ehrlich & Sinnock; W. H. Shedd, F. T. Pearce & Co.; Edwin L. Mumford, Waite, Thresher Co.; Mr. Williams, Arnold & Steere; R. L. Seely, Joseph Fahys & Co.; A. Adler, New Jersey Lamp and Bronze Works; E. M. Bracher, Bracher, Becker & Barnett; Jere Milleman, Hayden Mfg. Co.; Albert L. Stearns, Roy Watch Case Co.; Emil Pick, Hammel, Riglander & Co.; Wm. J. Schloss, Follmer, Clogg & Co.; Jno. A. Herschede, for Frank Herschede.

PITTSBURGH, Pa., Sept. 22.—The trade who are the regular customers of Frank Gibson, the genial representative of William Kinscherf, New York, have been highly amused at the hoax of which he was the victim last week. It appears that he met "Oom Paul" Kruger, of H. A. Kirby Co., in St. Louis, who told him to hunt up William Greene, who had lately started at 1310 Fifth Ave., Pittsburgh; that he (Kruger) had found him the "coldest proposition" he had ever struck, having been unable to sell him a single article. This statement put Gibson on his mettle, and, inviting A. F. Granbery, who happened to be in the city, to accompany him, the two started for 1310 and found it to be an undertaking establishment. Nothing daunted, they entered and asked for Wm. Greene. They were informed that he was "down in the cellar at present." "Send him up, will you?" said Mr. Gibson; "we have a fine *layout* we want to show him." It was suggested that Messrs. Gibson and Granbery go down stairs to see Mr. Greene, who was apt to get rattled if disturbed. They went down to the basement and found William in the embalmed body of a huge negro, who had been hanged 23 years ago, embalmed by the undertaker and kept all these years in an upright position. The pair of would-be salesmen went back to town and were greeted on all sides by the jewelers who were "on," with, "How's Greene?" This hoax has been successfully played upon many travelers of every line of business who have come to Pittsburgh in the last six months, and has been a source of amusement to many business men in the city.

IT'S RIGHT

in every respect if it is one of **THE BELL GOLD-FILLED WATCH CASES.** They are trade makers and trade holders. They combine highest quality, best workmanship and finest engraving. These qualities make **THE BELL GOLD-FILLED WATCH CASES** the best in the market. Every detail of every case receives the most careful attention.

Any emblem or monogram, plain or engine-turned, made to order for from 25 cents to $1.00 over price of plain polished case.

Always remember the "Bell Special" contains more gold than any other filled case made. Guaranteed for 35 Years.

BUY OF THE MAKER.

The Bell Watch Case Co.,

CINCINNATI, OHIO.

A Buffalo Poll of Commercial Travelers.

[From *The Sun* of Sept. 24.]

TO THE EDITOR OF *The Sun*:

SIR:—A gentleman who is keeping a tally of the politics of the commercial travelers stopping at this hotel says he has asked 204 of them how they intended voting, with this result: One undecided, one for Bryan, and 202 for McKinley.

This may sound like a fairy story, but it is a fact, and it is about the proportion in which I find them wherever I go.

The drummer knows when he has a good thing.

JOHN L. SHEPHERD.

The Iroquois, BUFFALO, Sept. 21.

Philadelphia.

A. S. Martin, retail jeweler, 2031 Germantown Ave., is spending a fortnight in the Catskill mountains.

Charles W. Grauer, watch case maker, 1800 Vineyard St., was married last week to Miss Sarah MacEwan.

Daniel J. Krouse, manager of the optical department of Williams, Brown & Earle, has removed to Olney.

S. Lubin, optician, 8th St. near Chestnut St., is in Galveston, taking photographs of the devastated city.

Cards are out for the marriage of Edwin Waters Maloney, of H. Muhr's Sons, to Miss Anna Van Horn, on Oct. 3.

Wm. F. Englehart, 205 Market St., and family have returned from Atlantic City, where they had been since July 1.

Philip Jocum, clockmaker with Eugene Schmidt, jeweler, 6th and Poplar Sts., has accepted a position with Bailey, Banks & Biddle Co.

The staff at the branch store of L. C. Reisner & Co., in this city, has been increased by the addition of Miss Eva Back, a bookkeeper.

H. O. Hurlburt & Sons are mourning the loss of a fine turquoise and diamond ring for the return of which they have advertised a reward.

Frederick Rodecker, a polisher at Miller's silver plating works, Lancaster, was perhaps fatally injured by the bursting of an emery wheel while at work, Friday.

Philadelphia jewelers have submitted designs for the handsome silver cups to be competed for at the annual Fall golf tournaments at Hot Springs, Va., next month.

S. Kintz, of Seven Valley, Pa., has placed on sale five old grandfather clocks from old homesteads in the Lehigh Valley.

Weinmann & Co. have contributed $25 to the Texas relief fund.

Among the retail jewelers in town buying last week were: Josiah Heckler, Mainland, Pa.; Calvin Sallade, Lambertville, N. J.; Fred. Grussert, Sassafras, Md., and E. P. Zane, Christiana, Pa.

The beautiful new house of George W. Magee, of McIntire, Magee & Brown, wholesale opticians, in Overbrook, narrowly escaped destruction by fire early Thursday morning. The loss was $500.

Joseph Senekoff confessed last week that he robbed his employer, Harris Rosenblatt, 540 Lombard St., of $500 worth of gems last October. He fled to New York, but grew lonely, came back and was arrested.

The prizes won by the Vesper's champion eight oared shell crew are on exhibition in the Chestnut St. show windows of H. Muhr's Sons, 1110 Chestnut St. The prizes won at Paris are regarded as masterpieces of the silversmith's art.

Dr. S. Potts Eagleton, an eminent oculist, who formerly practised in this city and was known to the optical profession here, died in a retreat at Ocala, Fla., last Tuesday night, after a short illness. For four years he was assistant surgeon at the Wills Eye Hospital.

The jewelry store of H. V. Stratton, Mt. Holly, N. J., was sold out at sheriff's sale last Thursday. The liabilities are said to be $600 and the assets are unascertainable. The store has been in existence nearly 20 years, having been founded by Mr. Stratton's father. It is rumored that Mr. Stratton has long been indifferent to trade.

W. T. Beans, who learned the jewelry trade in this city but who some years ago removed to Glenwood Springs, Col., where he amassed a comfortable fortune, has returned to this city and engaged in the jewelry and art auctioneering business, with offices at 111 S. 8th St. Mr. Beans has already conducted several successful sales.

D. V. Brown, wholesale optician, 730 Sansom St., narrowly escaped serious injury in a railroad wreck at Bayonne, N. J., Thursday morning. Mr. Brown was being whirled to New York on the 9.30 express when an axle broke, and, though two cars were derailed and piled on top of each other, no one was badly injured. Mr. Brown was in the parlor car, which fortunately was not derailed.

On Wednesday next McIntire, Magee & Brown, Sansom St. opticians, will move into their new and handsomely equipped offices and salesrooms, on the ground floor of their present establishment. This move was made urgent by the great increase in volume of the firm's business. The entire second and upper floors will now be devoted to the factory. They now have an office room of 20x110 feet.

Snatching a gold ring from a tray in the jewelry store of Karl Kempter, 425 Poplar St., Friday, George Matlack, alias Randall, ran out, shouting, "I'll return to-morrow and settle the bill." But Mr. Kempter settled the incident right there and then by capturing Matlack after a long pursuit and handing him over to the custody of the police, who promptly sent Matlack to jail.

San Francisco.

TRADE CONDITIONS.

The past week was one of the busiest of the whole year with the wholesale trade of this city. The holidays brought in a small army of retailers from various parts of the coast. To be sure, these men did not all turn out to be buyers, but enough of them did to keep the jobbing trade on the move. Tuesday and Wednesday the rush abated somewhat, and the trade would have enjoyed a breathing spell had it not been for the large number of salesmen that appeared on the scene. The latter are now showing their samples, and so far as interviewed report a good business.

Shreve & Co. are showing a number of shells revealing the growth of fresh water pearls.

E. H. Adams, a representative of Reed & Barton, is now on the coast selling silver ware.

H. C. Ray, Visalia, Cal., is in San Francisco in attendance on his sister, who is seriously ill.

G. F. Randall, dealer in jewelry and curios, Pasadena, Cal., was in San Francisco a few days ago.

It is reported that W. E. Bemis, Livermore, Cal., is closing out his stock and will retire from business.

George Greenzweig, of Geo. Greenzweig & Co., has been quite ill the past week, but has now recovered sufficiently to be at his post again.

Some of the most prominent buyers from the interior who were in evidence in the wholesale district the last few days were: G. C. Wilkins, Red Bluff; J. C. Wahlen, Petaluma; C. W. Wickersham, Wadsworth, Nev.; J. H. Langhorst, Jackson, Cal.; Alf. Berg, Grass Valley, and A. B. Wilson, Martinez.

Albert Drucker, a real estate broker of this city, has been arrested and charged by David Martin, a 3d St. pawnbroker, of obtaining money under false pretenses. It is claimed that Drucker obtained a loan of $50 on a ring which Martin supposed to contain a valuable diamond. The stone, however, proved to be only a white topaz. This is a novel form of swindling in this locality.

The State Mining Bureau, in this city, has received from a correspondent at Coffee Creek, Trinity county, Cal., some ore containing deposits of emeralds. The emerald crystals are very small; in fact, too

REAL EBONY

Combination Traveling Set,

COLLAR AND CUFF COMPARTMENT ATTACHED.

Fine Line Real Ebony and Rosewood Toilet Articles,
Latest Novelties in Leather Goods.

J. J. COHN,

Manufacturer of Leather Goods

And Importer of Ebony and Rosewood Toilet Articles,

35 MAIDEN LANE, - - - NEW YORK.

CHICAGO OFFICE, 131 WABASH AVE.

GET THE EXCLUSIVE SALE! Then, instead of having one chance in five or six to make a sale, **you have a certainty.** In certain cities and towns we give the exclusive sale in your line for

BLAIR'S THE ONLY FOUNTAIN PEN IN THE WORLD HAVING A YEARS SUPPLY OF PERMANENT INK FREE! RIGHT IN THE PENHOLDER, INSURING INK ANYWHERE. REFILLS 10c. RED, GREEN, BLUE AND BLACK.

Holders jointless, non-leakable; never spills ink on the part held by the fingers, as pens with large caps do. Gold pens—the best. Ordinary ink can also be used. Get the sale now; to-morrow may be too late. **BLAIR'S FOUNTAIN PEN CO. (W), 163 Broadway, New York.**

Over ninety dozen of these pens sold in one day.

Stella Music Boxes

are the only music boxes with
smooth steel tune sheets. . . .

No Pins to Bend and Break.

WRITE FOR NEW CATALOGUE AND PRICE-LIST.

JACOT MUSIC BOX CO.,

39 Union Square, New York.

No. 550.

UMBRELLA,

Price $2.25, 26 in.

This is one of our oldest grades of silk, and has proven its value as a guaranteed article. It is just the thing to use on your holiday handles. We have other numbers from 50 cents to $10.00 each on natural handles.

OUR IMPORTED AND DOMESTIC NOVELTIES ARE READY. DROP US A LINE AND ONE OF OUR SALESMEN WILL CALL ON YOU.

WHITE & MAJOR,

25 Union Square (West),

NEW YORK.

A. BADEL,

59 Rue des Archives, PARIS, France.

Cut Precious, Doublet and Imitation Stones.

NOVELTIES IN FANCY STONES, Set or Unset.

Drawings of real and imitation NEW JEWELS.

Agents for Wholesale Trade are Wanted.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical work in the Jewelry or Kindred Trades.

small to be valuable as gems, but it is claimed that there are indications of really valuable discoveries. From this same region have also been sent several specimens of porphyry which are exceedingly rich in gold.

Max Rosenthal, traveling representative of M. Schussler & Co., while taking a vacation in the mountainous region near Bolinas, Cal., got lost and continued for 36 hours without food or water before he was found by his friends. The party had been hunting and Rosenthal left the camp to visit some traps and was unable to find his way back in the darkness.

Shreve & Co. have more prize cups on exhibition this week. This latest display consists of the trophies to be awarded at the first annual fair of the San Francisco and San Mateo Agricultural Association, to be held at Tanforan Park from Sept. 24 to Oct. 6. The trophies consist of a cup to be given by the Palace Hotel, of this city; three cups given by Henry J. Crocker, and one given by George A. Newhall.

Omaha.

TRADE CONDITIONS.

Both wholesalers and retailers state that trade is exceptionally good this Fall. Gold plated novelties, novelty clocks and silver ware are enjoying a big business. An immense lot of jewelry also is being sold by the wholesale trade. Many orders are being received for shipment later and business is ahead of anything that had been expected. Novelties were not expected to move before November, and now duplicate orders are being sent to the manufacturers to supply November trade, the stock having been cleared out already. Price cuts no figure. A clock 15 per cent higher than other grades is selling ahead of cheaper ones. So with other goods. The cheaper articles are not in demand as they have been in recent years.

C. L. Shook states that he has $2,000 worth of orders on file waiting to be filled. George W. Ryan, retailer, states that business with him is 20 per cent better than in September, 1899, and much better than during the Summer. Silver bangles, which have been having a good run for a year, are keeping up the record. The watch business in Omaha is better than it has been for years.

A. H. Eaton has succeeded M. L. Hastings in the jewelry business at Central City, Neb.

M. E. Ford, Parker, Kan., has given a warranty deed for $500.

Henry Copley has just returned from a week's vacation in Wisconsin.

A. C. Howland, Adams, Neb., was in the city, recently, replenishing his stock of jewelry. Trade is fair with him and in Gage county.

J. P. Frenzer has filled a big order for silver ware for St. Joseph's Hospital, probably the largest institution of its kind in this part of the country.

John A. Peterson, Elkhorn, Ia., is taking the full course in the horological school; W. H. Henderson and R. Oleson, of Omaha, are studying watchmaking; W. H. Evanson, of Red Oak, Ia., is taking engraving.

Claude Rosenberg, Lexington, Neb., formerly with Shook & Sellner, is in the city and says everything is dried up in his part of the State. Taken as a whole, however, Nebraska had a big crop and is in good condition. All wholesalers are looking for a big business this Fall and Winter as a result.

Utica, N. Y.

M. Liberman and family have returned from the Woods, where they spent a month.

Hyman Abelson, who has a jewelry business in the Martin building, is in bad health. Nervous prostration is the cause.

John Wagner, the Sunset Ave. jeweler and optician, is seeking patents on an invention in the way of bow eye glasses. There are several new features incorporated in the device, one of which is an inner lens, attached to the end of the bow by a hinge. By the use of this a person has practically two sets of glasses in one.

Where the power to take an order or make a contract of sale is incident to an agent's employment, the power to fix the date of delivery is also incident.

WATCHES OF PRECISION.

MATHEY BROS., MATHEZ & CO.,

MANUFACTURERS AND IMPORTERS OF

Superior Plain and Complicated

WATCHES AND MOVEMENTS.

Small Lever Watches a Specialty.

WATCHES DEMAGNETIZED.

10 SIZE MOVEMENTS. BRASSUS, SWITZERLAND. 21 & 23 MAIDEN LANE, N. Y. 10 SIZE SPLITS.

S. & A. BORGZINNER,

Manufacturers and Importers,

82 & 84 NASSAU STREET,

NEW YORK.

Apply for our Samples and Prices.

Tariff Decisions & Regulations.

Among the decisions of the Board of Classification of the United States General Appraisers, handed down last week, were the following:

Louis Stern imported certain marble figures, which were assessed for duty at 50 per cent as manufactures of marble under Par. 115 of the Tariff act. The importer protested, claiming the goods were the work of a professional statuary or sculptor, but failed to appear at the hearing. In the absence of evidence the Board affirmed the Collector's ruling and overruled the protest.

John Wanamaker, of Philadelphia, imported a large silver cup, engraved, as a trophy for the winners of the Spring relay races of Princeton University. It was assessed at 45 per cent as a manufacture of metal, but was claimed to be free of duty under Par. 612, which provides for free entry for "Medals of gold * * * and other metallic articles actually *bestowed* as trophies or prizes and *received and accepted* as honorary distinctions." The Collector denied free entry on the ground that the trophy had not been *accepted* prior to importation. The cup was accepted in a letter dated June 14, 1898, but had been imported May 25. After analyzing the evidence submitted the Board held that the cup was not *bestowed, received and accepted* before importation, and therefore overruled the protest.

In accordance with former decisions, the Board sustained a number of protests by Glaenzer Frères & Rheinboldt, John Wanamaker, American Import Co. and other importers against the assessment of small magic lanterns at 45 per cent as optical instruments and orders the entries reliquidated at the rate of 35 per cent as toys.

RE-APPRAISEMENTS.

The following were among the re-appraisements of merchandise made by the Board of General Appraisers last week:

Precious stones cut, from T. Wallach and Ignace Szeszler, Paris, Aug. 10, 1900.—One lot small diamonds—brilliants weighing in bulk 4 9-16 carats, entered at 110, advanced to 125 francs per carat. Brilliants bonn, entered at 50, advanced to 65 francs per carat. Rubis reconstitue, entered at 20, advanced to 50 francs per carat. Saphirs, entered at 15, advanced to 25 francs per carat. Emrols, entered at 3, advanced to 25 francs per carat.

Manufactures Metal, Clocks, Cut Glass Ware, etc., from Sigmund Schnabl, Vienna, July 25, 1900.—Old clocks, candlesticks, figures, lamps, etc. All no advance.

Decorated Earthen Ware, from J. H. Weatherby & Sons, Hanley, May 31, 1900.—Entered at discounts of 10 per cent and 2½ per cent; advanced to discount of 5 per cent only.

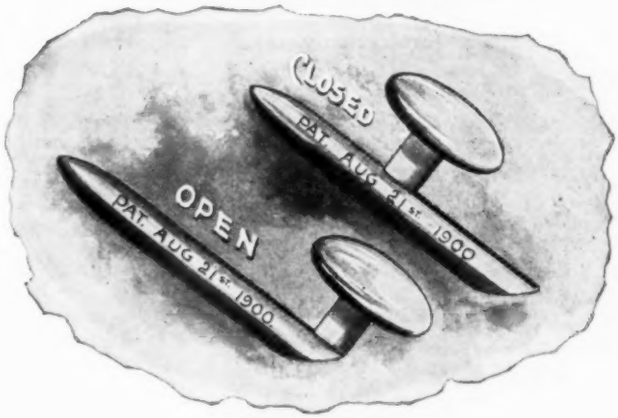
Manufactures Marble and Metal, from A. Fanconnet, Naples, May 30, 1900.—1 Dante, entered at 70, advanced to 100 lire. 1 Mercurio, entered at 700, advanced to 1,400 lire. 1 Narciso, entered at 50, advanced to 100 lire. 1 Sileno and Coppa, entered at 50, advanced to 100 lire. 1 Fauno, entered at 60, advanced to 120 lire. 1 Fauno, entered at 60, advanced to 125 lire. 1 Saffo, entered at 120, advanced to 300 lire. 1 Saffo Piccola, entered at 7, advanced to 10 lire. 1 Dante, entered at 30, advanced to 100 lire. 1 Tripode Vestal, entered at 40, advanced to 90 lire. Discount, 2 per cent.

Albert Bros., Cincinnati, O., are prepared to supply the trade with wood clocks at the lowest prices ever offered. Write for their clock supplement.

OUR NEW STUD.

A SLIDING TOP WITH A SPRING.
THE STRONGEST AND BEST MADE.

HANDSOMEST, EASIEST OF ADJUSTMENT AND UNBREAKABLE.



MAKING THE FINEST LINE OF STUDS IN AMERICA

AND ARE CONSTANTLY ADDING NEW STYLES IN THIS AND ALSO IN OUR LINES OF LINK BUTTONS, BROOCHES, SCARF PINS, ETC.

FOR PROMPT SHIPMENT WE ADVISE EARLY ORDERS.

CHARLES E. HANCOCK CO., PROVIDENCE, R. I.

1201. PALM PLANT.

	Inches High.	Leaves.	Price.
1204	24	3	$0 20
1205	36	3	35
1200	36	5	50
1201	40	6	68
1201a	50	10	1 80
1209	15 ft	24	6 00

1227a. DRACINA.

	Inches High.	Leaves.	Price.
1227a	24	35	$0 32
1228a	36	50	90
1229	50	60	1 35

1223a. UMBRELLA PLANT

1223a 33 inches high, each $0 90
1223 27 " " " 57

1150. FERN DISH.

1150 7 inches diameter, each $1 50
1150 8 " " " 2 40

1536. ROSE SPRAY.

1536 14 inches long, per doz. $1 75
1531 14 " " " 1 35

Frank Netschert,
7 BARCLAY STREET,
NEW YORK.

187 S. CLARK ST.,
Chicago, Ill.

WESTERN SUPPLEMENT

VOL. XLI. NEW YORK, WEDNESDAY, SEPTEMBER 26, 1900. No. 9.

Chicago Notes.

All communications in reference to the Chicago department of The Jewelers' Circular-Weekly, addressed to Stephen Parlin, 134 Van Buren St., Room 414, Chicago, will receive prompt attention.

TRADE CONDITIONS.

The general trade remains about as reported in previous weeks. There has been a good demand on jobbing houses, and a number of nice bills have been selected in person by buyers. The distribution of regular lines has been quite general as to territory. Makers of watch cases report trade a little off as viewed from their standpoint, the scarcity of movements hurting their business. In 0-size movements, the securing of any considerable number by the jobber is out of the question. Aside from watch interests and diamonds, the trade is in a normal and healthy condition.

D. M. Quarles, of Quarles Bros., Clarksville, Tenn., is in the city taking a course of optics.

Chris Morgan, with lines of the * Rogers & Bro. A1 brand, was among the guests at the Auditorium, the past week.

August Bruder, Fort Wayne, Ind., has returned from a visit of two months in Europe, and was in town last week looking over jewelry lines.

W. S. Sparrow, representing Stern Bros. & Co., returns from the coast this week. Judging from the reports received, he found trade in excellent condition throughout the territory traversed.

W. C. X. Hull, assistant manager of the Towle Mfg. Co., has been enjoying a season of rest and recreation at South Haven, Mich., accompanied by Mrs. Hull. Their mail found them at the Avery Beach Hotel, a popular hostelry.

A. Molle, Antigo, Wis., is improving his store by putting in additional cases and redecorating throughout. Mr. Molle is one of the progressive jewelers of Wisconsin, and, in the words of travelers, "is getting there all right."

Mr. Beach, who has taken the place of the late Thomas H. B. Davis as traveler for the International Silver Co., was in Chicago a few days last week. Mr. Beach formerly had charge of the Meriden Britannia Co.'s showrooms at Meriden.

The trustee who was elected in the matter of the bankruptcy of Will H. Ricaby, St. Joe, Mich., has declined to act, and a meeting of creditors was called for Sept. 25, at Kalamazoo, the home of Referee Briggs. The reason for the trustee's declination to serve has not been stated.

G. J. M. Porter, Sept. 1, assumed the position of manager for the Automatic Electric Clock Co., 385 Wabash Ave. The company are three years old and are incorporated under the laws of Illinois with a capital of $300,000. Mr. Porter states the factory at the present time is unable to keep up with its orders.

H. E. Vincent, representing Factory L of the International Silver Co., reports Milwaukee business conditions good. He was in that city last week. J. H. White, representing the same company, left Thursday night for southern Iowa. J. K. Caldwell left Friday for a brief outing at Kankakee, and passed his time luring the denizens of the river from their hiding places.

Buyers of the week, aside from those in near-by towns that come in regularly, included Louis Megede, Richmond, Mo.; Joseph Dobbs, Geneseo, Ill.; M. J. Lumbard, of the M. A. Lumbard Co., Des Moines, Iowa; W. W. McGuire, Northfield, Minn.; M. A. Hauver, Monroe, Mich.; Lucas Hermann, son of Joseph Hermann, Calumet, Mich.; J. F. Lindvall, Moline, Ill.; W. H. Greenert, Green Bay, Wis.; E. I. Camm, Monmouth, Ill.; H. H. Reinert, Tipton, Iowa; William Axe, Capron, Ill.; August Bruder, Fort Wayne, Ind.

Max Ellbogen, of the Stein & Ellbogen Co., landed at New York on the 17th, after a buying trip and visit abroad extending over a period of two and one-half months. The boat passed through the tail end of the Galveston hurricane and there were high waves, but little wind. Mr. Ellbogen visited the London and Amsterdam markets and made purchases which under the conditions of the market are regarded very satisfactory. Speaking of the outlook as to future prices, he said the situation was unquestionably strong and that there need be no fear of any lowering of price, as the mines have become less productive. The Chicago factory of the company is now working full time on the purchases of the rough that have already arrived, including some very choice colors.

Cincinnati.

Thomas Lovell has returned from Atlantic City, where he spent a month with his family.

I. Jacoby, of Chicago, has been engaged by the Bell Watch Case Co. to travel for them in the west.

Frank Frecking, for years the bookkeeper for C. Hellebush, is now at Vernon, Ind. He was well known to the trade.

Capt. Booth, a wealthy steamboat man and father of Mrs. Wm. E. Owen, the 4th St. jeweler, died at his home near Wheeling last week.

Among the visiting trade are: Mr. and Mrs. John F. Heinzle, Rockport, Ind.; H. P. Wilson, Columbus; Philip Horr, Aurora, Ind.; Sam Upperheiner and wife, Marion, O.; Mrs. Adolph Fox, Lima, O.; John E. Lemhardt, Marietta, O.; Clark Wall, Gallipolis, O.; Robert Clarkson, Poca, W. Va.; R. Dille, Cambridge, O.; J. W. Sparks, Sabina; Chas. Keller, Frankfort, Ky.; Albert Bland, Jeffersonville, O.; Fred Brunner, Circleville, O.; John F. Zeille, St. Louis, Mo.; Mrs. Maier, Bowling Green, Ky.; M. C. Klein, Connersville, Ind.; W. F. Fischer, Chattanooga, Tenn.; D. A. Lamb, Wilmington, O.; Marsh Patridge, Wellston, O.; Jas. Younge, Watertown, Tenn.; George Greyer, Anderson, Ind.; F. C. Wilson, Marion, Ind.; Fred Meyer, Dayton, O.; Eugene Ditot, Versailles, O.; Robert Litchert, Winchester, Ind.; J. B. Bingeman, Hartford City, Ind.; A. L. Harriet, Muncie, Ind.; J. W. Pollard, Ashland, Ky.; A. Braise, Sisterville, O.; Geo. W. Kiefer and wife, Loogootee, Ind. Most of these are accompanied by their families. Many more are expected this week.

Cincinnati was never so gay. Bunting, flags of all nations, paper flowers and festoons garland whole buildings. Fourth and 5th Sts. particularly seem color-mad. Race St., from 4th St. to 12th St., has been strung with electric globes and is light at night as at day. Electric arches at interim on all down town streets make the city at night a glare of light and beauty. Every day as the festival progresses the stream of visitors increases. This week will be the climax. The Industrial Parade, on the 26th, includes many elegant floats. Leading manufacturers will make a display. The committee has offered $1,000 for the handsomest float, and quite a good deal of interest is aroused. The Duhme Jewelry Co. will have a float. At the exposition the most elegant exhibit is that of Frank Herschede. Crowds of visitors hang round it in admiration. Rare bric-à-brac, elaborate silver pieces and cases of magnificent jewelry are enough to attract anyone with an eye for beauty and art. The diamond cutting plant of the Herman Keck Mfg. Co. is one of the drawing cards at the exposition. About a dozen men are at work in various capacities.

J. C. Wilms, jeweler, 8th and Vine Sts., who has made himself conspicuous at times fighting spirit mediums, called on the postal authorities and wanted them to stop the mail of certain palmists and for-

tune tellers, insisting such persons had no right to use the mails to further their enterprises. Later Dr. Carl Perin, a palmist, filed a $25,000 damage suit against Wilms for making public charges that he used the mails for fraudulent purposes and practices without a license.

The Bell Watch Case Co. have completed arrangements for locating their movement factory at Appleton, Wis., and will begin immediately to erect a three-story building with a frontage of 400 feet. The plans are all complete for a hollow square building, which, when completed, will have a frontage of 1,200 feet. The capital stock of the company has been raised to $1,000,000 and some new interests added. The general offices will be in Chicago in the Champlain building, where a handsome suite is being arranged. The president's office will be elegantly equipped and the treasurer will also have a fine room with brass fixtures and tiled floors.

Kansas City.

Harry Fowler expects to open a jewelry store in Harrisonville, Mo.

Felix Fritche, with the Meyer Jewelry Co., is at home on account of sickness.

Harry B. Carswell is busy superintending the building of a new home at 28th and Holmes Sts.

Mr. Quigley, formerly with the Burke-Nelson Engraving Co., has accepted a position with the Jaccard Jewelry Co.

Irving S. Colt, the manager of C. A. Kiger & Co., has been on the sick list for the past week and is still unable to be at work.

Mrs. J. H. Baker, wife of the Grand Ave. jeweler, has been at her old home, at Butler, Mo., for some time on account of the serious illness of her father. Mr. Baker was summoned there last Saturday.

Albrecht & Huber, St. Joseph, will have been in business there 50 years next month. They are cousins, and it is also the 50th anniversary of their partnership. They are the pioneer jewelers of that city, and have witnessed many interesting changes there.

P. D. Haller, who went to Colorado for his health about six weeks ago, has returned, little benefited by his trip. Mr. Haller was the engraver for the Jaccard Jewelry Co., but had an attack of typhoid fever, followed by numerous complications about four months ago, from which he has been unable to rally so far.

Fred M. Chamberlain and wife returned to Kansas City, Sept. 14, after having spent 10 weeks at the Great Lakes. They returned by way of boat from Duluth to Chicago. Mr. Chamberlain enjoyed the fishing very much, and caught plenty of lake fish and brook trout. He found business in a very satisfactory condition on his return.

The Jaccard Jewelry Co. have on display in their windows the trophy given by the Armour Packing Co. last year and the punch bowl and cup to be given this year. They were designed and made by the Jaccard Co. and are fine pieces of workmanship. The bowl will be given at the Cattle Show in October, and the cup is for the best display by a packing house in the Karnival Krewe's Trades Parade, to be given here Oct. 4.

St. Louis.

H. G. Bergfeld, of Henry Wild Jewelry Co., left on the 21st inst. on a business trip.

J. W. Cary, of J. W. Cary & Co., has returned from his vacation trip to the east.

W. W. Scudder has opened a jewelry and optical store at 905 N. Vandeventer Ave.

W. F. Young, of A. J. Wild Jewelry Co., has returned from a business trip through Missouri.

Samuel Eisenstadt, president of the Eisenstadt Mfg. Co., has gone on a month's trip to New York.

Louis P. Aloe has been appointed a member of the committee to receive Governor Roosevelt on Oct. 9.

I. Kronberg, of I. Kronberg & Bro., Little Rock, Ark., was a visitor here last week, en route from New York.

Harry Leighton, formerly with E. Jaccard Jewelry Co., has accepted a position with Mermod & Jaccard Jewelry Co.

Charles G. Derleth, East St. Louis, Ill., was a member of the reception committee who welcomed William J. Bryan to that city on Sept. 15.

Joseph Auer, of the Bauman-Massa Jewelry Co., returned on the 20th inst. from a trip of several months' duration in the interest of his house.

Albert J. Aiple, who was appointed administrator of the estate of Eugene J. Cuendet by Judge Henderson, of the Probate Court, qualified on the 19th inst. by filing bonds for $30,000.

The annual St. Louis Exposition opened on the 17th inst. Among the displays is a splendid one made by Mermod & Jaccard Jewelry Co. of cut glass ware, silver ware, statuary and bric-à-brac.

Buyers in town: E. S. Lambaugh, St. Mary's, Mo.; John Koetting, Ste. Genevieve, Mo.; M. Dorenfield, Corsicana, Tex.; Al. Houff, with L. B. Moore, Denison, Tex.; Fred Herold, Jerseyville, Ill.; Frank Hartmiller, Lebanon, Ill.; T. C. Woodman, Greenfield, Ill.; Fred Simon, Collinsville, Ill.; J. E. Cotter, Gillespie, Ill.; Wm. H. Bauer, Mt. Olive, Ill.; F. McIntyre, South McAlester, I. T.; Levi Stortz, Little Rock, Ark.; Jos. Knapp, Knapp Bros., Belleville, Ill.; E. S. Goulding, Alton, Ill.

Columbus, O.

F. F. Bonnet has returned from New York, where he placed orders for Winter and holiday goods.

Mrs. Frank B. Ross, who remained behind to attend to some business matters, has joined her husband in San Francisco.

A. H. Bancroft, of Bancroft Bros., left for New York, Saturday evening, to place orders for Fall and Winter goods. He will be gone a week or 10 days.

The Columbus Optical & Jewelry Co. are making some important improvements in their optical department at 372 N. High St. This department will be separated from the jewelry department and fitted out with all the latest improved cases and fixtures.

The court house improvement committee in Knox county have decided to place a clock and belfry on the building. The citizens of Mt. Vernon have assured the committee that the clock shall cost the county nothing, but will be paid for from a subscription for that purpose.

Mr. Gifford, jeweler, Marion, opened his

Rose Diamonds. Pearls.
All kinds of Jobbing Stones.
LAPIDARY WORK.
Packages sent for Selection.
HERMANN & CO.,
IMPORTERS OF
Precious AND Imitation Stones,
MASONIC TEMPLE, CHICAGO.
Opals. Doublets.

F. C. KLEIN. EMIL KLEIN.
F. C. KLEIN & BRO.,
126 State St., Chicago.
Steam Lapidary.
DIAMOND CUTTING.
IMPORTERS OF
Precious and Jobbing Stones.

Georgian STERLING SILVER.
In Complete Table Service—
French Gray Finish.
COFFEE SPOON.

TOWLE MANUFACTURING CO.,
CHICAGO. NEWBURYPORT, MASS.

MIGHTY MEN O' THE HAMMER.

THE JEWELRY AUCTIONEERS.

The Trade obtains the services of two men at the cost of one. Send for book containing references all over America, not equaled by any other public salesmen.

BRIGGS & DODD,

ROOM 1230. 334 Dearborn St., CHICAGO, ILL.

CITROEN & JANSSENS,

Diamond Cutters and Polishers for the Trade.

Special attention given to repairing stones.

Cutting of Rough Diamonds at 1%.

415 to 419 Race St., CINCINNATI, OHIO.

VEST POCKET DIRECTORY FOR BUYERS. *25 cents copy.* The Jewelers' Circular Pub. Co.

doors to the public, Wednesday. The room was handsomely decorated with flowers and potted plants and attracted much attention. During the day many of the best people of the city visited the store and inspected the goods. He has a good stock of fine goods.

Pacific Coast Notes.

Cohn & Wiesenberger have succeeded to the business of L. V. Cohn, Los Angeles, Cal.

A. Delmas, who has conducted a jewelry business at Hueneme, Cal., for nine years, has moved to Oxnard, Cal.

H. D. Botfield has sold his jewelry business at Palo Alto, Cal., to P. L. Seamans, and will in the near future probably go to Grass Valley.

The new improvements at Carter's Jewelry Store, Santa Rosa, Cal., have been completed and several new show cases have been added.

L. P. Chambers, formerly of the Sacramento Valley, Cal., has opened a jewelry and watchmaking establishment in the W. F. Stone building, Main St., Alturas, Cal.

A fire at Sutter Creek, Cal., recently destroyed the jewelry establishment of F. Clark. Mr. Clark places his loss at $3,500. The origin of the fire is a mystery, but a strong belief prevails that it was the work of an incendiary.

Indianapolis.

Wm. Beatty, West Lebanon, Ind., visited Chas. W. Lauer during State Fair week.

Geo. A. Fletcher, Fairmount, Ind., who has been ill for some time, is again able to attend to business.

Julius C. Walk and wife left Sept. 23 for New York. Mr. Walk will visit the jewelry markets, looking for holiday goods.

The engagement of Miss Edna Fohl to Lon R. Mauzy, jeweler, 207 Massachusetts Ave., has been announced. The wedding will occur the last of October.

The week of Sept. 17 was State Fair week. In spite of the fact that the first few days were cold and rainy the crowds were numerous. Among the jewelers who called on Baldwin, Miller & Co. were: E. A. Wiley, Mooresville, Ind.; Mrs. B. Maier, Edinburg, Ind.; Mrs. Henry Rossier, Martinsville, Ind.; D. P. Bond, Kirklin, Ind.; Thos. Bishop, of Bishop's Sons, Walton, Ind.; F. C. Sheldon, Shelbyville, Ind.; F. W. Brown, Clayton, Ind.; J. B. Bingaman, Hartford City, Ind.; J. W. Hudson, Fortville, Ind.; J. W. Thompson, Danville, Ind.; E. W. Kelly, Sullivan, Ind.; A. Pursell, Noblesville, Ind.; A. B. Westbury, Rankin, Ill.; H. A. Bright, Kewanna, Ind.; H. L. Rost, Columbus, Ind.; Chas. Ham, Frankfort, Ind.; F. Dennis, Westfield, Ind.; J. A. Meissen, Cicero, Ind.; Geo. O. Suman, Daleville, Ind.

American and Swiss Watches.

Diamonds and Precious Stones.

Silver Novelties.

Sterling Silverware.

G. MADENFELDT. L. ROTHSCHILD

ROTHSCHILD & MADENFELDT
MANUFACTURERS IMPORTERS AND WHOLESALE JEWELERS

207 Sutter St., San Francisco, Cal

California Jewelry Factory.

Quartz Jewelry.

Jewelry of every description.

WE ALWAYS WIN AT THE FINISH ON OUR CHAINS.

FROM THE LOWEST TO THE HIGHEST THE FINISH IS ALWAYS THERE.

Our line of Vest chains is unusually strong.

You cannot improve on our Curbs, Bostons and Fancy Links. We make them from the best 5-year Rolled Plate, at $4.00 per dozen, to the Highest-Grade Seamless Gold-filled at $54.00.

Can't we send you a few samples to select from?

IMPERIAL

IMPERIAL MFG. CO.,

Masonic Temple, CHICAGO.

Eternal hustle, coupled with honesty and integrity, is the just price of Success. **Our High-Grade Gold-Filled Chains** are positively reliable. Carried by all the leading wholesale houses.

S. O. BIGNEY & CO., - - ATTLEBORO, MASS.

Pacific Northwest.

V. E. Campbell, Seattle, Wash., has located at Milton.

The stock of jewelry at Goldman's establishment, Chehalis, Wash., will be auctioned.

C. W. Gibbs, Wallace, Idaho, is having his jewelry store remodeled and new fixtures will be added.

Jeweler Walters, Genesee, Idaho, is closing out his stock of jewelry and will retire from business.

E. A. Fosner, formerly of Enterprise, Ore., is now engaged in the jewelry and watchmaking business at Alturis, Cal.

Louis Belfils is now located at Dr. Kremer's drug store at Grant's Pass, Ore., and is prepared to do watch repairing.

A. H. Harris, Milton, Ore., has moved his place of business to new and more commodious quarters, and has added a stock of confectionery and cigars.

L. Hunziker, Pendleton, Ore., has returned from a two weeks' trip to New York. He purchased an elegant line of goods. Mr. Hunziker says business is good throughout the east.

Cleveland.

Fred Burri, an expert Swiss watchmaker, has been employed by Geo. Hameline, Akron.

B. Wingerter, Akron, will remove his store this month from 185 S. Howard St. to 208 S. Main St.

I. Ginsberg will remove his jewelry business to 327 Woodland Ave., where he has prepared a very pretty store room.

Gus Wolf was arrested at Buffalo and brought to Cleveland to answer a charge of embezzlement, in taking watches and a clock from Gottdiner & Wicht, an instalment house.

H. C. Thomas, of Davis & Thomas, opticians, sustained a severe wound in the palm of his hand. A pair of tweezers was driven into the flesh. He has been suffering from blood poisoning and was threatened with lockjaw, but is much improved and on the way to complete recovery.

Minneapolis and St. Paul.

J. B. Hudson, Minneapolis, left for New York, on the 25th.

I. W. Cohen is a new salesman for M. L. Cohen, Minneapolis.

The firm style of J. S. Cohen has been changed to J. S. Cohen & Co.

J. O. Pokorny, Minneapolis, has removed from 925 Central Ave. to 313 Plymouth Ave.

Ed. Ayers, formerly with R. B. Ackerman & Co., Minneapolis, has become salesman for Fiske & Co.

W. S. Shaw, watchmaker for A. E. Paegel, Minneapolis, has resigned. He is succeeded by Ernest Brunette.

Albert Goodman, jobber, St. Paul, has returned from a fortnight's trip through southern Minnesota and South Dakota.

Victor H. Wenzel, formerly watchmaker for W. M. Stone, Minneapolis, is now engaged with Clark Bros., St. Cloud, Minn.

P. Dougall, Maple Lake, Minn.; C. H. Dyer, Chokio, Minn., and W. W. Winchester, Amory, Wis., were callers on the jobbers of the Twin Cities last week.

Isaac Baer, jeweler and clothier, St. Paul, was arrested on complaint of a farmer, who alleged larceny. The farmer bought a watch from the defendant, who warranted it to look like gold for an indefinite time. Several days after his return home, the plaintiff says the watch turned black. He returned to St. Paul to get back his money, which Baer refunded, $7.

Detroit.

Among the Detroit subscribers for the relief of Galveston victims were Wright, Kay & Co., $25.

Traub Brothers, jewelers and dealers in bicycles, have added a line of automobiles and are doing a rushing business. Their goods are now delivered by this mode of conveyance.

Louis Dasenburg, a trusted employe of Noack & Gorenflo, wholesale jewelers, has disappeared, and a warrant for his arrest, charging him with grand larceny, has been

CROWN 14 K FILLED CASES

TRADE MARK

GUARANTEED FOR 25 YEARS

HERE ARE TWO OF HUNDREDS OF NEW PATTERNS OF CROWN 14K. AND LION 10K.

FILLED CASES FOR FALL TRADE.

The worth and wear of these cases is an old story —but there is a **striking novelty** and **fresh beauty** in the new styles that comparison with other lines makes especially impressive.

DO NOT FAIL TO SEE SAMPLES.

For Sale BY ALL Leading Jobbers.

LION 10 K FILLED CASES

WARRANTED

TRADE MARK

GUARANTEED FOR 20 YEARS

GOLD

CASES

Visiting jewelers are cordially invited to inspect new Fall productions.
We sell exclusively to the retail trade.

HEADQUARTERS

All Grades of Swiss Watches.

Send for Price List.

We are the only Jobbers who can fill your orders for all of above makes.

CROSS & BEGUELIN, 17 Maiden Lane.

issued. It is alleged that he took $50 worth of jewelry from the stock. Together with his wife and two children, he is supposed to have gone to Chicago. About three years ago he returned to Germany and was arrested, charged with being an army deserter. He served two more years in the German army and recently returned. Noack & Gorenflo befriended him. Part of the booty has been recovered.

Ohio authorities announce that they will hereafter change their policy toward the Tontine Investment Co., of Detroit, who sell diamonds on a contract. After being ousted from doing business in the State the company renew operations. Assistant Attorney General J. E. Todd says he is tired of bringing ouster proceedings and will cause the arrest of the agents of the company.

Buffalo, N. Y.

Tontine Diamond Co., of Buffalo, have incorporated; capital, $10,000; directors: Joseph H. Miller, Jr., and Chester O. Miller, Buffalo; Joseph H. Miller, Sr., Detroit, Mich.

Justice Lambert has granted a decree of divorce to Clara Augusta Whitman from her husband, George E. Whitman, jeweler, also giving her permission to use her maiden name, Clara Augusta Staples.

Richard Landers, of Buffalo, accused of stealing 20 watches from Brown, Hixson & Co., Lockport, while in their employ, was arraigned before Justice Stevens, in that city, Sept. 19, at 10 o'clock. He waived examination for the grand jury on a charge of grand larceny.

Charles M. Howe, of Rochester, who was arrested at Niagara Falls, Sept. 14, on a warrant charging him with grand larceny, first degree, in failing to account on an $800 brooch he was to sell for the jewelry firm of T. & E. Dickinson Co., this city, had a hearing before Justice Kenefick at the City Hall next morning. Some kind of a settlement was effected and Howe was discharged.

Savannah.

S. E. Theus, of Theus Bros., has returned from his vacation.

C. A. Green has succeeded C. A. & Z. Green, West Point, Ga.

Woodward & Co., of Camden, S. C., recently moved to Columbia, S. C.

R. Van Keuren, of Hunter & Van Keuren, has gone north with his family.

King & Allen, jewelers, Valdosta, Ga., have given a chattel mortgage for $3,250.

The jewelry store of J. R. Barnes, of Quitman, Ga., was robbed recently of a number of watches in his possession for repairs. The thief proved to be a young white man. All the watches have been recovered.

S. E. Theus, of Theus Bros., was appointed a member of the citizens' committee to collect funds for Galveston sufferers. The following jewelers were contributors: Hunter & Van Keuren, Theus Bros., F. Wachstein, Leopold Adler, E. F. Feagas, Sternberg & Co., J. A. Ingram, Koch & Sylvan.

Pittsburgh.

TRADE CONDITIONS.

One of the many trades in this city which have not been affected by the advent of the Presidential season is the jewelry business. It is surprising how the volume of business has kept up through the hot Summer months and in the face of the campaign season. The dealers all express themselves as satisfied at the aspect of the situation, and are stocking up quite heavily in expectation of a very brisk holiday trade. All lines are expected to be good sellers, watches especially being in demand.

Max Rudert, lately of Tarentum, Pa., has removed to Duquesne, Pa.

Samuel Horowitz, Penn Ave. and 7th St., is selling out to quit business.

John Zugschwert, Carnegie, Pa., is holding an auction sale before remodeling.

J. Alex Hardy, of Hardy & Hayes, is in New York, looking after artistic goods and novelties.

The suit against A. V. D. Paris, the Wylie Ave. jeweler, for receiving stolen goods was *nolle prossed*.

C. N. Fry, lately with A. E. Siviter & Co., opens this week a retail store at 127 Frankstown Ave., East End.

Robert Brady has severed his connection with Heeren Bros. & Co., and is contemplating starting in business in his native town, Washington, Pa.

Caplan & Teplitz is the name of a new firm at Monessen, Pa. Abe Teplitz is a prominent jeweler of McKeesport, Pa., where his present store will be continued.

Harry, Walter and Albert Heeren returned home last week from a four months' European trip in which all the prominent art centers and jewelry marts of the Continent, including the Paris Exposition, were thoroughly done.

J. Harvey Wattles and Mrs. Wattles were in New York, last week, attending to the receipt of six large cases of imported goods which successfully passed the Custom House. Mr. and Mrs. Wattles attended the Horse Show.

E. H. Kennerdell, Tarentum, Pa., was in the city last week, his first visit in many weeks. Mr. Kennerdell reports an active trade from his three stores, in which he has made the following temporary changes, on account of the illness of his brother Charles, at Salem, O.: Robert V. Marshall, formerly in charge of the Freeport store, has gone to Salem, and Arthur Kennerdell will take the management of the Freeport store.

Among visiting jewelers from nearby towns last week were: C. H. Moffatt, Apollo, Pa.; R. L. Kirkpatrick, Butler, Pa.; H. E. Boehme, Elizabeth, Pa.; S. C. Schuster, Latrobe, Pa.; J. A. Slonecker and Mrs. Slonecker, Scio, O.; Asa Joseph, Mt. Pleasant, Pa.; A. C. Graul, Sharpsburg, Pa.; W. Plummer, Summerhill, Pa.; Mr. Lijedahl, Braddock, Pa.; Frank Worrell, Washington, Pa.; E. A. Bloser, New Kensington, Pa.; P. J. Manson, Jeannette, Pa.; M. Samuels, Youngstown, O.; J. W. McKean, Charleroi, Pa.

M. J. Moore has admitted a partner into his jewelry business in Vanderwoort, Ark., and the firm are now Gist & Moore.

TRENTON WATCHES

advertise themselves. Every one sold recommends a duplicate. Their thorough reliability and general excellence make them the most desirable for the retail jeweler to handle, as he can dispose of them at a large advance in price and still have the satisfaction of knowing that he has secured a contented customer.

No. 52. Six size, stem winding, lever setting, hunting, seven jewels, nickel damaskeened, brass and steel composition balance, screw bankings, straight line lever over escapement, hardened and tempered hair spring, quick train; and fits regular lever or pendant set cases.

SEND FOR PRICE-LIST.

THE TRENTON WATCH CO.,
TRENTON, N. J.

DO YOU SELL OMEGA WATCHES?

Send For Price List.

HIGHEST AWARD, PARIS, 1900.

THE OMEGA WATCHES RECEIVED THE GRAND PRIZE, JUST AS EXPECTED.

Send For Price List.

EDMOND E. ROBERT, 3 Maiden Lane, New York.

...Sole Selling Agents...

CROSS & BEGUELIN, 17 Maiden Lane, New York.

The New England Watch Co.

We are just beginning to distribute our

RED BOOK.

This is a catalogue of men's watches, and describes many new and attractive patterns.

THE BLUE BOOK

has been sent out. If you haven't received a copy, send for one. It shows ladies' watches.

We should be glad to furnish dealers with copies of either of these, or both, with their name printed on the cover, to distribute to customers. They are a handsome attraction on the counters.

Our Fall catalogue, showing our new enamels and many other taking styles, is now ready.

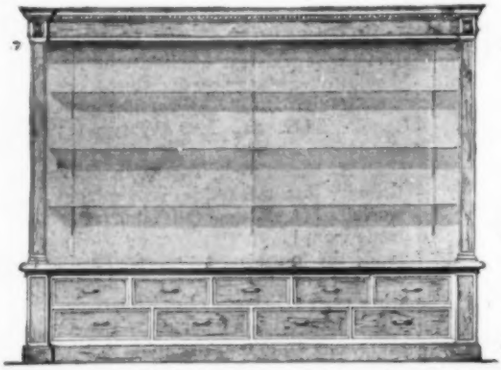
Place your orders early and be on the safe side.

The demand will exceed the supply later on.

The New England Watch Co.,
WATERBURY, CONN.

37 Maiden Lane, New York.
149 State Street, Chicago.
Spreckels Building, San Francisco.

THE IMPROVED CABINET WALL CASE...



Lifting door entirely concealed, insuring maximum space, and of display and beauty in design.

PATENT PENDING.

John A. Bank & Bro.,
Cabinet Makers in Fine Fixtures, etc.,
334-336 East 23d St., NEW YORK.

GOLD AND SILVER PENCILS, PENHOLDERS, &c.

LEROY W. FAIRCHILD.
GOLD PENS.

FAIRCHILD & JOHNSON CO.
Office and Factory,
220 FOURTH AVENUE, N. Y.

Profit on Knives

IS AS LARGE AS ON YOUR TRIPLE-PLATED HIGH-GRADE TABLE SPOONS, IF YOU SELL

Smith's Patent Nickel-Silver Steel-Edge Knives

Our New Folder "L" tells some truths about standard selling prices. WRITE FOR IT.

We are the Pioneers in Putting Solid Handle Knives on a Profitable Basis.

You know the York Rose flatware is a money-maker. Place your order early

E. H. H. SMITH
38 Murray St., NEW YORK CITY

RAILWAY KING.
18 Size.
25 Ruby Jewels.

The 25, 23, 21 and 17 Jewel

"RAILWAY KING" WATCHES

are strictly High Grade and are Guaranteed **Superior in Quality, Durability, Adjustment and Style.**

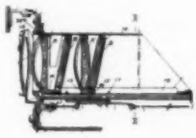
The Columbus Watch Co.,
COLUMBUS, O.

Send for New Price-List and Special Discounts.

The Latest Patents.

ISSUE OF SEPTEMBER 18, 1900.

657,919. OPTOMETER. ANDREW J. CROSS, New York, N. Y. Filed June 16, 1899. Serial No. 720,705. (No model.)



The combination of a series of cylindrical lenses arranged on a common optical axis inclined in relation to each other.

658,279. FOUNTAIN-PEN. JAMES A. PERRY, Pine, Fla. Filed July 15, 1899. Serial No. 723,950. (No model.)

In a fountain-pen, the combination with a fountain having at one end a tubular stem, of a collar fitted to the inner end of said stem and provided with a finger that projects parallel with said stem and between which and the stem the shank of the pen-point is adapted to be retained, and a cut-off device having a limited movement on said stem and provided with means for cutting off the supply of ink fed through said stem.

DESIGN **33,205.** BADGE. JOSEPH M. MOLLOY, Spalding, Idaho. Filed Aug. 8, 1900. Serial

No. 26,314. Term of patent 3½ years.

TRADE-MARK **35,035.** JEWEL-STONE. JUERGENS BROS., New York, N. Y. Filed July 26, 1900.

ISIS

Essential feature.—The word "ISIS." Used since Jan. 1, 1900.

TRADE-MARK **35,047.** WATCHES AND PORTABLE CLOCKS. WEBSTER C. BALL, Cleveland, O. Filed Aug. 13, 1900.

COMMERCIAL

Essential feature.—The word "COMMERCIAL." Used since Feb. 22, 1897.

TRADE-MARK **35,048.** FOUNTAIN-PENS. L. E. WATERMAN CO., New York, N. Y. Filed July 28, 1900.

IDEAL

Essential feature.—The word "IDEAL." Used since July 1, 1883.

TRADE-MARK **35,049.** CERTAIN NAMED OPTICAL INSTRUMENTS. THE FIRM OF CARL ZEISS, Jena, Germany. Filed June 8, 1900.

UNAR

Essential feature.—The word "UNAR." Used since Jan. 11, 1900.

TRADE-MARK **35,050.** CERTAIN NAMED OPTICAL INSTRUMENTS. THE FIRM OF CARL ZEISS, Jena, Germany. Filed June 8, 1900.

PROTAR

Essential feature.—The word "PROTAR." Used since Jan. 11, 1900.

EXPIRED PATENTS.

[Reported specially for THE JEWELERS' CIRCULAR-WEEKLY by R. W. Bishop, Patent Attorney, Washington, D. C., who will furnish complete copies of patents at the rate of 10 cents each.]

Issued Sept. 18, 1883.

285,021. UMBRELLA. LAWRENCE ENGEL, London, England.

285,038. MANUFACTURE OF ORNAMENTAL PLAQUES. JOHN JACOBSON, Boston, Mass.

285,041. BRACELET. THOMAS KING, Providence, R. I.

285,054. MEDICINE SPOON. JOHN MOFFITT, Chicago, Ill.

285,080. BUTTON OR STUD. E. H. SPENCER, JR., Providence, R. I., assignor to Cooke & Eddy, same place.

285,088. ELECTRIC TIME-SIGNALING DEVICE. H. G. VAN WAGENEN, Monroe, Wis.

285,154. WATCH PROTECTOR. W. A. NICHOLS, Philadelphia, Pa.

285,306. CUFF-BUTTON. G. T. PITTS, Providence, R. I.

Design issued March 16, 1897, for 3½ years.

26,756. BELT. LOUIS SANDERS, Brooklyn, N. Y.

..THE..

SWAN FOUNTAIN PEN.

Reputation World Wide.
Made upon Distinct Principles.
Is a Compressed Air Pump.
Simply Wet the Insides to Provoke an Energy.

W. W. STEWART, Inventor and Patentee.

A variety of Styles and Prices.

3 Sizes Safety Swans.
3 Sizes Self-filling Swans.
2 Sizes Adjustable Feed Swans.

MABIE, TODD & BARD,
NEW YORK, CHICAGO AND LONDON.

KUNZ & WILD, Idar, Germany,
CUTTERS

of Agates, Onyx, Cornelians, Bloodstones Tiger Eyes, Cats Eyes, Moonstones, Chrysoberyls, Amethysts, Topazes, Opals, Chrysolites, Peridots, Fancy Stones, Rubies, Sapphires, Emeralds, Etc., Etc., want to have direct relations with manufacturers

Do You Know

that you can sell half a dozen of

THE "IS-A-BELL"

chains with less trouble than you can sell one of any other make? It is the most remarkable chain ever made. It can be worn in an endless variety of ways—each one suggests another. It allows of a new chain for every costume. It can be worn as a combined Dickens fob, double vest, with or without fob; a "Mansfield," an "Is-a-Bell" or a combination watch and fan chain, and numerous other styles. The pin can be detached and worn as a chatelaine pin or brooch and the small pin as a stick pin.

No. C 4561. Showing sectional view of one of many patterns.

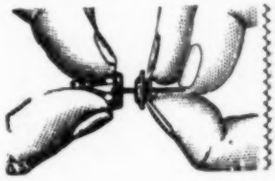
Made in Plate, 14k. Gold-Filled, Solid Gold and Sterling Silver, with or without chatelaine articles, and in an endless variety of handsome and original designs.

SPECIAL CARDS, illustrating and describing the way the chains may be worn, supplied free of charge to customers.

SEND FOR SAMPLE.

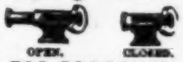
The O. E. BELL CO.,
Manufacturers and Patentees,
Factory, Mansfield, O. CINCINNATI, O.

Our Rights will be **Protected** against all imitators or parties handling imitations.



THE WASHBURN
MAGIC NUT,
PERFECTED,
For Ear Studs, Scarf Pins, Studs, &c.
HOLDS SECURELY ON SMOOTH WIRE.
Made in 18k., 14k., 14k. Plate, Silver and Aluminum.
DESCRIPTIVE CIRCULAR ON APPLICATION.
GEO. W. WASHBURN, Sole Manufacturer,
12-16 John Street, New York.

THE WASHBURN
Safety Catch



FOR BROOCHES.
Can be applied to any work where Pin Tongues are used.

Bookhout Bros
Engravers on Wood
48 Maiden Lane and 35 Liberty St. New York.

Our Hand-made Cases

are constructed in the old reliable way, which is a pride to the Manufacturer, Dealer and Wearer.

STAMPED. TRADE MARK 18 K.

ALL CASES BEARING THIS MARK, ARE HAND-MADE.

STAMPED. TRADE MARK 14 K.

Manufactured by **DUBOIS WATCH CASE CO.,**

Makers of SOLID GOLD CASES.

21 and 23 Maiden Lane, New York

ESTABLISHED 1879.

FOR THE JEWELRY TRADE.

Louis W. Hraba,

Manufacturer of

Artistic Leather Goods,

29 East 19th Street,

New York.

Do You Know??

that the **REGAL FILLED CASES** are the finest finished and best wearing 10-year **cases** on the market?

Ask your jobber for them.

TRADE CAMM W.C.C.O MARK.

THE CAMM WATCH CASE CO., 23 Maiden Lane, New York City.

MAKERS OF

Fine Solid Gold Watch Cases.

Our 14k. Solid Gold Watch Cases are equal in color to the richest 18k.

No Bath, No Acid Coloring. All Leading Watch Jobbers carry our goods in stock.

Praise for the Gorham Paris Exhibit.

[From Paris Letter to New York *Times*.]

IT is no revelation to the American visitor at the Exposition to learn that, in machinery and clever labor-saving devices, the United States exhibitors take a front rank. In matters of mechanism, the inventors and artificers across the Atlantic acknowledge no superiors. It is only when it came to the matter of adornment, whether for the person or the home, that there was some doubt on the part of Americans as to how their fellow countrymen would line up when compared with the French, the Germans, and the English. The exhibits themselves are the final test in such a case.

Now that the awards have been announced, it has been a matter of much gratification that the judges have shown substantial recognition of the worth of the American artisan's art in the bestowal of prizes for such work done in the United States. The fact is that all that is most noteworthy in art craftsmanship in the closing years of this century is seen at this exposition, whether in stained glass, in furniture, in textile fabrics, in wall papers, mosaic, pottery, glass ware, enamels, or in silversmithing, and in each one the United States displays originality and wins trophies.

In silversmithing, which work enters largely into the home life of Americans, the Gorham Co., of New York, has achieved a notable triumph. Its exhibits in silver ware are elaborate, ingenious, and remarkably artistic from every point of view. All the new processes in the decoration of this metal are shown in the collective exhibit, embracing articles of the most diverse character, from the smallest silver teaspoon to a magnificent solid silver toilet table, with all the necessary toilet articles, the latter being valued at 100,000f. There is no art in which the hammer plays so important a part as that of the silversmith, for there is no metal which responds more readily to this treatment, and it is the designs of hammered ware as shown by the Gorham Co. that evoke the highest praise. They are original designs, not copies, and show the artistic idea as well as the most consummate work of the expert craftsman. The bowls, vases, cups, and salvers are unique, elaborate in decoration, and have grace, quaintness, strength, and elegant finish. In many pieces there are settings of jewels and colored stones, representing not only great value but introducing fine color suggestions.

The installation of the Gorham Co. is in a pavilion prominently located in the United States Section of the Palace of Varied Industries. The scheme of decoration is fine, the ceiling and frieze being carried out in rich color effects, and the whole elaborately and sumptuously finished. The Gorham Co. received altogether two Grands Prix, one for silver ware, one for leather goods, also three gold medals and three silver medals.

A. J. Catchadal has moved his stock of jewelry from its old location in Guide Rock, Neb., to Hebron, where he purchased the jewelry stock of A. D. Coleman, and will consolidate the stores.

MERCANTILE FOUNTAIN PENS. NONE BETTER!

AIKIN, LAMBERT & CO.,
19 Maiden Lane, New York.

Manufacturers and Exporters,
GOLD PENS, PENCILS, Etc.
General Agents for PAUL E. WIRT'S FOUNTAIN PENS.

AIKIN-LAMBERT JEWELRY CO.

JOBBERS IN
Watches, Jewelry, Chains, Novelties, &c.
LATEST DESIGNS. LOWEST PRICES.
19 MAIDEN LANE, NEW YORK.

IMPORTERS OF
DIAMONDS

WOOD & HUGHES,
Sterling Silverware Manufacturers,
FINE PLATED WARE.
No. 24 John Street, - New York.

Catalogue No. Seven
now ready for distribution. Send for a copy. Sent free.

Simmons & Paye,
Providence, R. I.

ROLLED PLATED GOODS
OF EXTRA QUALITY.
SILK-MOUNTED VESTS, FOBS, BUTTONS.
WALTER E. HAYWARD, Attleboro, Mass.

H. M. RICH & CO.,
Jewelry Auctioneers,
7 and 9 Franklin St.,
BOSTON, MASS.

WOOD ENGRAVINGS.

ESTABLISHED 1859.
HERMAN KOHLBUSCH, Sr.,
Manufacturer of
Fine Balances and Weights
for every purpose where accuracy is required.
Office and Salesroom,
194 BROADWAY,
NEW YORK.

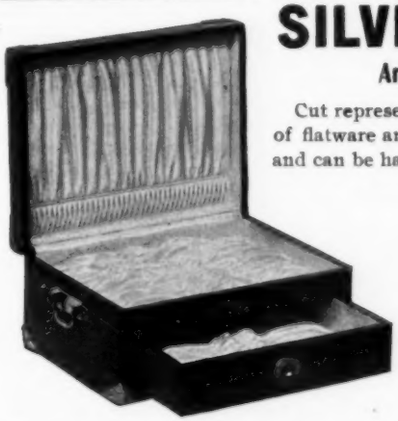
SEND FOR PRICE-LIST.

SPECIAL LINES FOR JEWELERS.

Fine Leather Goods,
Pocket Books, Card Cases,
Photo Frames, Stationery Sets, Etc.

L'ART NOUVEAU
HIGH ART DECORATIVE NOVELTIES.

C. F. RUMPP & SONS,
Fifth and Cherry Streets, PHILADELPHIA.
NEW YORK SALESROOM, 621 Broadway.



SILVERWARE CHESTS
Another one of our SPECIALTIES.

Cut represents chest for 24 pieces of flatware or 12 pieces of flatware and 4 fancy pieces, both popular combinations, and can be had in any color wood.

Send for prices on special combinations.

S. VALFER. L. WEIL.

S. VALFER & CO.,
Manufacturers of
Jewelry and Silverware Boxes, Trays, Chests, etc.,
33 Maiden Lane, New York.
Send for Catalogue.

TECHNICAL INSTITUTE FOR AMERICAN OPTICIANS.
SCIENTIFIC COURSE FOR PRACTICAL MEN AND WOMEN.

DIOPTOMETRY.
- (a) Objective.
  1. Ophthalmoscopy.
  2. Skiascopy.
  3. Ophthalmometry.
- (b) Subjective.
  1. Binocular vision—Phorometry.
  2. Peripheral vision—Perimetry.
  3. Central vision—Refractometry.

"Eye Defects," bound in muslin, $1.00.
For terms and important particulars, write to R. H. KNOWLES, M. D., No. 11 John St., New York City

RETAIL MERCHANDIS

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan that they are utilizing in connection with their business.

Interviews with Progressive Retail Jewelers.

REPRESENTATIVE JEWELERS ANALYZE SOME OF THE FORCES THAT ACTUATED THEIR BUSINESS ALONG THE ROAD TO SUCCESS.

"WE overcome the tendency to dulness which is such a marked characteristic of the retail jewelry trade throughout 11 months of the year by a method which is peculiarly our own."

"And how do you cope with it?"

"We make it a point to introduce some novelty at opportune times. We are enabled to choose these times, through our experience, and through what may be called a sixth sense. I do not know how better to define this than by saying that every keen business spirit learns in the course of time how to gauge the public pulse on matters of his own calling. Thus I can almost infallibly tell when I look at a novelty, whether that novelty will meet with public acceptance or whether it will fall flat, and I can also tell what is surely of equal importance, whether the time is propitious for its acceptance. The possession of such sensitized judgment is worth dollars in business."

The speaker was I. S. Charig, of Charig Bros., retail jewelers, 146 Fulton St., New York, and he was being interviewed by a representative of THE JEWELERS' CIRCULAR-WEEKLY on trade matters.

"I began business under the name of Charig & Co., in 1889, at 116 Nassau St., as a wholesale jobbing concern. Soon afterward I removed to 233 Broadway and transformed it into a retail business. Then my brother, Joseph, became my partner, the style was changed into its present one and we removed to our present quarters. We adopted the policy of making only strictly cash sales, and are daily more confirmed that this is a wise system."

"And in your stock you carry—"

"A full line of diamonds and all other precious stones, watches and a general line of jewelry and silver novelties. We do repairing of all kinds, resetting and remounting. We also carry a limited line of clocks."

"I believe you advertise considerably?"

"Scarcely that. Our outlay, exclusive of catalogues, does not exceed $7,000 a year. This is spent on New York dailies exclusively. Most of it is used in the Fall, preceding the holidays. To be specific, we take space in the morning, afternoon and Sunday editions of the *Herald*, the *Sun*, the *Staats Zeitung*, the *World* and the *Journal*."

"And about your catalogues?"

"We publish them only occasionally—at no regular stated times. We issue a very large edition, and do not think of a new one until that is nearly exhausted. We do not distribute them promiscuously or to lists. In all our ads. we invite readers to send for catalogues and we hand them over the counters, but only to such customers as ask for them."

"Then you must have considerable mail order trade?"

"We have never made any great effort towards building up one; nevertheless, our mail orders amount to between 10 and 15 per cent of our business."

"Do you not sell goods directly through your ads.?"

"Oh, yes. We invariably make the chief attraction of our ads. some special 'leaders' or 'bargains.' So the ads. bring doth direct orders and calls for catalogues."

"I should think that as considerable time elapses between the different editions of your catalogues, you may have run out of many goods before a new one is published?"

"The catalogue is only perfect within a reasonable time after publication. But though we run out of numbers we can always supply such if given reasonable time by the intending purchaser. Many of such numbers are, however, mere passing fads, and when these are exhausted we seldom have another call for them."

"In volume how does your holiday trade compare with that of the rest of the year?"

"Well, in December we sell about as much as we do in any other four months of the year, picked out at random. The other 11 months run singularly even, due largely, as I told you, to the novelties we judiciously introduce from time to time."

"Can you mention some novelties you have introduced?"

"Yes. We originated the three stone chased rings for gentlemen at popular prices. Then, too, the popular priced diamond ring, with a doublet in the center—an imitation of a ruby and sapphire was most in demand—and a diamond on each side, was ours. The 'rose diamond' marquise and cluster rings which had such a vogue a few years ago were started by us. These are only a few of our innovations."

"Can you give me, Mr. Charig, an idea of the policy which dominates your business?"

"That," responded he, laughingly, "is a pretty difficult thing to do. But I think this will explain it: We strive to impress upon the public that through our special facilities for acquiring jewelry in bulk, we are enabled to sell very much more cheaply than others can. And it is a fact that we get many opportunities denied to others, as, for instance, in buying jewelry in bulk from estates and from pawnbrokers' sales. Do you know, too, a fact not familiar to the lay world, that there are a number of jewelers lying in wait for sales of this kind, and who are willing to turn them over for a slight commission, say 3 to 5 per cent? Using this as a basis, we are enabled to win the confidence of the public, and by selling as closely as we buy we place before them jewelry at prices phenomenally low. Add to this that my brother and I made it a determination that one of us shall be here at all times."

"And your clerks?"

"Our clerks have our confidence, naturally, but we would not dare to entrust them with the large sales. On smaller matters we give them great latitude, even to the extent of the making of prices. They are part of our machinery, however. They are all intelligently trained to their work, but we exact if they have a customer to whom they cannot sell, they must do their best to turn him over to another salesman."

"How large is your force?"

"Throughout the year we have 10 in employ. But around the holidays the number is increased to 25. No, these added clerks are not inferior. They are the same year after year, and we recruit them from among our friends who are wholesale jewelry salesmen. These are through with traveling early in December, and step right into stock in time to help us throughout the holidays. Another of these salesmen is a man who sells silk guard chains throughout the year, but whose trade falls off at this time."

"How about your window display?"

"We believe it to be *sui generis*. It is our own idea. We often arrange it on platforms. But its distinctiveness lies in the fact that though composed of a great number of small objects, the aggregate runs into so much money as to be impressive. The items consist of numberless small cards. Each card bears one piece, and one piece only. The card bears beside the article a little history of it, which we try to make as interesting as possible. The price of the article is given and its weight and all so distinctly that it can be easily read. Let us look at one."

And Mr. Charig picked one out at random. Thereon appeared a diamond ring with a large stone. The card read: "$500. Over 5 carats. Cost originally $1,000.

ING and HINTS to JEWELERS

Absolutely perfect. This ring belongs to one of our city officials who needs the money."

"How do you receive the wholesale salesmen whom you buy your goods from?"

"Through our main and only entrance, treating them with all the courtesy we possess. Salesmen in this line are, by reason of the line, superior men, and they do not in any wise conflict with our customers; hence we have no idea of segregating them."

"You have absolutely no charge trade?"

"No. We might have had some had we desired. But we do not wish to complicate matters, because we sell so closely and because this neighborhood is so far down town that it is outside of the pale of the shopping trade. You know a large part of our custom is transient and another is order trade."

"Being so far away, do department stores affect you?"

"Very, very slightly, and then only on the very lowest priced goods. I do not believe the department store employes are qualified to be salesmen of diamonds or precious stones or costly watches. On such wares department stores make no pretensions of competition."

"What do you think of the future of Fulton St.?"

"The glory has departed from it. The Brooklyn bridge gave it its first blow. But its *coup de grace* was inflicted when the Brooklyn street cars penetrated to this side of the bridge and attracted the remnant of Brooklynites who were disposed to patronize Fulton ferry."

AN ARTISTIC WINDOW EXHIBIT.

THE window of Harry Mercer, First Ave., Birmingham, Ala., attracts the attention of the passer-by, by reason of its artistic arrangement and tasty display. The placing of ring trays, charm and novelty showings and watch collections is very effective, while handsome statuary adds dignity to the ensemble. A dexterous crossing and recrossing of canes, with their gold heads, sets off the whole. Ed. Herzog, who has charge of the general arrangement, is, no doubt, proud of the attention given the presentation.

Where goods have been shipped by common carrier and have arrived at the point of destination, and notice of same has been given to the consignee, who does not pay the freight or indicate an intention to receive the goods, and they remain in the custody of the carrier, without any agreement that the latter shall hold them as agent or warehouseman for the consignee, there is no delivery, and the seller may recover them by stoppage in transitu.

SUCCESS OF THE COURTEOUS JEWELER.

IF there is one thing that characterizes the successful jeweler it is his disposition to be cordial and accommodating. The fact is generally recognized that nothing conduces so much to success in the jewelry business as a disposition to meet everyone with a pleasant word, a cheerful countenance, and a spirit of accommodation. It gives a good impression at once, puts the would-be customer at ease, and induces him to comment on you to his friends, who may also become customers. If a customer is made to feel that you have no further interest in him than to get possession of whatever money he may wish to invest you may be sure that his interest in you will be correspondingly brief—not extending beyond your doorstep—and when he wants something else in your line he will be very apt to try another place, and you will not only have lost a customer but a serious reflection will be cast upon your business.

It very often happens that a prospective customer is a bundle of interrogation points. He wants to know all about the goods he desires to buy, and he has a right to expect information, and it should be supplied cheerfully and explicitly. There are many points about precious stones, silver ware, and the various other articles carried in stock by the average jeweler that should be learned by the jeweler and his assistants. If the salesman has these various points at his finger ends his talk cannot fail to interest and impress a customer, and very often he will make a good sale, where a business rival, deficient in knowledge of his goods, would "fall down." This is a point that should be duly appreciated by the dealer.

J. H. Engel has opened a jewelry store in Bengen, N. Y.

Some Up-to-date Jewelers' and Opticians' Ads.

A pretty little Clock for a Girl's Room.

New things in Dresden, some Delft with windmills and old Dutch scenery.

Others in very bright and cheerful colors. Decorated with daisies or pink tea roses.

These clocks differ from most little China Clocks. THESE KEEP TIME.

Some higher, some lower, but $1.50 buys one of the prettiest.

GEORGE E. FEAGANS,
JEWELER.

Slipping Glasses Cured.

No matter how slick your nose gets from the perspiration these warm d ys, we can adjust glasses that will ho'd firmly. We have every known nosepiece for every shape of nose. No extra charge for examination.

McAllister & Feast,
Opticians, 1213 F.

MADE-TO-ORDER GLASSES.

Henry Birks & Sons
Phillips Square
MONTREAL.

Engagement Rings

A lady seldom wishes to have her engagement ring altered. It is important therefore that it be of high quality and of a lasting style — one that is fashionable now and sure to remain fashionable.

The half-loop is always correct, and whether of Diamonds alone or Diamonds set with Rubies, Pearls, Emeralds or Sapphires the effect is equally good

From our stock there is no difficulty in making a selection.

The Wadsworth Watch Case Co., Cincinnati, O., are turning out gold cases in 0 and 6 sizes in magnificent patterns.

The Queen City Watch Case Co., Cincinnati, O., are looking for more workmen to enable them to make prompt delivery of their orders. They will take additional room this Fall.

THREE-COLORED ENGRAVINGS IN ONE COMBINATION

PRODUCE A MOST

ARTISTIC AND UNIQUE EFFECT.

Something Entirely New on

Commander 14 K. Gold-Filled Watch Cases.

Guaranteed to wear for 25 years. Made in all sizes. Ask your Jobber to show you samples.

Illinois Watch Case Co.,

Manufacturers of Solid Gold, Gold-Filled, Sterling Silver, Gun Metal and Nickel Watch Cases.

FACTORY AND MAIN OFFICE, ELGIN, ILL.

CHICAGO OFFICE,
Silversmiths' Bldg , No. 133 Wabash Ave.

NEW YORK OFFICE,
Gill Bldg., No. 9 Maiden Lane.

The

Leader

...IN...

HIGH-GRADE WATCHES

—IS THE—

VACHERON & CONSTANTIN,

GENEVA, SWITZERLAND.

FIRST in { Quality, Adjustment, Durability, Style.

VACHERON & CONSTANTIN
TRADE-MARK.

FITS ALL SIZES OF AMERICAN CASES. { NEW GRADES. SIZES. IMPROVEMENTS. { SPECIAL GRADES FOR RAILROAD MEN.

EDMOND E. ROBERT, 3 Maiden Lane,

SOLE AGENT, New York.

PATENTS PENDING.

The FLETCHER

(Aluminum)

WATCH CASE PROTECTOR,

the neatest, lightest and best-fitting case protector on the market.

Your jobber has them. **$1.50 per doz.**

Fletcher Mfg. Co.,

SPRINGFIELD, MASS.

Initials, Monograms, Ebony Goods.

SEND FOR CATALOGUE.

FREEMAN J. FINLEY,
866 Broadway, - - NEW YORK.

Ithaca Calendar Clock Co.,

ITHACA, N. Y.

PERPETUAL CALENDAR CLOCKS.
STANDING HALL CLOCKS. . . .
AUTOMATIC ADVERTISING CLOCKS.

NEW CATALOGUE MAILED ON APPLICATION

HEADQUARTERS FOR JEWELERS' AND SILVERSMITHS'

MACHINERY

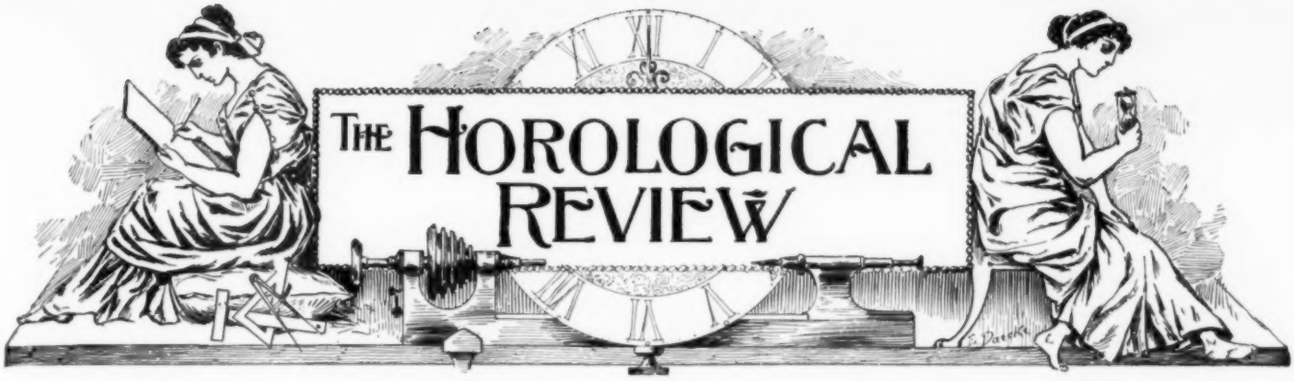
DROP PRESSES,
FOOT PRESSES,
SCREW PRESSES,
POWER PRESSES,
ROLLING MILLS.

WESTERN OFFICE,
MERCANTILE BANK BLDG.,
CLEVELAND, OHIO.

MOSSBERG & GRANVILLE MFG. CO.,

PROVIDENCE, R. I.

NEW YORK OFFICE,
126 LIBERTY ST.



PRACTICAL COURSE IN ADJUSTING.

COMPRISING

a review of the laws governing the motion of the balance and balance spring in watches and chronometers, and application of the principles deduced therefrom in the correction of variations of rate arising from want of isochronism, change of position and variation of temperature.

ELUCIDATED AND DEMONSTRATED BY

original experimental researches in the actual problem, never before published, showing the causes that are operative in the variation of rate and leading to correct remedies.

BY THEO. CRIBI.

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[COMMENCED IN ISSUE OF FEB. 1, 1899. PART XLII.]

CHAPTER V.

HOW TO MAKE A BALANCE ARBOR WITH MODERN APPLIANCES.

I HAVE heretofore spoken of mechanical conditions in watches that are necessary to good performance; among other things, I have alluded to the proper form of the pivots of the balance arbor. But the great importance of the part the latter play in the adjustment of a watch seems to call for a more extended treatment; the more so, as it is very seldom that we find these approximately perfect, even in fine watches. To supplement, therefore, what I have already said on this head, I will describe the method of making a mechanically perfect balance arbor.

Whoever has seen the making of steel rolls for paper mills and reflected upon the accuracy required of so gross a machine, will be surprised, or ought to be surprised, at the clumsy method watchmakers employ for making the infinitely more delicate and accuracy-requiring arbor which is to support the balance of a watch in its function of measuring infinitesimal quantities in the flight of time; for here, too, perhaps more pointedly than in any other sphere of human action, might the common experience be supposed to find application—viz.: that an apparently insignificant cause may produce great differences in the result wished for. This is particularly true as to the effect of badly made pivots on the rate in vertical positions.

I should perhaps ask pardon of the reader for making the very dogmatical statement that no man, be he ever so skillful, can make a good pivot with a polishing slip in the free hand, in the lathe; but I, nevertheless, mean all that these words in their fullest sense imply. It would be useless to discuss, and I do not care to waste words in showing the reasons why not—the less so, as we have the mechanical means at our service, the so-called "pivot-polisher," to make not only the pivots, but the whole arbor perfect and true. The process which I shall describe is therefore that by means of this latter attachment.

The illustration here given, Fig. 1, one-half natural size, is that of the latest and most approved construction. The attachment is so generally known that to add a description is scarcely necessary. It will be seen that it is fitted onto the shoe of the lathe, and that the frame carrying the spindle revolves about a swivel indexed to degrees of the circle. This makes it capable of being set horizontally at any angle to the work. The horizontal part of the frame is pivoted centrally over the swivel and controlled by a set-screw on either side of

FIG. 1.

the center, enabling us to raise or lower the spindle and fix it at any height to the work. The vertical part of the frame, that in which the spindle runs, is also pivoted to the horizontal part, allowing for a forward and backward motion. A finger pad extending out from the frame enables us to communicate that motion to it, while a pin and set-screw supply the means of limiting it to any extent. The spindle has a horizontal traverse motion in its bearings, and at the rear end of the frame is a thimble, through which it passes, with a micrometer screw, and index reading to hundredths of millimeters, which acts as a stop to its motion. The extension wire alongside of the illustration is an idler, with a pair of pullies to be mounted upright in the frame, for belting the spindle from the countershaft. Fig. 2 is a half-tone,

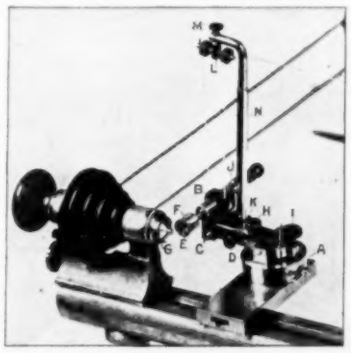

FIG. 2.

showing the whole attachment in position on the lathe, with the spindle at right angles to the spindle of the lathe, ready for polishing a conical pivot. A moment's

inspection of the attachment itself will explain the manner of using it better than the minutest description. Figs. 3, 4 and 5 are laps used in pivoting; Fig. 3 for polishing undercuts; Fig. 4 for slight back tapers, and Fig. 5 for cylindrical work and facing. Of Fig. 3, one

FIG. 3.

FIG. 4.

FIG. 5.

in brass or soft bell metal, is all that is needed; but of Figs. 4 and 5 the workman requires duplicates in steel, brass and block tin, the latter being used only to give a final slight touch and producing a very high polish. This is never necessary in making pivots. Fig. 6 is a

FIG. 6.

chuck with taper end, of the same size as the taper of the lap spindle, which is used for turning up laps and redressing them when necessary. Figs 7, 8 and 9 are, respectively, diamond, block tin and emery laps, very useful for purposes other than pivoting; for the at-

FIG. 7.

FIG. 8.

FIG. 9.

tachment is useful in an unlimited number of cases and kinds of work, the description of which does not pertain to the subject in hand.

(To be continued.)

Electrical Time-Service in Europe.

BY F. HOPE-JONES.

(Continued from page 60, September 19.)

Fig. 4 shows the step-by-step movement or electro-magnetic time counter operated every half-minute by the switch described. It is of such simplicity that I should feel diffident in bringing it so prominently to your notice, were it not that certain points in its construction have proved themselves

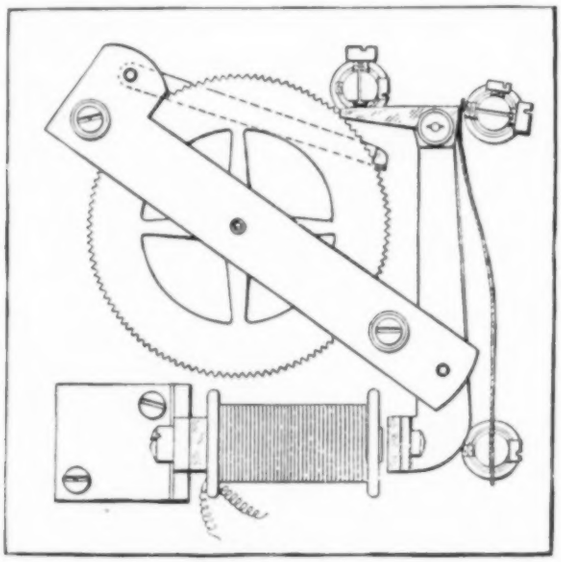

FIG. 4.

to be of vital importance. The main wheel carrying the minute-hand has 120 rectangular teeth, and the armature lever carries a rectangular steel propulsion click limited in its upward movement by a fixed stop. Only one other click is provided, viz., the backstop, which is also a rectangular steel block at the extremity of a pivoted arm. The wheel is propelled by a flat steel spring bearing upon the heel of the propulsion click.

After reviewing all known forms of electro-magnetic time-counters, Du Moncel lays down the rule that in addition to the impulse click and the retaining or backstop click, the wheel must be stabbed by a *"cliquet d'arrêt,"* and further that the impulse click must always drive at a tangent to the wheel. We have ventured to transgress both these conclusions, and in doing so it appears that we have designed a movement which is more certain in action and more capable of wholesale manufacture than any of its predecessors. By driving at an angle of 135° to the radius and adopting rectangular teeth, we can with safety apply a fixed stop above the propulsion click which will effectually arrest the momentum of the hands after their forward movement, thus accomplishing the object of the third click. The position of the propulsion click and this upper stop is of the greatest importance. If we drive at a tangent the slightest eccentricity of the wheel will, by varying the dimension between the circumference and the fixed stop, allow the click either too much space, so that it locks the wheel inefficiently, or too little space, in which case it will jam. The propulsion click in this movement is carried up against the fixed stop whether the wheel is eccentric or not, and runs no risk of being jammed, but remains perfectly free to slide out on the dead surface of the next tooth in response to an electrical impulse of any duration, provided it is not less than 100th of a second. Another point to be noted is that when only two clicks are used, and these are placed near one another on the circumference of the wheel, there is no difficulty in adjusting them nor any necessity for accuracy of workmanship.

This movement is particularly suitable for operating turret clocks in which the hands are exposed to the weather. The usual turret-clock consists of an ordinary eight-day time-piece built upon a scale proportionate to the increased diameter of its dial. It is a difficult thing to build an accurate time-measurer of such a large size, and in spite of Lord Grimthorpe's invention, which prevents the wind pressure on the hands affecting the escapement, it is seldom accurate and always costly. Inasmuch as the only requirement is to revolve the hands at a given rate, it is obviously economical to accomplish this by so much brute force supplied on the spot and controlled by a time circuit or a self-wound electrical pendulum of reasonable size if no such circuit is available. It is of course necessary to provide a very large margin of power to overcome exceptional resistance, such as a gale of wind or the accumulation of snow upon the minute-hand.

Consequently a much larger size of our electrical step-by-step movement is required, and as the inertia of its parts is necessarily much greater, the duration of the contact of an ordinary time-circuit would be insufficient to operate it. We therefore drive it by a separate battery in a local circuit controlled by a relay in the time-circuit. This relay is electrically interlocked with the large dial movement so that the latter can take its own time to complete its cycle of operations, the last of which is the breaking of its own local circuit. This arrangement is, I think, clearly expressed in the accompanying diagram (Fig. 5), and does not require further description. It will be noticed that the primary electro-magnet of the relay is in the time-circuit, and that a contact of the shortest duration will suffice to start the secondary mechanism upon its work, which it will then perform in its own time. Even where a time-circuit is not available the great expense of the customary turret-clock movement may be saved by using an ordinary self-wound pendulum and escapement in mechanical combination with a large step-by-step dial movement; but the available space in this short paper prevents a description of it here. I, however, exhibit a model, which will serve to show that for this particular purpose an individual and independent self-wound clock is justified by its efficiency and economy.

(To be continued.)

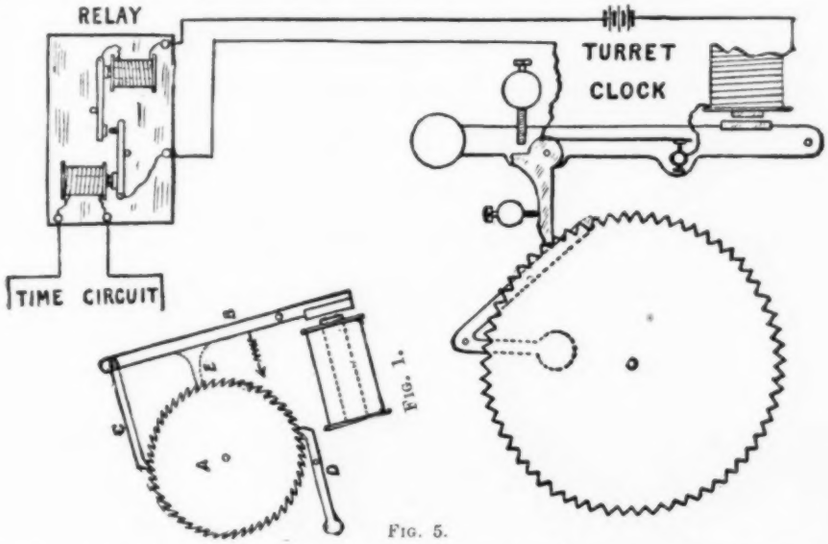

FIG. 5.

HOROLOGICAL QUERIES.

CORINTH, N. Y., Aug. 14, 1900.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

I have a wooden clock movement with bone bushings marked, "Hopkins and Alford, Harwinton, Conn." Can you tell me the probable age of it? Thanking you, I am,

Yours very respectfully, J. J. POWERS.

ANSWER:—The only Hopkins, wooden clock manufacturer, of whom we have record was Asa Hopkins, who made such clocks as described in correspondent's letter at Northfield, Conn., about 1820.

The unusual sight of a street post clock with dial divided into 24 hours instead of the usual 12, attracts considerable attention from the crowds that pass Broadway near 32d St., New York.

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THE RAMBLER'S NOTES.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

CHAFING DISHES, 5 O'CLOCK TEAS, ETC.

IN addition to their full lines of chafing dishes, trays, 5 o'clock teas and the small articles and appointments connected with these wares which they made for so many years for the jewelry trade, S. Sternau & Co. are now showing a number of small and attractive novelties in metal goods that fill the want of the jeweler for small pieces suitable for presentation purposes. The line shown at the company's New York salesrooms, 204 Church St., contains among other things an excellent assortment of candlesticks and candelabra of many styles and forms that are especially suitable for the jewelry trade. The candelabra are principally three and five armed pieces, and the sticks are in a great part old fashioned styles and in antique brass and silver finish. Some novelties in candlesticks include pieces with metal base, holder and mount, and with stem and collar of cut crystal. These pieces come in gilt as well as in silver finish. Other novelties are match boxes, cigar cutters, match safe holders and similar pieces for the smoking table in nickel and silver finish and with trays with decorated porcelain bottom. Another line includes small pierced silver pieces with colored glass linings.

CUT GLASS WARE FOR JEWELERS.

A CUT GLASS LINE that should be familiar to every jeweler carrying this ware is that manufactured by Unger Bros., Halsey and Beecher Sts., Newark, N. J. In addition to being manufacturers of cut glass, this concern are well known as manufacturing jewelers, and are, therefore, in a position to understand, even more thoroughly than most manufacturers, the exact wants of jewelers in this line. Their factory is a large one, and its product ranks with the highest grade of cut glass to be found in the market to-day. They manufacture a full line, including stem ware, and not only carry all the staple pieces such as bowls, nappies, jugs, glasses, vases, decanters and trays, but in addition have a number of specialties that may be termed exclusively their own. An excellent idea of the principal cuttings, as well as the different articles manufactured in Unger Bros. cut glass may be had from the concern's large new catalogue just issued, in which the illustrations of cut glass pieces occupy about 25 large pages, 12x17 inches.

THE "HENRI DEUX" WARE.

PROBABLY the most interesting and attractive novelty in American pottery introduced this season is the "Henri Deux" ware, which has just been

JARDINIERE IN HENRI DEUX WARE.

opened at the New York salesrooms of the J. B. Owens Pottery Co., 68 W. Broadway. This ware is an exact reproduction of the "Faience d'Oiron," manufactured in France in 1537, during the reign of Henry II. Of the original but 53 pieces were made, and these became famous throughout the world. The originals were sold for $140,000 in the latter part of the 16th century, and are now scattered in the principal museums of Europe. The only previous successful attempt to reproduce this famous ware was made by a well known English pottery some time ago, but these pieces are not now on the market. In the present reproductions the J. B. Owens Pottery Co. have exactly followed the lines, the style and the coloring of the "Henri Deux" ware, but show it in various modern shaped pieces of utility, such as jardinieres, pots, pedestals, large vases and umbrella stands. These pieces, as may be noted from the cut herewith, are ornamented with a plastic decoration in an odd combination of turquoise, brown, black and putty colorings; the designs being exactly on the order of what is now termed "l'Art Nouveau." For this reason, as well as for the historical interest in the reproductions, not to speak of the many attractive features intrinsic in the pieces themselves, the popularity of "Henri Deux" ware may be safely predicted.

THE RAMBLER.

Reproductions of antique Dutch brass vases and plaques are still in demand.

Some Pottery at Paris Exposition.

THE display of Japan produces no more the same excited interest as in some former years, when the achievements of the Japanese potters were still novelties. Now their merits and limitations are pretty well known, and their works are moreover disadvantageously displayed. The whole idea of a multitude of objects of art spread out at the same time is foreign to Japanese feeling. Such things should be shown one or two at a time to amateurs whose minds and bodies are at rest. Forced to submit to European custom, they have their exhibits in interminable rows of neat glass cases. It would not be so bad for European porcelains where the work from one factory or in one style would fill a case, arranged with the more important pieces in the center; but in Japan there is no such quantity turned out by any one potter. The vases are ranged alongside of each other on the shelves and the visitor walks by with no special point of interest to arrest him. If he will only stop anywhere and carefully examine what happens to be opposite him the chances are that he will be rewarded by finding work of the greatest beauty of technique and execution. To describe the exhibit it would be necessary to criticise separately a long list of single pieces, a process as tedious as useless, for the Japanese export their good porcelain and the shops on Fifth Ave. show in miniature the same display as Paris. The other countries take a distinctly lower rank. Even Germany, which has made an enormous effort and whose display is one of the fine features of the Exposition, is less successful in the department of ceramics than elsewhere. The royal manufacturers of Berlin and Dresden have showy displays of much the same kind as at Chicago; but though there are some nicely painted plates and vases in the old Sèvres style, a certain lack of artistic feeling is discernible through it all and there are no private exhibits of importance. Holland keeps more of her old skill. Delft turns out the well known blue and white ware in the old patterns and some new ones, occasionally introducing the yellows and greens of some of the old work. A firm at The Hague have refined on these patterns, producing a faience which, while it retains something of the form of Delft, is more delicate in shape, with a peculiar style of decoration of birds, flowers and scrolls in delicate lilac, green and yellow tints.—*The Sun.*

SEP 27 1900

WORKSHOP NOTES.

Cements for Metals. - Following are some cements to make metals adhere to wood, glass, etc., or to cement aquariums:—Boiled linseed oil, 6 parts; copal, 6 parts; litharge, 2 parts; powdered white lead, 1 part. Make a homogeneous mixture of all. Another recipe:—Slacked lime, 1 part; powdered brick, 2 parts; boiled oil, 3 parts. Proceed as above.

Bronzing Cast Iron. — To impart a bronze color to cast iron, the article has first to be coppered, next rub it with the following solution: Sal-ammoniac, 4 parts; oxalic acid, 1 part; distilled water, 25 parts. As soon as the solution is completed, rub the object with a little wad made of old linen, dipped into this solution, and repeat this operation until the desired shade is reached.

Tinning by Electricity. — Pyrophosphate of soda, 100 kilos; protochloride of tin, 200 grammes; protochloride of zinc, 50 grammes; distilled water, 100 liters. First dissolve the pyrophosphate of soda in the water; next add the salts of tin and of zinc by putting them in an earthen or porcelain spoon and immersing this spoon several times in the water and withdrawing same until the salts are melted. It is well to line the decomposing vat in which the tinning is to be conducted with sheets of tin inside, and to renew the bath from time to time by adding equal parts of tin salt and of pyrophosphate of soda.

Silvering by Friction. — Following are some easy methods of silvering by friction: Take silver chloride 100 grammes, sodium chloride 100 grammes, potassium carbonate 100 grammes, whiting 50 grammes, cream of tartar 10 grammes. Reduce all to a very fine powder and mix with water to form a paste, with which rub the articles. Or else take: Silver nitrate 25 grammes, potassium cyanide 60 grammes, calcium carbonate 15 grammes. Proceed as above described. Another recipe: Silver nitrate 10 grammes, kitchen salt 20 grammes, cream of tartar 20 grammes. Dissolve the silver nitrate in double its volume of distilled water; on the other hand, finely pulverize the kitchen salt and the cream of tartar and add to the nitrate solution.

Dark Coloring.—Sulphate of iron, calcined to redness, 90 grammes; hydrochlorate of ammonia, 60 grammes; verdigris, 30 grammes. Reduce all to a powder. Dip the article to be colored into clean water, sprinkle it with this powder and anneal several times, taking care to dip into water each time. Another recipe:—Sulphate of iron, 33 grammes; sal-ammoniac, 33 grammes; nitrate of potash, 33 grammes. Grind all and stir with strong vinegar; let dry and repeat the grinding operation several times. Dip the articles to be colored in diluted liquid ammonia, sprinkle them with the powder, anneal and dip in dilute ammonia. Rinse in pure water.

COMMERCIAL LAW POINTS.

(Carefully compiled from the latest decisions of the highest courts.)

Every holder of a bill of exchange is presumed to be a bona fide holder for value.

An offer of compromise is not admissible in evidence against the party making it.

Evidence of a custom is not admissible to contradict the plain terms of a written contract.

The adjustment of a controversy honestly inaugurated is a sufficient consideration to support the agreement.

Damages cannot be recovered of an agent for a breach of contract by his principal, the fact of agency having been disclosed.

One who conceals his agency in making a contract is liable in the same manner and to the same extent as though he were principal.

An agent who acts for an undisclosed principal is individually liable on his promise, though he afterwards disclose the principal's name.

Where a contract is entered into by an agent, the principal cannot adopt a part of the contract, repudiate part, and enforce the part adopted.

A false representation of so trivial a character that it cannot be believed to have affected the buyer's judgment furnishes no ground on which to rescind the sale.

A buyer of property in the hands of an agent, whom the buyer supposed was the owner, cannot set off a claim against the agent in a suit by the real owner for the purchase price.

Where the report of an agent shows a balance in his hands, which he neglects to pay over on demand, the principal is entitled to interest on such balance from the date of such report.

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